# Employer-Sponsored Health Insurance 

## State and National Estimates

From the CENTERS FOR DISEASE CONTROL AND PREVENTION/National Center for Health Statistics

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES

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U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES

Centers for Disease Control and Prevention
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Publications Branch, Division of Data Services.

## Abstract <br> Objectives

This report examines the availability of employer-sponsored health insurance in the private sector, coverage levels, characteristics of coverage offered, and characteristics of employers associated with whether coverage is offered. National and State estimates are presented. State-level findings are presented to allow State health policymakers to monitor State programs as well as to compare their status with other States.

## Methods

Estimates in this report are based on the National Employer Health Insurance Survey (NEHIS) conducted in 1994. NEHIS is the first federally sponsored survey designed to produce State estimates of employer-sponsored health insurance. Data are based on responses from 34,604 private establishments (business locations) obtained in computer-assisted telephone interviews. Data on the provision of health insurance and employee coverage were collected retrospectively as of the end of 1993.

## Results

At the end of 1993, 52 percent of private sector establishments sponsored group health insurance and 58 percent of employees participated in their health plans. Sponsorship of health insurance increased with the firm size of establishments and this relationship held true regardless of other company characteristics examined. Hawaii had the highest prevalence of employer-sponsored health insurance in the Nation, measured in terms of employers offering and employees enrolled in health insurance. This finding is not surprising since Hawaii is the only State with an employer mandate. National and State prevalence data are presented on other related topics such as self-insurance, provision of choice in plans to employees, provision of indemnity compared with managed care plans, retiree health benefits, and employee eligibility requirements.

## Keywords:

- National Employer Health Insurance Survey
- Employee coverage
- Private establishments
- State estimates


## Selected highlights

## Who offers health insurance?

- At the end of 1993, 52 percent of private sector establishments employing 83 percent of all private workers offered health insurance to their employees (table A). Of all private sector employees, 68 percent were eligible for health benefits and 58 percent participated in their employer-sponsored health plans (figure 1).
- Firm size was one of the most important determinants of whether a business offered health insurance. One-third of establishments that belong to firms with less than 10 employees offered health insurance compared with 96 percent of establishments in firms with 100 or more employees.
- Hawaii's employer sponsorship of health insurance- 86 percent of establishments offered health insurance and 75 percent of workers enrolled-far exceeded those of other States. These high rates coupled with the lowest self-insurance rate when offering health insurance (7 percent) can be attributed to Hawaii's employer mandate, which was enacted in 1974. The next highest was the District of Columbia where 66 percent of establishments offered health insurance and 69 percent of workers enrolled.

Table A. Number and percent distribution of private establishments and percent offering health insurance, and number and percent distribution of employees and percent of employees in establishments offering health insurance by firm size: United States, 1993

| Firm size ${ }^{2}$ | Private establishments ${ }^{1}$ |  |  | Private employees |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of establishments | Percent distribution | Percent offering health insurance | Number of employees | Percent distribution | Percent working in establishments that offer health insurance |
| Total <br> (United States) | 6,276,800 | 100.0 | 51.6 | 98,323,100 | 100.0 | 83.1 |
| Less than 10 | 3,914,400 | 62.4 | 33.2 | 15,725,700 | 16.0 | 39.2 |
| 10-24 | 870,800 | 13.9 | 67.1 | 10,726,800 | 10.9 | 68.8 |
| 25-99 | 596,400 | 9.5 | 83.0 | 16,250,000 | 16.5 | 84.2 |
| 100-499 | 313,400 | 5.0 | 93.9 | 15,575,200 | 15.8 | 94.9 |
| 500-999 | 93,400 | 1.5 | 96.8 | 5,335,500 | 5.4 | 98.6 |
| 1,000 or more | 488,400 | 7.8 | 96.7 | 34,710,000 | 35.3 | 99.3 |

${ }^{1}$ Establishments are defined as single business locations.
${ }^{2}$ Number of employees nationwide as reported by respondent.
NOTE: Estimates in this table are based on a December 31, 1993, reference period. Figures may not add to totals because of rounding.
SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

Figure 1. Percent of establishments offering health insurance, employees working in establishments that offer insurance, and all employees eligible and enrolled: United States, 1993


- The percent of establishments offering health insurance at the end of 1993 varied widely by State, ranging from 40 percent in Montana to 86 percent in Hawaii (figure 2). Most of the variation across States occurred among establishments that belong to firms with less than 50 employees.


## Who self-insures when offering health insurance?

- Among establishments sponsoring health insurance, 21 percent self-insured at least one of the health plans offered (figure 3). While 6 percent of establishments that belonged to firms with less than 100 employees self-insured, 64 percent of establishments in firms with 100 or more employees did so.
- The percent of establishments with health insurance that self-insured varied from 7 percent in Hawaii to 34 percent in Louisiana.


## What choice and type of plans are offered?

- Four out of five establishments offering health insurance sponsored only one health plan. Among establishments with health insurance, the percent offering two or more plans increased with firm size, 12 percent in establishments with firm size less than 50 employees, and 33 percent in establishments with firm size of 50 or more employees.

Figure 2. Percent of establishments offering health insurance: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

Figure 3. Percent of establishments with major health plans that self-insure at least one major plan by firm size: United States,

SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

- Although only 19 percent of establishments sponsoring health insurance offered a choice of two or more plans to employees, 43 percent of all private sector workers eligible for health insurance were in establishments that offered a choice (figure 4). Twenty percent of eligible employees were in establishments offering two health plans and 23 percent were in establishments offering three or more plans.
- More than one-half (56 percent) of establishments sponsoring health insurance offered managed care plans; 26 percent offered a health maintenance organization (HMO), and 35 percent a preferred provider organization (PPO) plan (figure 5).
- Among establishments offering health insurance, 70 percent of new businesses operating less than 2 years offered a managed care plan to employees, compared with 55 percent of businesses operating 25 years or more.
- About one-half of establishments sponsoring health insurance in Hawaii, Massachusetts, and California offered HMO's to employees compared with less than 5 percent in Alaska and Wyoming.


## Who are eligible and enrolled?

- Among establishments sponsoring health insurance, 20 and 23 percent offered health benefits, beyond the Consolidated Omnibus Budget Reconcilation Act of 1985 (COBRA) provisions, to retirees aged 65 or over and to retirees under 65 years of age.
- In 74 percent of private establishments that offered health insurance in the United States, there was a requirement that employees work, on average, a minimum of 32 hours per week to be eligible for health benefits.

Figure 4. Percent distribution of establishments and employees eligible by number of major plans offered: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

Figure 5. Percent of establishments with major health plans by types of plans offered and firm size: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

- Although 82 percent of full-time employees were eligible for health benefits in the United States, only 18 percent of part-time employees were eligible (figure 6). Also, 71 percent of full-time workers and 10 percent of part-time workers enrolled in their employersponsored plan.
- The percent of employees eligible and participating in their employer-sponsored health plans ranged from 52 and 41 percent in Montana to 83 and 75 percent in Hawaii.

Figure 6. Percent of full-time and part-time employees eligible and enrolled in employer's health plan: United States, 1993


Full-time
Part-time

SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

## Introduction

Employer-sponsored health insurance is a major source of private health care coverage in the United States. In 1993, 69 percent of workers acquired health insurance through employers. However, not all workers have health insurance coverage through their job. In 1993 almost two-thirds of the 41 million persons without health insurance of any kind were in families headed by workers; 56 percent of the uninsured were working adults (1).

Since comprehensive reform has not been enacted at the Federal level, focus has shifted to health care reform efforts by the States and private markets. As of 1995, 45 States passed legislation regulating the small-employer health insurance market and 44 States included premium rate restrictions as part of reforms (2). Almost all reforms included portability of health insurance and preexisting condition limitations. Since passage of the 1996 Health Care Portability and Accountability Act, ${ }^{1}$ such reforms apply to all States (3). Other Statelevel efforts include State-subsidized insurance to poor individuals and families not eligible for Medicaid or moving Medicaid beneficiaries into managed care plans and making these plans available to the uninsured (4).

States are hampered in implementing reforms by the lack of adequate State-specific data on small group markets for monitoring change and assessing impacts of specific health reforms (5). State policymakers have not been able to easily identify which

[^0]workers are without health insurance coverage (6).

During the development of the 1993 Health Security Act, major information gaps on employer-sponsored health insurance were identified by the President's Task Force on Health Care Reform. The National Employer Health Insurance Survey (NEHIS) was developed to provide previously unavailable data for policymakers and researchers to use in developing and evaluating alternative health care policies. The major objectives of NEHIS were to measure State and national levels of health insurance spending by employers, to describe and to provide baseline data for monitoring trends in the employment-based health insurance system, and to provide data for input in prospective policy analysis of the effects of health care reform.

This report focuses only on the private sector. NEHIS found that 99 percent of public employees had health insurance available at their jobs compared to only 83 percent in the private sector. In addition, recent legislation particularly at the State level, was designed to correct problems with the small-group health insurance market (2). Subsequent reports will present information on all employers, public and private.

This report seeks to fill gaps in employer health insurance data by presenting previously unavailable State and national estimates of private employers offering health insurance to employees, as well as estimates of employees covered by these plans. The NEHIS data add to information presented from an employer survey in 10 States (Colorado, Florida, Minnesota, New Mexico, New York, North Dakota, Oklahoma, Oregon, Vermont, and Washington) commissioned by the Robert Wood Johnson Foundation (RWJF) in 1993 (7). Most other major employer surveys, such as the Bureau of Labor Statistics Employee Benefit Survey and commercial surveys of employer health
insurance, were not designed to produce State estimates and did not collect information from employers who did not offer health insurance.

The report examines which private employers offered health insurance and which workers have employment-based health insurance coverage. The process by which employees obtain health insurance coverage on the job depends first on whether their employer offers health benefits, secondly on whether an employee is eligible for health benefits, and finally on whether the employee participates in the employer-sponsored plan. In order to examine this process, this report is organized in sections that roughly mirror this process. The first section focuses on which private businesses offer health insurance to employees. This section also examines State variations in establishments offering health insurance; the prevalence of self-insurance among establishments offering insurance, including prevalence of self-insurance by State; and the choice and types of plans offered by employers. The second section addresses constraints employers put on employee coverage. The last section examines the availability of job-based health insurance to employees working in establishments offering health insurance, including employee eligibility and enrollment at the national and State levels.

This report is the first in a series of publications planned for releasing the NEHIS data. Future reports based on NEHIS, in addition to providing information on the public sector, will compare characteristics of health insurance plans offered by different types of employers such as large compared with small businesses. Plan characteristics will include premiums and employee contributions, deductibles, coinsurance, and covered services.

## Methods

## Data source and collection

NEHIS surveyed a probability sample of all U.S. employers in each State in the private and public sectors. The sampling unit was the establishment, defined as "an economic unit, generally at a single physical location, where business is conducted or where services or industrial operations are performed" (8). A major reason that establishments rather than firms (that is, a business organization or entity consisting of one domestic establishment or more under common ownership or control) were sampled in NEHIS is that establishments are confined within State borders, enabling State estimates.

Three sample frames were used to ensure coverage of all types of employers. The Dun's Market Identifiers file ${ }^{2}$ was used to sample private establishments, the Census of Governments file, maintained by the Bureau of Census, was used for public sector entities, and the National Health Interview Survey sample was used to select self-employed individuals with no employees (SENE's). The private sector establishments were sampled, stratified by State, and then by a cross-classification of firm and establishment size.

Data were collected by Westat, Inc., from April to December 1994. The primary mode of data collection was computer-assisted telephone interviews (CATI). Interviews were conducted with respondents identified during prescreening as the most knowledgeable about health benefits. Approximately 39,000 employers completed interviews. Of these, 34,604 interviews were obtained from private sector establishments excluding SENE's at a response rate of 71 percent, which served as the population basis of this report.

[^1]
## Estimation

All numbers presented in this report are estimates made using the reported data from the sampled cases. Estimates were weighted to account for the complex sample design of NEHIS. In addition, weighted estimates were rounded to the nearest hundred. Because percent distribution estimates were computed on unrounded figures, they may not agree with computations made from rounded data. Weighted population estimates of establishments and employees are presented in Technical notes tables I-IV.

Standard error estimates, measures of sampling error, were computed directly by the SUDAAN software (9) for all estimates presented in this report. Estimates failing to meet the precision requirement of having a relative standard error of less than 30 percent are flagged with an asterisk ( ${ }^{*}$ ) in this report. Because survey results are subject to sampling and nonsampling errors, the total error will be larger than the error due to sampling variability alone.

The $z$-test or $t$-test with a 0.05 level of significance was used in all comparisons mentioned in this report. For multiple comparisons between subdomains the Bonferroni test of simultaneous comparisons was used. Terms relating to differences such as "greater than" and "less than" indicate that the differences are statistically significant. Terms such as "similar" or "no difference" mean that no statistical significance exists at the 0.05 level between the estimates compared. Lack of comment in the text does not necessarily mean that a difference was not statistically significant.

## Data reliability

Data presented in this report are subject to certain limitations that should be considered in interpretation of results. The unit of
analysis presented in this report is the establishment as it was the sampling unit. Estimates using the "firm" (or parent company) as the unit of analysis are not possible in this survey because they were not used as the sampling unit. However, establishment can be categorized according to the characteristics of the parent firm. In this report the terms "establishment," "employer," and "business" are used interchangeably.

Data were collected using two different time references. Questions on employee characteristics and the provision of health insurance were asked as of December 31, 1993, because most employers had employee information available for the end of the year. Information on health insurance plans, however, was based on the 1993 plan year. This reference period is defined as the plan year ending before April 1, 1994, during which the health plan was in effect. Information presented on health insurance plans include the number and types of plans offered and whether any of those plans were self-insured. These plan data presented in this report are limited to major health plans, defined as health insurance plans that typically cover inpatient hospital stays and outpatient physician services.

The NEHIS estimates of employees covered by their employer's health plan refer only to those employees covered as primary enrollee and do not include those employees who get insurance coverage through a spouse. Although NEHIS attempted to collect information on number of dependents covered, it was so poorly captured in the survey that these data are not presented in this report. Such data, as well as data on the number of dependents or total lives covered by employer-sponsored health insurance, are better reported by the Current Population Survey conducted by the Bureau of Census.

All survey data are subject to two types of errors: sampling and nonsampling. These types of errors
were kept to a minimum by methods built into the survey procedures. Estimates of sampling error are available as discussed previously. There are no estimates available on nonsampling error. Potential sources of nonsampling error include: inability to identify all cases in the target population, definition and classification difficulties, differences in the interpretation of questions, error in recording or keying the data obtained, and biases due to nonresponse or incomplete response.

Establishment and item response rates for all private sector variables included in this report are shown in tables VII and VIII in the Technical notes section of this report. The establishment response rates for the private sector varied from 61 percent in New York to 86 percent in Montana. Establishment response rates for the private sector also varied by size of the firm containing the establishment (available on the sampling frame). For establishments in firms of less than 10 employees the response rate was 78 percent; for 10-24 employees, 76 percent; for 25-99 employees, 75 percent; for 100-999 employees, 70 percent; and for 1,000 or more employees, 55 percent. Caution should be exercised in interpreting results based on estimates with low establishment and/or item response rates. The Office of Management and Budget considers data with combined response "at the survey and item response. . . below 60 percent. . . insufficient for analysis." ${ }^{3}$

For the total United States, item response rates for variables presented in this report were 90 percent or higher with the exception of the percent of employees by wage or salary levels (83 percent). In some States the item response was below 90 percent for some items. Data for five establishment variables presented in

[^2]this report include imputed values for missing data: number of full-time employees, number of full-time employees eligible for health insurance, number of full-time employees enrolled in their employer's plan, total number of employees eligible for health insurance, and total number of employees enrolled in their employer's plan. All other estimates presented in this report exclude cases with missing data for a given variable. For example, the percent of establishments that self-insured was computed by excluding missing data from the denominator.

Survey results presented in this report supplement results from a 10-State employer survey conducted by the Robert Wood Johnson Foundation (RWJF) in 1993 (7). Data presented in this report, however, cover all 50 States, as well as the District of Columbia. Comparisons of the RWJF survey results with NEHIS data in 10 States made to date are generally consistent with 1 exception (10). The percent of private establishments offering health insurance from the NEHIS (52 percent) was significantly lower than the percent found in the RWJF survey ( 58 percent). This difference may be due to several factors including differences in question wording, in reference period, and in survey methodology. Despite differences between the two surveys, employee estimates from the two surveys are similar. This is because differences in the percent of establishments offering health insurance involve the smallest firms, which do not contribute heavily to employee estimates.

To prevent inadvertent disclosure of respondents, in accordance with Section 308(d) of the Public Health Service Act, all cell estimates were checked to ensure adherence to established confidentiality criteria (11).

For more details on the survey design, estimation techniques, reliability of estimates, and definitions of terms, see the Technical notes section of this report.

## Results

Since this report focuses on factors affecting a business decision to offer health insurance, most of the analysis that follows classifies establishments by firm size, ${ }^{4}$ that is, the number of employees nationwide within a firm. Analysis by firm-size characteristics reflects the purchasing power and economies of scale included in the pricing of health insurance products for large groups more accurately than establishment size. Analysis is also presented by firm-size characteristics because insurance decisions for firms with multiple locations are often made at an organizational level above individual establishments. Previous research found that firm size and establishment size influence an employer's decision to offer health insurance (12).

## Who offers employersponsored health insurance?

The single most important determinant for provision of employer-sponsored health insurance is firm size (13). At the end of 1993, 52 percent of private establishments offered health insurance to at least some of their employees (table 1). Provision of health insurance increased with increasing firm size; about one-third of establishments in firms with less than 10 employees offered insurance to employees compared with 96 percent of establishments in firms with 100 or more employees

[^3](figure 7). According to a previous study (12), the prevalence of businesses that offer health insurance changes dramatically around the firm size of 10 employees. Figure 7 supports this finding; the health insurance offer rate doubles from 33 percent of establishments in firms with fewer than 10 employees to 67 percent of establishments in firms with 10-24 employees. The figure also shows that the percent of establishments offering health insurance within any establishment size category is always higher than the percent within comparable firm-size categories (especially at small-size groups). This occurs because larger firms are more likely to offer health insurance and to comprise many establishments than do small firms (14).

The size of a firm affects the likelihood of the firm offering health benefits to employees because the number of employees enrolled in a group policy, along with other factors (type of business, employee characteristics, and State health insurance regulations), determines the employer's premium for group health insurance (15). All other things being equal, the cost of health insurance for larger firms will be less than smaller firms because large firms can spread the risks of medical claims over a larger group of workers than small firms. Among smaller groups, costs for health care utilization is less predictable, posing more of a risk to insurers. The cost of administering health insurance plans (collecting employee share of premiums and enrolling and disenrolling workers) also declines as the size of a firm increases due to economies of scale.

Although health insurance is offered more often as firm size increases, it is important to note that small businesses dominate the private sector. In 1993, 82 percent of private establishments were in firms with less than 50 employees
(figure 8), and less than one half (42 percent) of these offered health

Figure 7. Percent of establishments offering health insurance by establishment and firm size: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.
insurance to employees (table 1). ${ }^{5}$ Since small businesses do not insure at the same rate as larger businesses, a larger percent of employees (83 percent) worked in establishments offering health insurance. This point will be discussed in greater detail later in this report. The discussion that follows examines how selected characteristics, such as those shown in table 1, influence large and small firms' propensity to offer health insurance. Within each category, the propensity to insure increases with firm size. However, as firm size increases, other company characteristics appear to be less of a factor related to whether health insurance was offered.

Figure 8. Percent distribution of establishments by firm size: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

[^4]
## Type of industry

Figure 9 shows that provision of health insurance varied by type of industry. Over 60 percent of private establishments in mining (67 percent); manufacturing (61 percent); transportation, communication, and utilities (66 percent); wholesale trade (65 percent); and finance, insurance, and real estate ( 65 percent) offered health benefits to workers. Employers in agriculture, forestry, and fishing ( 30 percent) and in construction ( 40 percent) were least likely to offer health benefits to employees. The seasonality of agricultural workers and the contractual nature (involving site-specific jobs) of construction workers may discourage these employers from offering health benefits (1). Agricultural and construction establishments also tended to be part of small businesses. Ninety-eight percent of establishments in agriculture, forestry, and fishing, and 95 percent of construction establishments were in firms with fewer than 50 employees (table 2). In contrast, 69 percent of mining establishments and establishments in transportation, communication, and utilities were in similarly sized firms. For all industry groups, however, over 90 percent of employers in firms with 100 or more employees offered health insurance benefits.

Industries with the highest health insurance offer rates (mining, manufacturing, transportation, communication and utilities, wholesale trade and finance, and insurance and real estate) represented 29 percent of private business establishments and 42 percent of employees (computed from appendix tables I and III). Establishments in services ( 36 percent) and retail trade (23 percent) represented over one-half of all private establishments and employees. Health insurance was offered by 51 percent of service establishments and 44 percent of retail trade establishments. Reasons that retail and service industries offered

Figure 9. Percent of establishments offering health insurance by industry group: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

Figure 10. Percent of for profit establishments offering health insurance by incorporated status and firm size: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.
health insurance less often than the industries mentioned above (with high offer rates) may be because they tend to be smaller businesses, often employing many part-time workers and low-wage workers (1).

## Corporate structure

Table 1 shows that provision of health benefits was higher among nonprofit businesses (66 percent) than among proprietary businesses (52 percent). Among proprietary businesses, two-thirds of incorporated businesses offered health benefits compared with 28 percent of unincorporated businesses.

Incorporation of a company increased the likelihood of health
insurance being offered independent of firm size. Regardless of firm size category, establishments that were part of incorporated businesses were more likely to offer health insurance than unincorporated businesses (figure 10). The lower percent of unincorporated businesses offering health insurance may be affected by tax provisions for unincorporated businesses. While corporate business owners may deduct all costs for employer-sponsored health insurance for tax purposes, owners of unincorporated businesses could only deduct 25 percent of health insurance costs in 1993. The majority (70 percent) of the self-employed operate unincorporated businesses (17).

## Age of firm

Table 1 shows that provision of health benefits increased the longer a business was operating. New businesses were least likely to offer health insurance. About one-third of businesses operating less than 5 years offered health benefits to employees ( 35 percent), compared with 72 percent of businesses operating for 25 years or more. Not surprisingly, 94 percent of new business establishments operating for less than 5 years were in small firms with fewer than 50 employees (table 2).

## Number and location of establishments in firm

An indicator of the organizational complexity of a firm is the number and location of establishments within the firm. About three-fourths of establishments were single location firms, while 11 percent of establishments were in firms with multiple locations in the same State, and 14 percent were in firms with branches in multiple States (computed from appendix table I). Establishments in multiple location firms, whether all within the same State or in multiple States, were more likely to offer health insurance ( 74 percent and 93 percent) than firms with a single establishment location (41 percent). Also, only 3 percent of firms with one establishment location had 50 or more employees compared with 38 percent of establishments in multilocation firms in the same State and 85 percent of establishments in multi-State firms (table 2). Figure 11 shows that among establishments in firms of less than 50 employees, the number of locations, whether in the same State or multiple States, increased the likelihood of an establishment offering health benefits.

Establishments located in metropolitan areas (MA) were more likely to offer health insurance (54 percent) than more rural non-MA areas (44 percent) (table 1).

## Workforce characteristics

The propensity to offer health benefits depends not only on employer

Figure 11. Percent of establishments offering health insurance by number and location within firm and firm size: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.
characteristics such as size, industry group, age, and corporate structure of the firm, but also on employee demand for health benefits. Some firms offer health benefits (among other employee benefits) in order to attract and retain needed workers. Employersponsored health insurance is attractive to employees because it is the least expensive way to obtain health insurance. Employees with lower incomes, however, may not even be able to afford to pay the employee share of the premium if their income can only support basic living expenses. Thus they may choose not to enroll in or not even demand employer-sponsored health insurance. Establishments with 50
percent or more of low-wage ${ }^{6}$ employees were less likely to offer health insurance to workers ( 25 percent) than establishments with a majority of employees earning $\$ 10,000$ or more per year ( 58 percent) (figure 12). This corroborates previous studies that found that businesses with low health insurance coverage were characterized by low-wage or temporary employees $(1,12)$.

Lippert and Wicks (12) also found that the proportion of full-time workers increased the likelihood of a firm offering health benefits. This finding is also demonstrated in figure 12. Fifty-nine percent of

[^5]Figure 12. Percent of establishments offering health insurance by workforce characteristics: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.
establishments with 75 percent or more of its employees working full time offered health insurance compared with 40 percent of establishments with less than 75 percent of its employees working full time.

Finally, establishments with any union employees were associated with higher health insurance offer rates (84 percent) compared to establishments without union employees (52 percent) (figure 12). Establishments with any union employees were part of large firms (100 or more employees) more often than nonunionized establishments (33 percent compared with 13 percent). Health benefits are often negotiated in collective bargaining contracts of employee groups (18).

## State

The percent of employers offering health insurance at the end of 1993 varied widely by State, ranging from 40 percent in Montana to 86 percent in Hawaii (table 3). Figure 13 shows that much of the variation across States is due to the variation in the health insurance offer rate among small businesses (establishments in firms with fewer than 50 employees).
Table 4 shows, for each State, the percent distribution of establishments by firm size. When the firm-size distribution for the Nation is applied to each State (standardizing the distribution of firms across the States), the firm size adjusted percent of establishments offering health insurance still varied, ranging from 40 percent in Louisiana to 85 percent in Hawaii (table 3). (See Technical notes for more details on firm-size adjustments of estimates.) This reflects that there are many other factors that affect the employer's decision to offer health insurance other than firm size.

For example, in 1993 Hawaii was the only State in the United States with a mandate (since 1974) requiring employers to provide health insurance to their full-time workers (19). As a result, Hawaii had the highest rate of employers offering health insurance among the States overall (85 percent) as well as

Figure 13. Percent of establishments offering health insurance by State and firm size: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.
among small firms with less than 50 employees (83 percent) (table 3).

Although 45 States had enacted various small group market reforms by 1994, the proposed changes were not in effect at the reference period of this survey (December 31, 1993) for most of the States. However, laws passed in nine States that restricted premium rates for small businesses, along with guaranteed issue (open enrollment) and other reforms were in effect before December 1993 (20). For these States, the percent of employers in firms with less than 50 employers that offered health insurance were: Connecticut (53 percent), Iowa (36 percent), Maine (49 percent), Massachusetts (53 percent), New York (47 percent), North Carolina (42 percent), Oregon (44 percent), Vermont (48 percent), and Washington (48 percent). Without comparable data prior to these reforms, however, evaluating the effectiveness of these specific reforms is difficult.

The preceding discussion for the Nation indicated that multiple factors can influence whether an establishment offers health insurance. Table 5 presents a "snap shot" of State characteristics affecting State variation in provision of health insurance. For example,
establishments in three of the States with very high health insurance offer rates were entirely located in metropolitan areas (the District of Columbia, Rhode Island, and Connecticut), while Montana, which had the lowest percent of businesses offering health insurance among the States, was also the most rural of the States (23 percent of establishments were located in a metropolitan area). ${ }^{7}$ In order to simultaneously assess the effect of firm size, State, and other factors on the provision of health insurance, multivariate analysis is required.

[^6]
## Self-insurance among employer-sponsored health plans

Self-insurance, where the employer, as opposed to the insurer, assumes all or part of the risks of paying medical claims, has become an increasingly popular method for employers to provide health benefits to employees. This is because self-insuring health plans tend to cost less and offer greater flexibility in plan design, particularly when firms have employees in multiple States (21-23). The Employer Retirement Income Security Act (ERISA) exempts self-insured plans from providing State-mandated benefits and from paying State premium taxes. Consequently, large multi-State employers may be likely to self-insure in order to avoid compliance with varying State mandates and to avoid premium taxes. The claims experience of large firms is fairly stable from year to year due to the large employment base. Large firms also have enough financial reserve to take on the financial risk associated with self-insurance and prefer to retain the use of capital rather than accruing returns for the insurance company.

Table 6 presents the prevalence of self-insurance (that is, the percent of private establishments that self-insure entirely or partially at least one major health plan) among establishments that offer major health insurance to their employees. For NEHIS, major plans are those that typically cover inpatient hospital stays and outpatient physician services. For the 1993 plan year in the United States about 21 percent of the establishments with major health plans self-insured. The prevalence of self-insurance among establishments that offered health insurance increased with firm size; from less than 6 percent among establishments belonging to firms with fewer than 100 employees to 35 percent among establishments belonging to firms with 100-499

Figure 14. Percent of establishments with major health plans that selfinsure at least one major plan by location and firm size: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.
employees. ${ }^{8}$ The pattern of increasing prevalence of self-insurance with firm size held true regardless of other selected company characteristics shown in table 6.

However, differences in self-insurance by other company characteristics were not always consistent across firm-size groups. For example, the establishments in retail trade self-insured at a higher rate ( 30 percent) than the national rate (21 percent) for all establishments. However, retail businesses belonging to firms with 100-499 employees self-insured at a lower rate (21 percent) than all establishments in that firm size group ( 35 percent). Even though the establishments in mining had the highest prevalence of self-insurance overall, this rate was not significantly different from the national rate.

Unincorporated establishments were less likely to self-insure (8 percent nationally) than all other ownership types and this was consistent, for the most part, across the three firm-size groups that were compared. Establishments within firms that existed for 25 years or more were more likely to self-insure

[^7](33 percent) than those with fewer years of business operation (11 percent or less). Establishments that belonged to firms with locations in more than one State self-insured at a higher rate ( 61 percent) than establishments that belonged to firms with all branches located in a single State (8 percent) (figure 14).

Overall, establishments in the New England, Middle Atlantic, and Pacific States were less likely to self-insure and those in the East South Central and West South Central States were more likely to self-insure than in the Nation as a whole. However, these differences were not found consistently or significantly by the three firm-size groups that were compared. Establishments that had union employees were more likely to self-insure ( 35 percent) than those without union employees (18 percent).

## Prevalence of self-insurance by State

The ERISA preemption of State laws has implications for States implementing health care reform because self-insured plans are exempt from State laws governing health insurance. The percent of private establishments offering health insurance that self-insured at least one major health plan is presented by State in table 7. Hawaii had the lowest rate of self-insurance
in 1993 (7 percent) reflecting the employer mandate that preceded passage of ERISA in 1974. Louisiana had the highest rate of self-insurance at 34 percent. Since differences in the rate of self-insurance among establishments with health insurance is due in part to varying distributions of small and large firms across States, firm-size adjusted percents are also presented in table 7. The adjusted rates ranged from 11 percent in Hawaii to 27 percent in Ohio.

To look at the extent of self-insurance independent of whether a company offers health insurance, the percent self-insuring among all private establishments was also examined. Figure 15 presents this percent, adjusted by firm size, along with the percent of establishments offering health insurance by State. This chart shows that the State variation in percent of establishments that self-insure does not parallel the State variation in percent of establishments that offer health insurance.

## Types of health plans offered by employers

During the 1993 plan year, 19 percent of businesses that provided health insurance to employees offered them a choice of major plans (table 8). The percent of establishments offering a choice of at least two major plans increased with firm size-from 10 percent of establishments in firms with less than 10 employees to 26 percent among establishments in firms with 100-999 employees ${ }^{9}$ (figure 16).

Table 8 shows that less than one-half (48 percent) of establishments in firms with fewer than 10 employees offered a type of managed care plan, while 57 to

[^8]Figure 15. Firm-size adjusted percent of establishments with major health plans that offered fully or self-insured plans by State: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

65 percent of establishments in firms with 10 or more employees offered a type of managed care plan. Managed care plans include health maintenance organizations (HMO's), preferred provider organizations (PPO's), and point of service (POS) plans. The impact managed care has on employer-sponsored health insurance in recent years is highlighted by the types of plans offered according to the number of years a firm has been in business (figure 17). Among establishments offering health insurance, 71 percent of new businesses operating less
than 2 years offered a managed care plan to employees, compared with 55 percent of businesses operating 25 years or more.

The increasing presence of managed care among employersponsored health insurance, however, has been largely in metropolitan areas. Table 8 shows that of establishments offering a major health plan, 37 percent of those establishments located in nonmetropolitan areas offered a type of managed care plan, compared with 60 percent of establishments located in metropolitan areas.

Figure 16. Percent distribution of establishments with major health plans by number of plans offered and firm size: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

Figure 17. Percent of establishments with major health plans offering conventional and managed care plans by age of firm: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

Figure 18 shows among establishments offering health insurance, the percent of establishments offering at least one managed care plan, either alone or in combination with other plans, varied widely among the States. The percent of establishments offering a managed care plan ranged from 21 percent in Wyoming to 84 percent in California (table 9). In all of the States in the Pacific Census Division, except for Alaska, establishments that sponsored health insurance offered a managed care plan at higher rates (69 to 84 percent) than the national rate (56 percent). At least part of the State variation in employer-sponsored managed care plans is due to the State-specific urban or rural mix of business establishments and its associated HMO market penetration. For example, 29 and 25 percent of establishments in North and South Dakota offered a managed care plan. In contrast, 75 and 66 percent of establishments in the District of Columbia and Rhode Island offered a managed care plan. All sample establishments in the District of Columbia and Rhode Island were located in a metropolitan area, whereas 39 and 27 percent of North Dakota and South Dakota establishments were located in metropolitan areas (table 5).

Overall, 26 percent of establishments sponsoring major health plans in 1993 offered an HMO plan (including point-of-service plans) to employees, either alone or in combination with other plans. Table 9 shows, however, that the role HMO's play in health care delivery varies considerably by State. The States with businesses that sponsored HMO's at a higher rate
than for the Nation as a whole were Hawaii, Massachusetts, California, Rhode Island, Oregon, the District of Columbia, and New York.

## Health insurance eligibility requirements

## Retirees

In general, health benefits for retirees are very similar to those for current employees, although retirees eligible for Medicare have benefits from the two sources coordinated. Health benefits for retirees range from short-term, continuing, postretirement coverage, as prescribed in the 1985 Consolidated Omnibus Budget Reconciliation Act (COBRA), to lifetime coverage under an employer's group health insurance plan. Under COBRA employers are required to make health benefits available to employees who are retired, laid off, or otherwise separated from employment for a limited time after separation, usually for up to 18 months. Employees who continue

Figure 18. Percent of establishments with health insurance that offered managed care plans: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.
such coverage usually pay the entire premium cost, but at the same group rate as the employer's plan.

Table 10 shows that most establishments do not offer retirees health benefits beyond the COBRA provisions. At the end of 1993, 23 percent of establishments offering health insurance reported that retirees under 65 years of age were eligible for health coverage, excluding COBRA or other continuation of benefits law. According to the U.S. Department of Labor, 27 percent of private sector retirees aged 55 years and over received health benefits from their employer in 1993 (24).

Table 10 shows that among establishments offering health insurance, health benefits were offered to early retirees (under 65 years of age) more often in establishments in firms of 100 or more employees ( 42 percent) than in smaller firms ( 15 to 18 percent). Early retiree health benefits were also offered more often in transportation, communication, and utilities establishments ( 34 percent), finance, insurance, and real estate establishments ( 37 percent) than for the Nation as a whole ( 23 percent). Establishments that were part of multi-State firms ( 40 percent) were more likely to offer this coverage than establishments that were part of single State firms (17 percent). Establishments in firms with any union employees were more likely to offer early retiree benefits (33 percent) than nonunionized establishments ( 21 percent).

At the end of 1993, 20 percent of establishments offering health insurance reported that retirees 65 years and over were eligible for health coverage, excluding COBRA or other continuations of benefits law (table 10). Since most people 65 years of age and over are covered by Medicare, the employer-sponsored health coverage offered is usually supplemental to Medicare insurance benefits.

## Employees

In contrast to retirees, employers providing health insurance make this benefit available to most employees, with some exceptions. Traditionally, employers require employees to work full-time in order to be eligible for health benefits (25). At the end of 1993, 74 percent of private establishments that offered health insurance required employees to work, on average, a minimum of 32 work hours per week in order to be eligible for health benefits (table 11). Establishments offering health insurance may also require new employees to work a certain period of time before being eligible for health benefits. Nationwide, 71 percent of establishments required employees to wait before becoming eligible. The average waiting period was 3 months (table 11). However, absence of such eligibility requirement in a company may not mean that any employees demanding health benefits are eligible. It may simply mean that the company does not have any established rules, as suggested by the lower percents with eligibility requirements in smaller businesses.

The waiting period for agricultural, forestry, and fishery workers was longer than the national average. Longer than average waiting times also were associated with establishments in firms with less than 10 employees, and with establishments in construction and retail trade. Retail trade industries often impose waiting periods for health benefits eligibility, in part, because they employ large numbers of part-time employees and experience rapid turnover (1). Longer waiting periods, on average, were also associated with unincorporated businesses and with establishments with a majority of employees earning less than $\$ 10,000$ per year, when they impose such requirements.

# Availability of health insurance to employees 

## Which employees have health insurance available at their job?

At the end of 1993, 83 percent of an estimated 98 million private employees ${ }^{10}$ worked in establishments offering health insurance (table 12 and appendix table III). This percent is higher than the percent of establishments offering health insurance ( 52 percent) because health benefits are disproportionately offered by large firms more often than smaller firms (figure 19). Because large firms offered health insurance more often, their employees contributed a larger share of employees to this percent than small firms did. As a result, employees working in establishments in firms with 100 or more employees comprised over one-half of employees with health insurance offered on the job (computed from tables 12 and 13).

Table 12 and appendix table III show that industries with the highest percent of employees offered health insurance tended to be large. About 72 percent of employees in mining, 74 percent of employees in manufacturing, 71 percent of employees in transportation, communication, and utilities, and 66 percent of employees in finance, insurance, and real estate worked in firms with 100 or more employees. In contrast, about one-half or fewer employees in the remaining industries worked in similarly sized firms (table 13). Factors that increased the chance that employees had health insurance available on

[^9]Figure 19. Percent of establishments offering health insurance and employees working in establishments that offer insurance by firm size: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.
the job tended to be the same factors that predict whether establishments offered health insurance. That is, working in an incorporated business, working in a firm with multiple locations, working in a metropolitan area, working in establishments with any union employees, and working in establishments where 50 percent or more of employees earned $\$ 10,000$ or more annually increased the chances that employees would have insurance offered on the job.

Table 14 shows that the firm size of establishments is a major predictor of employees having health insurance available on the job in all States other than Hawaii. As expected, Hawaii had the highest percent of employees in small firms (less than 50 employees) with health insurance available on the job, as a result of Hawaii's employer mandate.
Table 15 shows the variability among the States in the distribution of employees working in small firms (less than 50 employees).

## Eligibility for and enrollment in employer's plan

At the end of 1993, 68 percent of private sector employees were eligible for health benefits. Table 16 shows that eligibility for health benefits as well as participation in employer-sponsored health plans increased with firm size. The percent of employees eligible for coverage is roughly complementary to an estimate from the April supplement to the 1993 Current Population Survey (CPS) showing that 36 percent of private employees did not participate in their employer's health plans because they were ineligible or denied coverage (26). The main reason workers were ineligible or denied coverage was that they were part-time, contract, or temporary workers (21 percent), or because they had not completed a probationary period (10 percent) (26).

Overall, 58 percent of private employees participated in their employer's health plan (table 16). The percent of private workers participating in their employer's plan from NEHIS were very similar to the April Supplement to the 1993 Current Population Survey (CPS) estimates for private employees, despite differences in survey

Table B. Percent of workers covered by employer-sponsored health plans: United States, 1993

| Firm <br> size | National Employer <br> Health Insurance <br> Survey | Current <br> Population <br> Survey |
| :--- | :---: | :---: |
| All private <br> establishments | 58 | 58 |
| Less than 10 <br> employees | 26 | 24 |
| 10-24 employees <br> 25-99 employees <br> 100 or more | 44 | 42 |
| employees | 70 | 56 |

SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey, 1993 Current Population Survey.
methodology and respondents.
Table B shows that the NEHIS estimates of workers covered by employer-sponsored health insurance were generally similar to the 1993 CPS figures, with a few exceptions. ${ }^{11}$

Figure 20 shows that eligibility and enrollment varied by type of industry. Employees in mining, manufacturing, transportation, communication, utilities, wholesale trade, finance, insurance, and real estate were more likely to be eligible for health insurance coverage than for the Nation as a whole. The percent of eligible employees in agriculture, forestry and fishery, construction, retail trade, and services industries, however, were lower than for the entire Nation. Such variability may be due to the variation in the composition of full-time or part-time workers across industries. The majority of full-time employees ( 82 percent), but only 18 percent of part-time employees, were eligible for health coverage at the end of 1993 (table 16). Previous

[^10]Figure 20. Percent of employees eligible and enrolled in their employer's health plan by industry group: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.
studies found that one reason that retail and service industries offered health insurance less often than other industries is that they employed many part-time workers and experience rapid turnover (1).

Enrollment in an employer's health plan was more likely if an employee worked full-time (71 percent) rather than part-time hours (10 percent) (table 16). Furthermore, among employees eligible for health benefits, full-time employees were more likely to enroll (87 percent) in their employer's plan than were eligible part-time employees (57 percent). At least part of the lower participation of eligible part-time employees may be due to their having a lower income. Fortynine percent of employees working in establishments with a majority of low-wage employees (earning less than $\$ 10,000$ per year) worked part-time (calculated from appendix table III). In contrast, 19 percent of employees working in establishments with a majority of employees earning \$10,000 or more per year worked part-time (calculated from appendix table III).

Participation of full-time and part-time employees in firms of 50
or more employees (82 and 15 percent), however, was greater than that for their counterparts in small firms (50 and 3 percent) (figure 21). This trend was also found in the percent of eligible employees participating in their employer's plan. Eighty-eight percent of eligible full-time employees working in firms of 50 or more employees participated, compared with 82 percent among their counterparts in firms with less than 50 employees. Among eligible part-time employees, the participation rates increased more dramatically with firm size; 62 percent of eligible part-time
employees in firms of 50 or more employees participated in their employer's plan, compared with 37 percent among their counterparts in firms with fewer than 50 employees. This finding may indicate that the pricing of plans offered by larger firms are more affordable than plans offered by small firms. A previous study found that the cost of selling and administering health insurance in the small group market is higher than the cost for large groups (27). As a result premiums in the small group market are believed to be higher than those for large groups for the same benefits (7). Future reports from NEHIS will examine this issue more completely by examining the cost of coverage for large and small firms, controlling for benefits covered.

The lower participation rate among eligible part-time employees ( 57 percent compared with 87 percent of full-time employees) could also be because they were covered by a spouse's plan or because they had another job through which they were covered. The April Supplement to the 1993 CPS found that 51 percent of private employees without direct coverage through their employer lacked coverage because they chose not to participate. Of these employees, about three-fourths did not participate because they were covered by another plan, while about 24 percent did not participate because the coverage was too costly (26).

Figure 21. Percent of full-time and part-time employees eligible and enrolled in their employer's health plan by firm size: United States, 1993


[^11]Employees working in establishments with any union employees participated more often in these plans than employees in nonunionized establishments. Eighty percent of employees in unionized establishments (those reporting any union employees) participated in their employer's plan, compared with 54 percent in establishments without union employees.

## State variation in employees eligible for and enrolling in employer's plan

Table 17 shows the percent of employees eligible for health benefits by firm size and State, while table 18 shows the percent of employees enrolled in their employer's health plan by firm size and State. Due to Hawaii's employer mandate, small business employees (firm size less than 50 employees) in this State were eligible and participated in their employer's plan more often than in any other State. Overall, employees in Hawaii had the highest percent eligible for coverage (83 percent) and enrolled in their employer's plan ( 75 percent), while employees in Montana had the lowest percent eligible ( 52 percent) and enrolled (41 percent). Figure 22 presents the percent of employees covered by their employer's plan by State. Overall, the percent of covered employees does not vary by State as much as the percent of establishments offering health insurance (shown in figure 2). This occurs because employees in large firms contribute more employees to this statistic than small firms do. Generally, employee enrollment was lower for States in the western half of the Nation. ${ }^{12}$

[^12]Figure 22. Percent of employees enrolled in their employer-sponsored health insurance plan: United States, 1993


SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

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| Establishment characteristics | Firm size ${ }^{1}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All firm sizes | Less than 10 employees | 10-24 <br> employees | $\begin{gathered} 25-99 \\ \text { employees } \end{gathered}$ | 100 or more employees | Less than 50 employees | 50 or more employees |
|  | Percent of establishments offering health insurance ${ }^{2}$ |  |  |  |  |  |  |
| United States | 51.6 | 33.2 | 67.1 | 83.0 | 95.7 | 42.2 | 94.3 |
| Industry group |  |  |  |  |  |  |  |
| Agriculture, forestry, and fishing | 30.2 | 21.8 | 60.9 | 85.5 | 93.6 | 29.1 | 84.7 |
| Mining | 67.3 | 40.4 | 87.8 | 98.0 | 99.2 | 53.2 | 98.7 |
| Construction | 40.4 | 31.7 | 62.9 | 80.0 | 94.5 | 37.6 | 91.5 |
| Manufacturing | 60.8 | 36.8 | 75.5 | 89.3 | 99.2 | 49.8 | 97.4 |
| Transportation, communication, and utilities | 65.8 | 41.0 | 75.4 | 86.4 | 97.6 | 52.3 | 95.6 |
| Wholesale trade . | 64.9 | 43.3 | 79.9 | 94.5 | 99.2 | 55.6 | 98.8 |
| Retail trade | 43.6 | 22.5 | 48.1 | 69.3 | 95.5 | 29.9 | 93.2 |
| Finance, insurance, and real estate | 64.8 | 38.9 | 85.1 | 96.2 | 97.6 | 49.9 | 97.4 |
| Services | 51.3 | 36.9 | 70.4 | 82.0 | 91.5 | 45.4 | 90.5 |
| Ownership |  |  |  |  |  |  |  |
| For profit | 52.3 | 34.3 | 68.0 | 83.2 | 97.1 | 43.1 | 95.4 |
| Incorporated | 66.0 | 45.2 | 73.0 | 85.7 | 97.5 | 55.6 | 96.3 |
| Unincorporated | 28.4 | 23.6 | 47.2 | 64.1 | 90.8 | 26.2 | 84.5 |
| Nonprofit | 66.1 | 48.6 | 70.5 | 86.5 | 89.2 | 58.0 | 89.9 |
| Other . . | 65.3 | 37.8 | 76.6 | 94.1 | 89.3 | 52.1 | 91.2 |
| Age of firm |  |  |  |  |  |  |  |
| Less than 5 years | 34.8 | 26.8 | 48.2 | 68.2 | 91.1 | 31.3 | 88.5 |
| 5-9 years | 41.2 | 29.7 | 59.0 | 75.8 | 92.5 | 36.4 | 89.0 |
| 10-24 years | 50.0 | 35.7 | 70.0 | 83.3 | 94.4 | 44.4 | 93.2 |
| 25 years or more | 71.8 | 45.7 | 78.8 | 90.8 | 97.0 | 58.1 | 96.3 |
| Location of establishments in firm |  |  |  |  |  |  |  |
| 1 location only | 40.9 | 33.1 | 66.8 | 80.5 | 92.2 | 39.7 | 89.9 |
| 2 or more locations, all in same State | 73.5 | 35.4 | 66.8 | 85.7 | 94.4 | 62.2 | 92.4 |
| 2 or more locations, multiple States. | 93.0 | 54.9 | 78.7 | 87.7 | 96.8 | 74.5 | 96.4 |
| Metropolitan area indicator |  |  |  |  |  |  |  |
| Metropolitan area | 53.7 | 34.9 | 69.0 | 83.4 | 96.0 | 44.2 | 94.6 |
| Nonmetropolitan area | 43.7 | 27.7 | 59.0 | 81.5 | 94.3 | 35.3 | 92.8 |
| Percent of employees that are full-time |  |  |  |  |  |  |  |
| Less than 25 percent | 26.6 | 10.7 | 20.0 | 52.5 | 84.7 | 15.6 | 79.9 |
| 25-49 percent | 41.0 | 23.0 | 46.4 | 64.4 | 92.0 | 29.6 | 89.3 |
| 50-74 percent | 43.5 | 27.9 | 63.0 | 78.0 | 95.4 | 34.7 | 94.0 |
| 75 percent or more | 59.4 | 40.0 | 77.7 | 90.2 | 97.7 | 50.6 | 96.7 |
| Presence of union employees |  |  |  |  |  |  |  |
| No union employees | 51.9 | 34.7 | 67.9 | 83.4 | 95.2 | 43.6 | 93.8 |
| Has union employees | 84.0 | 62.1 | 85.7 | 97.0 | 98.5 | 74.7 | 98.2 |
| Percent of low-wage employees ${ }^{3}$ |  |  |  |  |  |  |  |
| 50 percent or more of employees are low-wage | 25.2 | 15.4 | 26.9 | 49.4 | 83.9 | 18.5 | 79.7 |
| 50 percent or more of employees are not low-wage | 58.3 | 40.9 | 74.0 | 88.2 | 96.5 | 50.8 | 95.5 |

[^13]Table 2. Percent distribution of private establishments by firm size, according to selected characteristics: United States, 1993

| Establishment characteristics | Firm size ${ }^{1}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All firm sizes | Less than 10 employees | $\begin{gathered} \text { 10-24 } \\ \text { employees } \end{gathered}$ | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | 100 or more employees | All firm sizes | Less than 50 employees | 50 or more employees |
| Percent distribution of establishments ${ }^{2}$ |  |  |  |  |  |  |  |  |
| United States | 100.0 | 62.4 | 13.9 | 9.5 | 14.3 | 100.0 | 82.1 | 17.9 |
| Industry group |  |  |  |  |  |  |  |  |
| Agriculture, forestry, and fishing | 100.0 | 82.0 | 12.8 | 4.3 | 0.9 | 100.0 | 98.0 | 2.0 |
| Mining | 100.0 | 51.6 | 12.0 | 11.5 | 24.8 | 100.0 | 69.0 | 31.0 |
| Construction | 100.0 | 79.1 | 11.1 | 6.7 | 3.1 | 100.0 | 94.9 | 5.1 |
| Manufacturing | 100.0 | 53.5 | 15.6 | 13.8 | 17.1 | 100.0 | 77.0 | 23.0 |
| Transportation, communication, and utilities | 100.0 | 48.8 | 12.5 | 12.9 | 25.8 | 100.0 | 68.8 | 31.2 |
| Wholesale trade | 100.0 | 54.4 | 17.2 | 12.3 | 16.1 | 100.0 | 78.4 | 21.6 |
| Retail trade | 100.0 | 59.1 | 13.7 | 8.8 | 18.4 | 100.0 | 78.4 | 21.6 |
| Finance, insurance, and real estate | 100.0 | 53.6 | 9.9 | 10.2 | 26.4 | 100.0 | 68.7 | 31.3 |
| Services | 100.0 | 66.3 | 14.7 | 8.9 | 10.0 | 100.0 | 86.8 | 13.2 |
| Ownership |  |  |  |  |  |  |  |  |
| For profit | 100.0 | 62.8 | 14.1 | 9.1 | 14.0 | 100.0 | 82.5 | 17.5 |
| Incorporated | 100.0 | 49.0 | 17.9 | 12.7 | 20.4 | 100.0 | 74.5 | 25.5 |
| Unincorporated | 100.0 | 86.9 | 7.5 | 3.0 | 2.7 | 100.0 | 96.4 | 3.6 |
| Nonprofit | 100.0 | 48.2 | 16.4 | 15.4 | 19.9 | 100.0 | 74.4 | 25.6 |
| Other | 100.0 | 44.9 | 12.5 | 15.2 | 27.4 | 100.0 | 66.2 | 33.8 |
| Age of firm |  |  |  |  |  |  |  |  |
| Less than 5 years | 100.0 | 76.7 | 13.1 | 6.3 | 3.9 | 100.0 | 94.0 | 6.0 |
| 5-9 years | 100.0 | 72.3 | 13.4 | 8.3 | 6.0 | 100.0 | 91.0 | 9.0 |
| 10-24 years | 100.0 | 67.7 | 15.1 | 9.2 | 7.9 | 100.0 | 88.7 | 11.3 |
| 25 years or more | 100.0 | 42.5 | 14.1 | 12.7 | 30.6 | 100.0 | 64.1 | 35.9 |
| Location of establishments in firm |  |  |  |  |  |  |  |  |
| 1 location | 100.0 | 79.9 | 13.4 | 5.8 | 0.9 | 100.0 | 97.5 | 2.5 |
| 2 or more locations, all in same State | 100.0 | 18.1 | 27.7 | 29.2 | 25.1 | 100.0 | 62.5 | 37.5 |
| 2 or more locations, multiple States | 100.0 | 3.8 | 5.6 | 13.8 | 76.8 | 100.0 | 15.4 | 84.6 |
| Metropolitan area indicator |  |  |  |  |  |  |  |  |
| Metropolitan area | 100.0 | 60.9 | 14.3 | 9.8 | 15.0 | 100.0 | 81.2 | 18.8 |
| Nonmetropolitan area | 100.0 | 67.9 | 12.3 | 8.4 | 11.4 | 100.0 | 85.5 | 14.5 |
| Percent of employees that are full-time |  |  |  |  |  |  |  |  |
| Less than 25 percent | 100.0 | 61.1 | 14.6 | 10.5 | 13.7 | 100.0 | 83.0 | 17.0 |
| 25-49 percent | 100.0 | 60.5 | 15.1 | 8.4 | 15.9 | 100.0 | 80.9 | 19.1 |
| 50-74 percent | 100.0 | 69.8 | 11.6 | 6.3 | 12.3 | 100.0 | 85.3 | 14.7 |
| 75 percent or more | 100.0 | 60.0 | 14.4 | 10.7 | 14.8 | 100.0 | 81.0 | 19.0 |
| Presence of union employees |  |  |  |  |  |  |  |  |
| No union employees | 100.0 | 63.3 | 14.4 | 9.7 | 12.7 | 100.0 | 83.5 | 16.5 |
| Has union employees | 100.0 | 33.9 | 15.0 | 17.7 | 33.4 | 100.0 | 60.6 | 39.4 |
| Percent of low-wage employees ${ }^{3}$ |  |  |  |  |  |  |  |  |
| 50 percent or more of employees are low-wage | 100.0 | 73.7 | 10.1 | 6.9 | 9.3 | 100.0 | 88.9 | 11.1 |
| 50 percent or more of employees are not low-wage | 100.0 | 60.7 | 15.9 | 11.0 | 12.5 | 100.0 | 83.2 | 16.8 |

[^14]${ }^{2}$ An establishment is defined as a business at a single physical location.
${ }^{3}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
 provided in table I of the Technical notes.
SOURCE: Centers for Disease and Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

Table 3. Percent of private establishments offering health insurance by firm size, adjusted by firm size and State: United States, 1993

| State | Firm size ${ }^{1}$ |  |  |  |  |  |  | Firm-size adjusted percent ${ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All firm sizes | Less than 10 employees | $\begin{gathered} \text { 10-24 } \\ \text { employees } \end{gathered}$ | $\begin{gathered} 25-99 \\ \text { employees } \end{gathered}$ | 100 or more employees | Less than 50 employees | 50 or more employees |  |
|  | Percent of establishments offering health insurance ${ }^{3}$ |  |  |  |  |  |  |  |
| United States | 51.6 | 33.2 | 67.1 | 83.0 | 95.7 | 42.2 | 94.3 | 51.6 |
| New England: |  |  |  |  |  |  |  |  |
| Maine | 56.7 | 41.3 | 69.1 | 87.4 | 99.1 | 48.6 | 98.0 | 56.6 |
| New Hampshire | 57.5 | 41.2 | 68.5 | 94.9 | 98.9 | 49.3 | 99.2 | 58.2 |
| Vermont | 55.0 | 38.4 | 81.7 | 99.2 | 99.6 | 48.3 | 99.3 | 58.7 |
| Massachusetts | 60.4 | 44.5 | 80.0 | 95.5 | 98.4 | 53.0 | 98.3 | 62.2 |
| Rhode Island | 64.5 | 50.4 | 82.8 | 99.4 | 97.0 | 58.5 | 97.4 | 66.4 |
| Connecticut | 60.4 | 45.0 | 78.1 | 88.1 | 98.4 | 53.0 | 97.1 | 60.8 |
| Middle Atlantic: |  |  |  |  |  |  |  |  |
| New York . . | 54.6 | 40.0 | 69.1 | 86.8 | 95.4 | 47.3 | 94.3 | 56.2 |
| New Jersey | 52.0 | 35.0 | 70.1 | 80.9 | 98.3 | 42.9 | 97.0 | 53.3 |
| Pennsylvania | 61.0 | 44.6 | 79.8 | 90.4 | 99.7 | 53.5 | 98.8 | 61.7 |
| East North Central: |  |  |  |  |  |  |  |  |
| Ohio | 54.7 | 34.3 | 79.0 | 84.4 | 94.9 | 45.7 | 94.3 | 54.2 |
| Indiana | 50.3 | 28.3 | 66.0 | 87.7 | 97.8 | 39.8 | 95.3 | 48.9 |
| Illinois | 53.2 | 33.2 | 75.8 | 80.6 | 96.6 | 43.6 | 94.2 | 52.6 |
| Michigan | 60.1 | 44.6 | 70.7 | 87.8 | 91.3 | 52.9 | 90.8 | 58.7 |
| Wisconsin | 52.6 | 35.2 | 68.7 | 86.9 | 94.5 | 44.4 | 93.4 | 53.1 |
| West North Central: |  |  |  |  |  |  |  |  |
| Minnesota. | 51.1 | 30.5 | 65.4 | 83.7 | 97.3 | 41.4 | 94.5 | 49.8 |
| lowa | 44.0 | 26.9 | 53.4 | 88.8 | 94.5 | 35.7 | 91.1 | 47.1 |
| Missouri | 52.2 | 32.4 | 67.3 | 81.7 | 93.3 | 42.8 | 90.3 | 50.8 |
| North Dakota | 49.1 | 32.5 | 62.7 | 71.8 | 94.5 | 39.3 | 94.1 | 48.8 |
| South Dakota | 44.7 | 30.8 | 54.1 | 74.1 | 86.3 | 36.4 | 86.6 | 45.8 |
| Nebraska | 46.2 | 25.2 | 62.3 | 86.2 | 93.2 | 35.7 | 91.2 | 45.8 |
| Kansas | 48.3 | 29.3 | 66.7 | 81.2 | 90.9 | 38.4 | 91.3 | 49.0 |
| South Atlantic: |  |  |  |  |  |  |  |  |
| Delaware | 64.2 | 48.5 | 75.3 | 91.4 | 94.1 | 55.5 | 94.2 | 61.9 |
| Maryland | 56.8 | 37.8 | 72.1 | 88.0 | 96.6 | 47.7 | 95.4 | 56.0 |
| District of Columbia | 66.0 | 46.6 | 74.1 | 96.6 | 98.1 | 57.3 | 97.0 | 62.7 |
| Virginia | 55.7 | 36.9 | 68.8 | 81.9 | 97.7 | 46.3 | 97.8 | 53.7 |
| West Virginia | 51.9 | 34.2 | 60.5 | 73.8 | 97.9 | 41.0 | 97.7 | 50.4 |
| North Carolina | 51.9 | 32.9 | 63.7 | 80.8 | 97.2 | 41.6 | 95.2 | 50.4 |
| South Carolina | 48.8 | 30.9 | 56.4 | 79.0 | 96.6 | 38.3 | 94.9 | 47.7 |
| Georgia | 54.8 | 34.5 | 57.1 | 87.4 | 97.0 | 41.9 | 96.8 | 51.5 |
| Florida | 47.5 | 28.4 | 62.4 | 69.8 | 97.1 | 36.4 | 93.5 | 46.6 |
| East South Central: |  |  |  |  |  |  |  |  |
| Kentucky | 49.5 | 29.9 | 61.7 | 94.1 | 96.0 | 39.8 | 95.4 | 49.7 |
| Tennessee | 48.2 | 27.8 | 62.4 | 79.1 | 98.8 | 35.9 | 98.0 | 47.6 |
| Alabama | 52.0 | 30.3 | 66.4 | 85.9 | 97.0 | 41.3 | 96.5 | 50.0 |
| Mississippi | 43.3 | 24.2 | 46.3 | 74.5 | 96.0 | 30.7 | 94.9 | 42.3 |
| West South Central: |  |  |  |  |  |  |  |  |
| Arkansas | 40.3 | 19.6 | 61.5 | 79.2 | 96.1 | 30.1 | 93.3 | 42.3 |
| Louisiana | 43.9 | 19.6 | 58.2 | 76.7 | 94.5 | 30.7 | 91.6 | 40.1 |
| Oklahoma | 43.9 | 30.0 | 50.9 | 69.4 | 92.7 | 35.0 | 91.3 | 46.2 |
| Texas | 44.7 | 24.4 | 57.9 | 77.6 | 88.3 | 33.6 | 87.8 | 42.5 |
| Mountain: |  |  |  |  |  |  |  |  |
| Montana | 40.0 | 26.0 | 51.8 | 79.3 | 96.9 | 33.3 | 92.8 | 45.0 |
| Idaho | 49.9 | 31.5 | 65.0 | 87.8 | 98.9 | 41.1 | 98.2 | 51.6 |
| Wyoming | 47.3 | 30.5 | 74.3 | 72.0 | 96.5 | 39.0 | 90.2 | 50.4 |
| Colorado | 53.1 | 30.9 | 79.9 | 88.3 | 94.8 | 43.7 | 92.7 | 52.1 |
| New Mexico | 49.4 | 29.7 | 67.2 | 85.4 | 94.3 | 39.5 | 93.1 | 49.8 |
| Arizona | 49.7 | 30.0 | 61.9 | 77.7 | 93.5 | 39.2 | 91.3 | 48.0 |
| Utah | 47.3 | 29.8 | 50.3 | 75.8 | 96.7 | 36.5 | 92.4 | 46.6 |
| Nevada | 52.1 | 35.8 | 51.9 | 80.1 | 93.7 | 42.8 | 89.2 | 49.8 |
| Pacific: |  |  |  |  |  |  |  |  |
| Washington | 56.4 | 39.3 | 68.8 | 90.6 | 97.6 | 48.3 | 97.2 | 56.5 |
| Oregon | 51.6 | 36.3 | 63.1 | 84.7 | 92.5 | 43.5 | 91.3 | 52.5 |
| California | 47.0 | 28.5 | 67.8 | 80.4 | 97.6 | 38.1 | 96.3 | 49.0 |
| Alaska | 46.2 | 27.7 | 57.9 | 78.9 | 92.3 | 36.2 | 89.1 | 45.3 |
| Hawaii | 85.8 | 78.5 | 97.2 | 98.4 | 97.3 | 83.3 | 96.8 | 85.2 |

[^15]Table 4. Percent distribution of private establishments by firm size and State: United States, 1993

| State | Firm size ${ }^{1}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All firm sizes | Less than 10 employees | $\begin{gathered} \text { 10-24 } \\ \text { employees } \end{gathered}$ | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | 100 or more employees | All firm sizes | Less than 50 employees | 50 or more employees |
| Percent distribution of establishments ${ }^{2}$ |  |  |  |  |  |  |  |  |
| United States | 100.0 | 62.4 | 13.9 | 9.5 | 14.3 | 100.0 | 82.1 | 17.9 |
| New England: |  |  |  |  |  |  |  |  |
| Maine | 100.0 | 63.8 | 15.3 | 8.4 | 12.5 | 100.0 | 83.6 | 16.4 |
| New Hampshire | 100.0 | 64.1 | 13.2 | 10.2 | 12.6 | 100.0 | 83.5 | 16.5 |
| Vermont | 100.0 | 68.7 | 14.2 | 7.4 | 9.7 | 100.0 | 86.9 | 13.1 |
| Massachusetts | 100.0 | 65.9 | 12.5 | 8.8 | 12.9 | 100.0 | 83.8 | 16.2 |
| Rhode Island | 100.0 | 65.5 | 15.6 | 7.1 | 11.8 | 100.0 | 84.7 | 15.3 |
| Connecticut | 100.0 | 64.1 | 13.9 | 8.7 | 13.3 | 100.0 | 83.2 | 16.8 |
| Middle Atlantic: |  |  |  |  |  |  |  |  |
| New York | 100.0 | 66.0 | 13.3 | 8.1 | 12.5 | 100.0 | 84.3 | 15.7 |
| New Jersey | 100.0 | 65.4 | 12.4 | 8.3 | 13.9 | 100.0 | 83.2 | 16.8 |
| Pennsylvania | 100.0 | 63.8 | 13.5 | 9.3 | 13.3 | 100.0 | 83.5 | 16.5 |
| East North Central: |  |  |  |  |  |  |  |  |
| Ohio | 100.0 | 60.8 | 14.7 | 9.6 | 14.9 | 100.0 | 81.6 | 18.4 |
| Indiana | 100.0 | 60.3 | 14.8 | 9.7 | 15.2 | 100.0 | 81.2 | 18.8 |
| Illinois | 100.0 | 61.4 | 14.3 | 9.2 | 15.1 | 100.0 | 81.0 | 19.0 |
| Michigan | 100.0 | 60.1 | 13.1 | 12.3 | 14.5 | 100.0 | 80.9 | 19.1 |
| Wisconsin | 100.0 | 63.4 | 13.4 | 11.1 | 12.1 | 100.0 | 83.1 | 16.9 |
| West North Central: |  |  |  |  |  |  |  |  |
| Minnesota. | 100.0 | 59.3 | 16.4 | 9.6 | 14.7 | 100.0 | 81.7 | 18.3 |
| lowa | 100.0 | 65.8 | 13.2 | 9.9 | 11.0 | 100.0 | 84.9 | 15.1 |
| Missouri | 100.0 | 58.6 | 16.1 | 10.6 | 14.7 | 100.0 | 80.3 | 19.7 |
| North Dakota | 100.0 | 62.3 | 14.6 | 9.6 | 13.5 | 100.0 | 82.1 | 17.9 |
| South Dakota | 100.0 | 64.5 | 14.1 | 10.8 | 10.7 | 100.0 | 83.5 | 16.5 |
| Nebraska | 100.0 | 61.8 | 13.9 | 9.6 | 14.7 | 100.0 | 80.9 | 19.1 |
| Kansas | 100.0 | 62.3 | 14.2 | 8.4 | 15.1 | 100.0 | 81.3 | 18.7 |
| South Atlantic: |  |  |  |  |  |  |  |  |
| Delaware | 100.0 | 60.3 | 11.1 | 9.9 | 18.7 | 100.0 | 77.3 | 22.7 |
| Maryland | 100.0 | 59.9 | 14.8 | 11.0 | 14.3 | 100.0 | 81.0 | 19.0 |
| District of Columbia | 100.0 | 54.1 | 17.1 | 11.5 | 17.3 | 100.0 | 78.1 | 21.9 |
| Virginia | 100.0 | 58.9 | 15.5 | 10.6 | 15.0 | 100.0 | 81.7 | 18.3 |
| West Virginia | 100.0 | 60.9 | 12.5 | 10.3 | 16.3 | 100.0 | 80.8 | 19.2 |
| North Carolina | 100.0 | 60.3 | 14.2 | 10.4 | 15.0 | 100.0 | 80.7 | 19.3 |
| South Carolina | 100.0 | 60.9 | 15.9 | 8.0 | 15.2 | 100.0 | 81.5 | 18.5 |
| Georgia | 100.0 | 57.2 | 14.1 | 9.2 | 19.5 | 100.0 | 76.5 | 23.5 |
| Florida | 100.0 | 61.5 | 13.8 | 9.5 | 15.2 | 100.0 | 80.6 | 19.4 |
| East South Central: |  |  |  |  |  |  |  |  |
| Kentucky | 100.0 | 63.1 | 13.5 | 9.0 | 14.4 | 100.0 | 82.5 | 17.5 |
| Tennessee | 100.0 | 62.0 | 14.1 | 7.5 | 16.4 | 100.0 | 80.3 | 19.7 |
| Alabama | 100.0 | 59.1 | 14.7 | 9.1 | 17.1 | 100.0 | 80.5 | 19.5 |
| Mississippi | 100.0 | 61.1 | 14.7 | 7.4 | 16.8 | 100.0 | 80.5 | 19.5 |
| West South Central: |  |  |  |  |  |  |  |  |
| Arkansas | 100.0 | 64.3 | 14.9 | 8.6 | 12.2 | 100.0 | 83.8 | 16.2 |
| Louisiana | 100.0 | 58.4 | 13.7 | 10.3 | 17.6 | 100.0 | 78.3 | 21.7 |
| Oklahoma | 100.0 | 66.2 | 12.7 | 8.3 | 12.8 | 100.0 | 84.1 | 15.9 |
| Texas | 100.0 | 60.4 | 13.0 | 9.6 | 17.0 | 100.0 | 79.5 | 20.5 |
| Mountain: |  |  |  |  |  |  |  |  |
| Montana. | 100.0 | 69.3 | 14.4 | 7.7 | 8.6 | 100.0 | 88.8 | 11.2 |
| Idaho | 100.0 | 62.9 | 16.8 | 8.0 | 12.3 | 100.0 | 84.6 | 15.4 |
| Wyoming | 100.0 | 67.8 | 12.6 | 6.8 | 12.8 | 100.0 | 83.7 | 16.3 |
| Colorado | 100.0 | 61.1 | 12.9 | 11.1 | 15.0 | 100.0 | 80.8 | 19.2 |
| New Mexico | 100.0 | 63.2 | 12.2 | 8.8 | 15.9 | 100.0 | 81.6 | 18.4 |
| Arizona | 100.0 | 59.1 | 14.6 | 10.2 | 16.0 | 100.0 | 79.9 | 20.1 |
| Utah | 100.0 | 61.2 | 13.5 | 10.6 | 14.7 | 100.0 | 80.7 | 19.3 |
| Nevada | 100.0 | 57.9 | 15.0 | 13.2 | 14.0 | 100.0 | 79.9 | 20.1 |
| Pacific: |  |  |  |  |  |  |  |  |
| Washington | 100.0 | 62.4 | 13.8 | 11.0 | 12.8 | 100.0 | 83.4 | 16.6 |
| Oregon | 100.0 | 65.0 | 12.1 | 10.6 | 12.3 | 100.0 | 83.0 | 17.0 |
| California | 100.0 | 65.0 | 13.7 | 9.2 | 12.0 | 100.0 | 84.8 | 15.2 |
| Alaska | 100.0 | 63.3 | 11.4 | 10.2 | 15.2 | 100.0 | 81.1 | 18.9 |
| Hawaii | 100.0 | 61.6 | 12.2 | 10.7 | 15.5 | 100.0 | 81.2 | 18.8 |

${ }^{1}$ Number of employees nationwide as reported by respondent. $\quad{ }^{2}$ An establishment is defined as a business at a single physical location.
NOTES: Estimates in this table are based on a December 31, 1993, reference period. Figures may not add to totals because of rounding. Denominators for the percents included in this table are provided in table II of the Technical notes.
SOURCE: Centers for Disease Control and Prevention, National Center for Health Statustucs, National Employer Health Insurance Survey (NEHIS).

Table 5. Number of private establishments, percent offering health insurance, and percent with other selected characteristics by State: United States, 1993

| State | Number of establishments | Establishment characteristics |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent offering health insurance | Percent with 50 percent or more employees that are low-wage ${ }^{1}$ | Percent unincorporated ${ }^{2}$ | Percent in business less than 5 years ${ }^{2}$ | Percent in retail | Percent with 75 percent or more employees that are full-time | Percent in manufacturing | Percent in multiState firm ${ }^{2}$ | $\begin{gathered} \text { Percent } \\ \text { with } \\ \text { union } \\ \text { employees }^{2} \end{gathered}$ | Percent in metropolitan area |
|  | Percent of establishments ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |
| United States | 6,276,800 | 51.6 | 16.0 | 33.2 | 12.4 | 23.2 | 60.3 | 8.1 | 13.8 | 3.2 | 78.7 |
| Hawaii | 29,300 | 85.8 | 10.6 | 21.6 | 11.1 | 23.5 | 68.2 | 4.2 | 9.8 | 5.9 | 69.9 |
| District of Columbia | 19,300 | 66.0 | 6.7 | 24.4 | 12.3 | 18.0 | 67.1 | *2.2 | 27.1 | 2.9 | 100.0 |
| Rhode Island | 25,300 | 64.5 | 10.6 | 20.9 | 14.8 | 23.0 | 55.4 | 11.8 | 11.8 | 4.2 | 100.0 |
| Delaware | 16,000 | 64.2 | 10.5 | 20.0 | 11.7 | 25.9 | 56.9 | 6.2 | 20.7 | *2.5 | 80.7 |
| Pennsylvania | 259,500 | 61.0 | 16.9 | 39.6 | 10.1 | 22.5 | 60.5 | 8.1 | 12.5 | 4.9 | 83.6 |
| Massachusetts | 149,800 | 60.4 | 9.9 | 26.9 | 10.4 | 21.2 | 53.3 | 9.8 | 12.4 | 2.9 | 99.1 |
| Connecticut | 84,200 | 60.4 | 10.7 | 35.4 | 11.3 | 19.0 | 52.6 | 11.1 | 12.6 | 2.2 | 100.0 |
| Michigan | 189,100 | 60.1 | 17.7 | 28.0 | 10.2 | 23.5 | 58.2 | 11.0 | 11.4 | 5.7 | 80.6 |
| New Hampshire | 33,300 | 57.5 | 12.0 | 37.7 | 13.6 | 30.4 | 56.1 | 8.3 | 13.3 | 0.9 | 69.1 |
| Maryland | 114,900 | 56.8 | 8.9 | 25.0 | 17.0 | 21.4 | 57.7 | 5.5 | 16.6 | 2.6 | 89.3 |
| Maine | 34,900 | 56.7 | 13.9 | 33.1 | 11.4 | 27.3 | 57.9 | 7.4 | 10.6 | *1.5 | 59.5 |
| Washington | 144,700 | 56.4 | 9.3 | 36.5 | 12.5 | 22.4 | 57.5 | 7.2 | 12.4 | 5.4 | 78.4 |
| Virginia | 152,600 | 55.7 | 14.2 | 26.9 | 13.6 | 23.3 | 59.0 | 7.8 | 15.7 | *0.6 | 74.9 |
| Vermont | 20,400 | 55.0 | 14.0 | 32.2 | 11.7 | 25.1 | 52.9 | 6.9 | 10.6 | *1.3 | 29.9 |
| Georgia | 166,000 | 54.8 | 15.8 | 27.1 | 11.7 | 26.0 | 68.2 | 7.3 | 20.6 | *2.0 | 69.8 |
| Ohio | 247,800 | 54.7 | 18.3 | 31.2 | 12.5 | 23.7 | 60.1 | 8.8 | 13.5 | 4.6 | 83.6 |
| New York | 411,900 | 54.6 | 13.9 | 24.8 | 13.5 | 24.3 | 61.0 | 6.6 | 12.6 | 5.2 | 90.8 |
| Illinois | 261,600 | 53.2 | 16.1 | 32.9 | 13.2 | 23.2 | 55.0 | 9.7 | 13.8 | 7.1 | 80.0 |
| Colorado | 104,100 | 53.1 | 15.2 | 29.5 | 13.2 | 21.8 | 58.0 | 6.9 | 17.5 | *1.1 | 78.4 |
| Wisconsin | 125,400 | 52.6 | 16.1 | 37.1 | 9.1 | 24.7 | 48.6 | 8.3 | 10.9 | 4.4 | 65.7 |
| Missouri | 138,000 | 52.2 | 20.3 | 31.1 | 10.2 | 24.9 | 61.8 | 8.8 | 15.9 | 4.6 | 67.9 |
| Nevada | 33,900 | 52.1 | 8.1 | 34.8 | 13.4 | 23.6 | 67.5 | 5.4 | 18.9 | 3.4 | 83.5 |
| Alabama | 94,900 | 52.0 | 18.7 | 31.7 | 11.4 | 26.3 | 69.5 | 9.2 | 16.5 | 3.2 | 73.9 |
| New Jersey | 178,700 | 52.0 | 6.9 | 27.1 | 14.5 | 23.7 | 55.9 | 7.7 | 14.3 | 5.1 | 100.0 |
| North Carolina | 168,000 | 51.9 | 14.5 | 29.1 | 10.0 | 23.9 | 63.7 | 10.6 | 15.6 | *0.8 | 68.7 |
| West Virginia | 37,300 | 51.9 | 24.1 | 34.8 | 8.9 | 28.1 | 64.0 | 7.1 | 17.4 | 3.3 | 48.2 |
| Oregon | 91,700 | 51.6 | 13.3 | 41.4 | 13.4 | 23.5 | 56.2 | 8.8 | 13.4 | 2.3 | 69.5 |
| Minnesota | 128,500 | 51.1 | 15.2 | 35.0 | 9.0 | 22.8 | 53.6 | 8.8 | 14.1 | 4.0 | 62.2 |
| Indiana | 137,900 | 50.3 | 19.0 | 31.1 | 12.1 | 23.8 | 57.3 | 8.3 | 13.6 | 3.9 | 72.2 |
| Idaho | 33,800 | 49.9 | 17.8 | 44.7 | 13.6 | 24.4 | 56.9 | 5.6 | 13.6 | *1.1 | 28.0 |
| Arizona | 93,900 | 49.7 | 20.2 | 28.4 | 13.9 | 22.8 | 63.0 | 8.0 | 16.3 | *1.1 | 85.5 |
| Kentucky | 86,400 | 49.5 | 26.8 | 32.0 | 12.4 | 25.6 | 63.8 | 8.2 | 13.7 | 2.0 | 53.2 |
| New Mexico | 42,600 | 49.4 | 17.0 | 39.0 | 12.2 | 23.5 | 67.8 | 4.3 | 17.2 | *0.7 | 57.0 |
| North Dakota | 20,700 | 49.1 | 16.4 | 34.9 | 7.4 | 22.9 | 53.5 | 5.1 | 16.5 | 3.0 | 39.4 |
| South Carolina | 82,200 | 48.8 | 18.0 | 34.1 | 10.2 | 28.7 | 65.6 | 8.9 | 16.2 | *0.2 | 70.1 |
| Kansas | 72,200 | 48.3 | 19.5 | 36.5 | 10.7 | 22.7 | 53.4 | 5.2 | 16.1 | 2.7 | 50.1 |
| Tennessee | 111,500 | 48.2 | 16.6 | 39.4 | 10.0 | 26.8 | 65.0 | 8.2 | 16.1 | *1.6 | 71.4 |
| Florida | 352,500 | 47.5 | 15.8 | 19.0 | 17.3 | 23.0 | 68.4 | 5.9 | 13.8 | *0.9 | 94.4 |
| Utah | 44,900 | 47.3 | 17.4 | 30.7 | 13.9 | 21.2 | 54.0 | 7.9 | 16.3 | *1.8 | 72.7 |
| Wyoming | 16,900 | 47.3 | 24.1 | 35.9 | 12.6 | 20.9 | 59.6 | 5.2 | 15.1 | *1.1 | 30.7 |
| California | 804,300 | 47.0 | 15.9 | 45.2 | 13.5 | 21.7 | 58.9 | 10.1 | 11.0 | 3.8 | 95.7 |
| Nebraska | 48,000 | 46.2 | 18.8 | 35.1 | 12.0 | 26.6 | 54.8 | 5.4 | 15.2 | *2.1 | 46.5 |
| Alaska | 15,200 | 46.2 | 8.3 | 31.3 | 9.1 | 22.1 | 59.0 | *3.9 | 15.1 | *3.5 | 47.6 |
| South Dakota | 23,700 | 44.7 | 20.5 | 45.8 | 12.0 | 25.3 | 56.1 | 5.0 | 13.0 | *1.2 | 27.3 |
| Texas | 409,600 | 44.7 | 16.9 | 36.6 | 13.1 | 19.2 | 67.0 | 7.7 | 15.5 | *1.1 | 81.4 |
| lowa | 93,300 | 44.0 | 23.5 | 42.6 | 7.7 | 25.4 | 50.2 | 5.6 | 10.1 | 3.0 | 36.4 |
| Oklahoma | 84,800 | 43.9 | 21.9 | 37.5 | 12.7 | 22.1 | 62.0 | 9.1 | 11.6 | *1.3 | 59.5 |
| Louisiana | 91,400 | 43.9 | 22.3 | 27.4 | 9.9 | 24.3 | 67.4 | 6.9 | 15.5 | *1.8 | 77.3 |
| Mississippi | 56,900 | 43.3 | 22.1 | 39.0 | 8.6 | 28.6 | 65.7 | 8.1 | 15.7 | 0.6 | 29.2 |
| Arkansas | 63,600 | 40.3 | 21.4 | 34.6 | 13.2 | 25.7 | 64.6 | 7.0 | 10.8 | *1.5 | 52.1 |
| Montana | 29,400 | 40.0 | 23.4 | 40.1 | 11.8 | 27.7 | 54.6 | 6.1 | 9.9 | 4.2 | 23.2 |

[^16]SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

Table 6. Number of private establishments offering 1 or more major health plans, and percent self-insuring at least 1 plan by firm size and selected characteristics: United States, 1993

| Establishment characteristics | Number of establishments offering one or more major plans ${ }^{1,2}$ | Firm size ${ }^{3}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | All firm sizes | $\begin{aligned} & \text { Less than } \\ & 100 \\ & \text { employees } \end{aligned}$ | $\begin{aligned} & \text { 100-499 } \\ & \text { employees } \end{aligned}$ | 500 or more employees | $\begin{aligned} & \text { Less than } \\ & 50 \\ & \text { employees } \end{aligned}$ |
|  | Percent self-insuring at least 1 major plan ${ }^{4,5}$ |  |  |  |  |  |
| United States | 3,244,700 | 20.9 | 5.7 | 35.0 | 80.1 | 4.5 |
| Industry group |  |  |  |  |  |  |
| Agriculture, forestry, and fishing | 65,600 | 6.5 | *5.0 | *29.5 | 82.0 | *4.2 |
| Mining | 21,800 | 33.2 | *18.1 | *36.9 | 71.7 | *15.1 |
| Construction | 213,600 | 8.6 | 4.6 | 52.4 | 64.9 | 4.1 |
| Manufacturing | 310,500 | 23.5 | 7.2 | 46.0 | 85.1 | 5.4 |
| Transportation, communication, and utilities | 168,200 | 31.2 | 3.4 | 55.0 | 86.5 | *2.0 |
| Wholesale trade | 329,500 | 21.9 | 6.0 | 47.2 | 88.6 | 4.2 |
| Retail trade | 637,000 | 30.0 | 4.8 | 21.1 | 83.6 | 3.9 |
| Finance, insurance, and real estate | 351,600 | 29.6 | 7.4 | 30.8 | 82.9 | 5.2 |
| Services | 1,146,900 | 13.5 | 5.6 | 31.7 | 65.3 | 4.8 |
| Ownership |  |  |  |  |  |  |
| For profit | 2,803,500 | 21.0 | 5.2 | 35.9 | 83.4 | 4.1 |
| Incorporated | 2,249,900 | 24.3 | 5.7 | 37.2 | 84.1 | 4.2 |
| Unincorporated | 553,600 | 7.5 | 3.8 | 24.9 | 69.0 | 3.6 |
| Nonprofit | 345,000 | 18.5 | 9.4 | 28.3 | 55.3 | 8.4 |
| Other . | 60,700 | 23.4 | *4.6 | 45.4 | 58.7 | *4.7 |
| Age of firm |  |  |  |  |  |  |
| Less than 5 years | 254,900 | 8.4 | 3.9 | 36.7 | 60.1 | 3.2 |
| 5-9 years | 460,000 | 11.1 | 5.2 | 29.8 | 71.5 | 4.4 |
| 10-24 years | 1,100,700 | 10.9 | 4.5 | 29.7 | 70.3 | 3.6 |
| 25 years or more | 1,366,900 | 33.2 | 7.5 | 38.3 | 82.9 | 6.0 |
| Location of establishments in firm |  |  |  |  |  |  |
| 1 location only | 1,917,800 | 5.4 | 4.8 | 31.3 | 71.7 | 4.4 |
| 2 or more locations, all in same State | 500,900 | 16.0 | 6.9 | 25.8 | 57.3 | 4.7 |
| 2 or more locations, multiple States | 800,400 | 60.9 | 11.7 | 43.5 | 82.7 | 5.6 |
| Geographic division |  |  |  |  |  |  |
| New England | 207,300 | 16.6 | 4.7 | 35.0 | 80.2 | 4.0 |
| Middle Atlantic | 479,900 | 16.6 | 4.7 | 27.9 | 76.9 | 4.5 |
| East North Central | 524,200 | 22.9 | 6.5 | 48.9 | 84.1 | 5.1 |
| West North Central | 256,500 | 21.2 | 6.6 | 37.8 | 79.9 | 5.0 |
| South Atlantic | 579,900 | 23.0 | 5.3 | 36.0 | 82.1 | 4.0 |
| East South Central | 169,500 | 24.0 | 5.5 | 28.6 | 80.3 | 4.8 |
| West South Central | 288,800 | 26.8 | 8.9 | 31.6 | 77.0 | 6.6 |
| Mountain | 198,100 | 21.6 | 5.7 | 33.1 | 84.0 | 4.7 |
| Pacific | 540,500 | 17.4 | 4.7 | 30.1 | 76.4 | 3.6 |
| Presence of union employees |  |  |  |  |  |  |
| No union employees | 2,981,800 | 18.0 | 5.5 | 34.8 | 77.0 | 4.4 |
| Has union employees | 158,700 | 34.9 | 12.1 | 38.2 | 79.1 | 10.9 |
| Percent of low-wage employees ${ }^{6}$ |  |  |  |  |  |  |
| 50 percent or more of employees are low-wage | 224,200 | 19.6 | 4.6 | 21.6 | 66.6 | 4.3 |
| 50 percent or more of employees are not low-wage | 2,710,600 | 16.1 | 5.7 | 35.8 | 75.0 | 4.5 |

[^17]Table 7. Percent of private establishments offering 1 or more major health plans that self-insure at least 1 major plan by firm size, adjusted by firm size and State: United States, 1993

| State | Firm size ${ }^{1}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All firm sizes | Less than 100 employees | 100-499 employees | 500 or more employees | 50 or more employees | 100 or more employees | Firm-size-adjusted percentage ${ }^{2}$ |
|  | Percent self-insuring at least 1 major plan ${ }^{3-5}$ |  |  |  |  |  |  |
| United States | 20.9 | 5.7 | 35.0 | 80.1 | 55.3 | 64.3 | 20.9 |
| New England: |  |  |  |  |  |  |  |
| Maine | 13.2 | *1.0 | 41.6 | 74.9 | 47.8 | 58.5 | 17.2 |
| New Hampshire | 20.6 | 9.0 | 39.7 | 76.7 | 55.3 | 66.3 | 23.7 |
| Vermont . . . . | 16.8 | 7.5 | 43.9 | 75.9 | 55.9 | 60.8 | 22.9 |
| Massachusetts | 17.5 | 4.6 | 30.3 | 85.1 | 53.7 | 66.2 | 20.4 |
| Rhode Island | 12.0 | *3.9 | *21.0 | 64.5 | 37.6 | 48.3 | 16.2 |
| Connecticut | 16.4 | 4.1 | 39.4 | 79.6 | 55.5 | 64.6 | 20.4 |
| Middle Atlantic: |  |  |  |  |  |  |  |
| New York | 14.5 | 4.6 | 21.0 | 72.2 | 41.1 | 49.6 | 17.1 |
| New Jersey | 23.2 | 8.0 | 42.8 | 82.3 | 59.8 | 69.2 | 23.6 |
| Pennsylvania | 15.7 | *3.0 | 31.1 | 78.9 | 52.9 | 63.0 | 17.9 |
| East North Central: |  |  |  |  |  |  |  |
| Ohio | 25.7 | 9.7 | 55.7 | 85.5 | 65.8 | 73.5 | 26.5 |
| Indiana | 27.8 | 6.3 | 57.8 | 90.1 | 70.4 | 79.0 | 24.6 |
| Illinois | 20.5 | 4.8 | 39.8 | 77.2 | 54.6 | 63.7 | 19.7 |
| Michigan | 20.5 | 5.1 | 35.1 | 88.9 | 60.7 | 73.7 | 22.0 |
| Wisconsin | 20.7 | 6.4 | 61.3 | 80.1 | 57.8 | 74.0 | 23.7 |
| West North Central: |  |  |  |  |  |  |  |
| Minnesota . . | 20.8 | 6.4 | 44.6 | 77.0 | 53.0 | 61.6 | 21.7 |
| lowa | 24.0 | 10.8 | 39.9 | 84.1 | 61.5 | 67.7 | 25.2 |
| Missouri | 18.6 | *3.8 | 31.3 | 76.0 | 48.2 | 61.2 | 18.4 |
| North Dakota | 19.9 | *7.7 | *26.5 | 74.1 | 44.4 | 55.9 | 20.7 |
| South Dakota | 17.3 | *5.8 | 40.9 | 83.6 | 47.5 | 63.0 | 21.5 |
| Nebraska | 23.0 | *5.6 | 41.6 | 80.3 | 57.1 | 64.6 | 20.7 |
| Kansas | 24.4 | 7.9 | 29.4 | 88.2 | 62.1 | 68.3 | 23.3 |
| South Atlantic: |  |  |  |  |  |  |  |
| Delaware | 22.5 | *7.3 | *23.2 | 80.9 | 55.0 | 64.8 | 21.2 |
| Maryland | 20.2 | 6.0 | 33.3 | 78.4 | 52.7 | 64.5 | 20.5 |
| District of Columbia | 15.6 | *6.2 | *23.6 | 63.3 | 38.1 | 45.4 | 19.3 |
| Virginia . . . . . . | 20.7 | 5.5 | 26.7 | 82.4 | 57.6 | 65.9 | 20.2 |
| West Virginia | 24.0 | *6.3 | 34.3 | 87.4 | 58.4 | 63.9 | 22.4 |
| North Carolina | 20.9 | 4.9 | 34.6 | 81.8 | 54.1 | 63.9 | 20.2 |
| South Carolina | 25.6 | *4.6 | 43.7 | 88.7 | 68.8 | 76.0 | 21.7 |
| Georgia | 28.8 | 6.2 | 41.3 | 84.9 | 63.6 | 72.3 | 22.2 |
| Florida | 23.1 | *4.6 | 38.5 | 80.3 | 56.6 | 66.5 | 20.3 |
| East South Central: |  |  |  |  |  |  |  |
| Kentucky | 20.0 | *4.5 | 22.0 | 83.1 | 52.7 | 59.8 | 19.2 |
| Tennessee | 26.0 | *6.1 | 32.4 | 80.6 | 57.4 | 66.9 | 21.4 |
| Alabama | 23.7 | 6.3 | 28.7 | 75.6 | 57.3 | 62.5 | 20.6 |
| Mississippi | 27.1 | *4.7 | 32.0 | 84.7 | 59.0 | 66.7 | 20.6 |
| West South Central: |  |  |  |  |  |  |  |
| Arkansas . . . | 19.4 | *4.7 | *20.5 | 74.8 | 46.9 | 55.5 | 18.7 |
| Louisiana | 34.3 | 9.4 | 60.7 | 79.4 | 67.1 | 75.0 | 24.0 |
| Oklahoma | 24.1 | *7.3 | 46.3 | 80.5 | 62.2 | 71.5 | 23.7 |
| Texas | 26.7 | 9.7 | 25.6 | 76.0 | 56.2 | 60.5 | 22.3 |
| Mountain: |  |  |  |  |  |  |  |
| Montana | 19.3 | *7.5 | *26.2 | 90.0 | 55.1 | 63.7 | 23.0 |
| Idaho | 17.0 | *5.4 | *30.4 | 69.0 | 48.1 | 54.8 | 18.6 |
| Wyoming | 23.9 | *7.4 | *38.9 | 89.4 | 65.7 | 72.6 | 24.5 |
| Colorado | 23.4 | 6.3 | 42.8 | 87.6 | 60.6 | 70.4 | 22.8 |
| New Mexico | 21.8 | *5.4 | *13.4 | 78.0 | 55.1 | 61.2 | 18.5 |
| Arizona | 21.9 | *5.9 | 28.8 | 88.3 | 50.3 | 59.9 | 21.6 |
| Utah | 20.6 | *2.0 | *22.0 | 83.4 | 52.5 | 64.4 | 17.4 |
| Nevada | 21.2 | *6.0 | 56.0 | 79.5 | 53.7 | 70.1 | 21.3 |
| Pacific: |  |  |  |  |  |  |  |
| Washington | 12.7 | *1.7 | 27.5 | 69.5 | 43.4 | 55.0 | 16.2 |
| Oregon . . . | 17.5 | *5.6 | *21.4 | 82.6 | 46.3 | 60.4 | 20.1 |
| California | 19.0 | 5.5 | 32.4 | 78.3 | 52.7 | 61.4 | 20.1 |
| Alaska | 25.2 | *9.3 | *25.5 | 75.0 | 56.9 | 61.5 | 21.2 |
| Hawaii . . . . . . . | 6.7 | *0.6 | *14.7 | 49.2 | 30.5 | 35.9 | 11.3 |

* Figure does not meet standard of reliability or precision.
${ }^{1}$ Number of employees nationwide as reported by respondent. ${ }^{2}$ See the Technical notes for a description of the procedure used to calculate the firm-size-adjusted percent.
${ }^{3}$ Major health plans typically cover hospital care and doctor visits. ${ }^{4}$ Denominators exclude cases with unknown self-insurance status.
${ }^{5}$ Includes establishments that self-insure one or more plans entirely themselves and those that partially self-insure one or more plans (that is, with stop-loss or reinsurance). NOTES: Estimates in this table are based on plans offered during the 1993 benefit year.
SOURCE: Centers for Disease Contol and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

Table 8. Number of private establishments offering 1 or more major health plans, percent of establishments offering a choice of major plans, and percent offering a type of plan by selected characteristics: United States, 1993

| Establishment characteristics | Number of establishments offering one or more major plans ${ }^{1,2}$ | Percent offering: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2 or more major plans | Conventional/ indemnity plan | Any managed care plan ${ }^{3}$ | Health maintenance organization ${ }^{3}$ | Preferred provider organization |
| United States | 3,244,700 | 18.6 | 52.0 | 55.5 | 25.9 | 35.0 |
| Firm size ${ }^{4}$ |  |  |  |  |  |  |
| Less than 50 employees | 2,184,200 | 11.5 | 52.3 | 52.1 | 22.9 | 31.6 |
| 50 or more employees | 1,060,500 | 33.3 | 51.4 | 62.6 | 32.1 | 42.0 |
| Less than 10 employees | 1,311,100 | 10.1 | 56.0 | 47.5 | 20.5 | 28.7 |
| 10-24 employees | 582,500 | 11.7 | 47.9 | 56.9 | 25.3 | 34.7 |
| 25-99 employees | 492,900 | 17.3 | 43.4 | 63.6 | 29.6 | 39.6 |
| 100-499 employees | 294,500 | 24.1 | 44.1 | 64.8 | 31.5 | 43.3 |
| 500-999 employees | 90,200 | 29.3 | 53.0 | 59.1 | 27.0 | 42.6 |
| 1,000 or more employees | 473,300 | 46.4 | 59.9 | 61.1 | 33.9 | 41.7 |
| Industry group |  |  |  |  |  |  |
| Agriculture, forestry, and fishing | 65,600 | 8.7 | 55.4 | 47.1 | 16.3 | 32.8 |
| Mining | 21,800 | 21.4 | 64.7 | 41.4 | 11.6 | 34.9 |
| Construction | 213,600 | 20.6 | 57.1 | 51.6 | 23.5 | 30.8 |
| Manufacturing | 310,500 | 19.1 | 50.2 | 58.8 | 29.6 | 34.3 |
| Transportation, communication, and utilities | 168,200 | 23.2 | 49.9 | 60.7 | 27.0 | 40.1 |
| Wholesale trade | 329,500 | 17.1 | 52.0 | 56.1 | 23.3 | 37.0 |
| Retail trade | 637,000 | 19.3 | 54.6 | 52.7 | 25.2 | 33.2 |
| Finance, insurance, and real estate | 351,600 | 26.6 | 50.6 | 59.2 | 30.8 | 38.2 |
| Services | 1,146,900 | 15.6 | 50.5 | 55.6 | 25.5 | 34.8 |
| Ownership |  |  |  |  |  |  |
| For profit | 2,803,500 | 18.2 | 52.4 | 55.1 | 25.1 | 35.1 |
| Incorporated | 2,249,900 | 20.0 | 52.3 | 56.1 | 25.6 | 36.1 |
| Unincorporated | 553,600 | 11.0 | 52.5 | 51.1 | 22.9 | 31.0 |
| Nonprofit | 345,000 | 20.3 | 50.9 | 56.5 | 30.3 | 33.4 |
| Other | 60,700 | 24.2 | 46.2 | 62.7 | 33.7 | 39.5 |
| Age of firm |  |  |  |  |  |  |
| Less than 5 years | 254,900 | 11.5 | 45.0 | 58.8 | 25.0 | 37.4 |
| 5-9 years | 460,000 | 13.4 | 49.8 | 55.7 | 25.4 | 33.8 |
| 10-24 years | 1,100,700 | 14.0 | 50.2 | 55.2 | 24.7 | 34.4 |
| 25 years or more | 1,366,900 | 24.9 | 55.8 | 54.8 | 27.3 | 35.0 |
| Location of establishments in firm |  |  |  |  |  |  |
| 1 location only | 1,917,800 | 12.8 | 52.5 | 52.4 | 24.0 | 31.4 |
| 2 or more locations, all in same State | 500,900 | 19.0 | 45.5 | 61.9 | 30.5 | 38.8 |
| 2 or more locations, multiple States | 800,400 | 32.0 | 55.3 | 58.8 | 27.5 | 41.0 |
| Metropolitan area indicator |  |  |  |  |  |  |
| Metropolitan area | 2,660,200 | 20.0 | 48.8 | 59.6 | 29.4 | 36.5 |
| Nonmetropolitan area | 584,500 | 12.2 | 66.8 | 36.8 | 9.9 | 28.1 |
| Percent of employees that are full-time |  |  |  |  |  |  |
| Less than 25 percent | 127,300 | 17.4 | 50.9 | 55.5 | 26.4 | 34.3 |
| 25-49 percent | 255,700 | 16.1 | 57.4 | 48.9 | 22.4 | 31.5 |
| 50-74 percent | 616,700 | 20.3 | 54.5 | 53.8 | 27.1 | 31.9 |
| 75 percent or more | 2,245,000 | 18.5 | 50.8 | 56.8 | 25.9 | 36.3 |
| Presence of union employees |  |  |  |  |  |  |
| No union employees | 2,981,800 | 15.8 | 50.8 | 55.3 | 25.1 | 35.0 |
| Has union employees | 158,700 | 51.5 | 61.6 | 62.9 | 34.9 | 38.8 |
| Percent of low-wage employees ${ }^{5}$ |  |  |  |  |  |  |
| 50 percent or more of employees are low-wage | 224,200 | 12.6 | 55.0 | 48.6 | 19.2 | 32.0 |
| 50 percent or more of employees are not low-wage | 2,710,600 | 17.0 | 50.8 | 55.9 | 25.9 | 35.0 |

[^18]Table 9. Number of private establishments offering 1 or more major health plans, percent of establishments offering a choice of major plans, and percent offering a type of plan by State: United States, 1993

| State | Number of establishments offering 1 or more major plans ${ }^{1,2}$ | Percent offering: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2 or more major plans | Conventional/ indemnity plan | Any managed care plan ${ }^{3}$ | Health maintenance organization ${ }^{3}$ | Preferred provider organization |
| United States | 3,244,700 | 18.6 | 52.0 | 55.5 | 25.9 | 35.0 |
| New England: |  |  |  |  |  |  |
| Maine | 19,800 | 9.3 | 73.5 | 31.1 | 17.2 | 15.0 |
| New Hampshire | 19,500 | 11.5 | 68.9 | 36.9 | 16.3 | 24.7 |
| Vermont | 11,100 | 17.5 | 62.8 | 47.3 | 28.5 | 21.0 |
| Massachusetts | 89,700 | 25.1 | 46.3 | 65.3 | 51.1 | 20.7 |
| Rhode Island | 16,200 | 32.1 | 49.9 | 65.9 | 44.9 | 28.3 |
| Connecticut | 50,900 | 22.2 | 71.5 | 40.1 | 27.5 | 16.3 |
| Middle Atlantic: |  |  |  |  |  |  |
| New York | 227,100 | 31.2 | 64.7 | 50.9 | 36.5 | 19.8 |
| New Jersey | 94,000 | 21.4 | 69.3 | 41.5 | 23.1 | 23.5 |
| Pennsylvania | 158,700 | 21.9 | 76.5 | 37.1 | 22.2 | 18.6 |
| East North Central: |  |  |  |  |  |  |
| Ohio | 135,600 | 18.2 | 61.6 | 48.1 | 22.4 | 30.1 |
| Indiana | 69,000 | 11.5 | 61.8 | 42.9 | 10.9 | 33.7 |
| Illinois | 139,400 | 18.6 | 50.3 | 54.7 | 16.5 | 42.2 |
| Michigan | 114,000 | 19.2 | 62.2 | 48.2 | 21.9 | 32.0 |
| Wisconsin | 66,200 | 14.5 | 55.0 | 50.3 | 24.7 | 29.3 |
| West North Central: |  |  |  |  |  |  |
| Minnesota | 65,800 | 14.0 | 46.6 | 57.3 | 23.5 | 36.1 |
| lowa | 41,700 | 6.8 | 54.3 | 48.6 | 10.7 | 38.9 |
| Missouri | 71,200 | 14.5 | 40.0 | 64.8 | 18.5 | 51.9 |
| North Dakota | 10,100 | 10.9 | 76.1 | 29.0 | 8.2 | 21.0 |
| South Dakota | 10,500 | *5.7 | 77.5 | 24.6 | 10.0 | 14.5 |
| Nebraska | 22,200 | 11.1 | 68.1 | 36.6 | 10.1 | 28.1 |
| Kansas | 34,900 | 12.8 | 55.4 | 48.3 | 18.2 | 32.9 |
| South Atlantic: |  |  |  |  |  |  |
| Delaware | 10,100 | 22.7 | 69.9 | 45.5 | 31.0 | 18.7 |
| Maryland | 65,000 | 18.7 | 44.4 | 63.5 | 34.1 | 36.1 |
| District of Columbia | 12,700 | 25.4 | 35.4 | 74.7 | 43.2 | 42.6 |
| Virginia | 85,100 | 12.4 | 53.7 | 51.6 | 20.7 | 35.0 |
| West Virginia | 19,300 | 11.3 | 75.3 | 26.9 | 8.4 | 19.4 |
| North Carolina | 86,600 | 11.7 | 66.3 | 37.5 | 11.0 | 29.6 |
| South Carolina | 40,100 | 12.5 | 69.5 | 34.9 | 10.4 | 25.8 |
| Georgia | 91,100 | 13.1 | 56.5 | 47.9 | 12.2 | 37.6 |
| Florida | 169,900 | 16.9 | 44.9 | 61.5 | 24.8 | 42.6 |
| East South Central: |  |  |  |  |  |  |
| Kentucky | 43,000 | 11.5 | 57.3 | 46.3 | 17.9 | 30.7 |
| Tennessee | 53,500 | 12.6 | 47.1 | 57.1 | 11.5 | 47.6 |
| Alabama | 48,500 | 12.8 | 47.2 | 57.5 | 16.0 | 43.6 |
| Mississippi | 24,600 | 12.2 | 64.1 | 38.6 | 9.2 | 29.7 |
| West South Central: |  |  |  |  |  |  |
| Arkansas | 25,900 | 10.9 | 66.5 | 37.2 | 14.8 | 23.0 |
| Louisiana | 39,700 | 15.4 | 57.0 | 48.0 | 7.9 | 41.1 |
| Oklahoma | 36,700 | 13.8 | 47.2 | 57.1 | 15.4 | 43.9 |
| Texas | 186,500 | 13.2 | 58.1 | 48.6 | 13.5 | 39.0 |
| Mountain: |  |  |  |  |  |  |
| Montana | 11,700 | 14.7 | 62.6 | 40.7 | 17.9 | 25.0 |
| Idaho | 17,000 | 8.9 | 66.3 | 36.6 | 10.2 | 27.5 |
| Wyoming | 8,000 | 6.9 | 81.0 | 20.6 | *2.9 | 17.8 |
| Colorado | 54,600 | 13.2 | 38.4 | 67.2 | 28.6 | 42.5 |
| New Mexico | 21,300 | 14.4 | 53.5 | 54.9 | 32.1 | 26.6 |
| Arizona | 46,800 | 14.5 | 27.8 | 75.5 | 33.9 | 47.9 |
| Utah | 21,300 | 20.7 | 46.1 | 61.6 | 25.2 | 44.3 |
| Nevada | 17,400 | 16.1 | 34.2 | 71.0 | 20.4 | 55.7 |
| Pacific: |  |  |  |  |  |  |
| Washington | 81,900 | 19.0 | 34.3 | 75.0 | 27.3 | 55.9 |
| Oregon | 47,000 | 20.8 | 38.5 | 69.3 | 44.3 | 32.7 |
| California | 379,800 | 27.2 | 22.6 | 84.2 | 50.2 | 47.8 |
| Alaska | 7,000 | 11.9 | 66.6 | 36.1 | *4.6 | 31.6 |
| Hawaii | 24,800 | 34.7 | 27.9 | 81.2 | 52.2 | 48.3 |

* Figure does not meet standard of reliability or precision.
${ }^{1}$ An establishment is defined as a business at a single physical location. $\quad{ }^{2}$ Major health plans typically cover hospital care and doctor visits.
${ }^{3}$ In this report, point of service (POS) plans are included with HMO's.
NOTES: Figures may not add to totals because of rounding. Estimates in this table are based on plans offered during the 1993 benefit year.
SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

Table 10. Number of private establishments offering health insurance and percent offering health insurance to retirees, according to selected characteristics: United States, 1993

| Establishment characteristics | Number of establishments offering health insurance ${ }^{1,2}$ | Percent offering health insurance to: |  |
| :---: | :---: | :---: | :---: |
|  |  | Retirees 65 years and over ${ }^{3}$ | Retirees under 65 years of age ${ }^{3}$ |
| United States | 3,236,500 | 19.6 | 22.6 |
| Firm size ${ }^{4}$ |  |  |  |
| Less than 50 employees | 2,176,200 | 12.5 | 15.5 |
| 50 or more employees | 1,060,300 | 34.3 | 37.0 |
| Less than 10 employees | 1,300,600 | 10.4 | 14.7 |
| 10-24 employees | 584,100 | 14.9 | 15.9 |
| 25-99 employees | 495,100 | 17.5 | 17.9 |
| 100 or more employees | 856,800 | 38.3 | 41.8 |
| 100-499 employees | 294,100 | 20.2 | 21.7 |
| 500-999 employees | 90,400 | 29.3 | 30.3 |
| 1,000 or more employees | 472,200 | 51.3 | 56.6 |
| Industry group |  |  |  |
| Agriculture, forestry, and fishing | 65,200 | 11.3 | 12.6 |
| Mining | 21,800 | 27.7 | 29.3 |
| Construction | 214,300 | 10.9 | 16.1 |
| Manufacturing | 310,400 | 18.4 | 18.9 |
| Transportation, communication, and utilities | 166,900 | 28.7 | 34.2 |
| Wholesale trade | 328,500 | 21.8 | 25.3 |
| Retail trade | 635,500 | 21.4 | 24.0 |
| Finance, insurance, and real estate | 351,300 | 33.2 | 37.2 |
| Services | 1,142,600 | 14.8 | 17.4 |
| Age of firm |  |  |  |
| Less than 5 years | 256,400 | 10.5 | 14.9 |
| 5-9 years | 456,400 | 10.7 | 15.9 |
| 10-24 years | 1,095,100 | 10.6 | 13.9 |
| 25 years or more | 1,366,600 | 30.9 | 32.5 |
| Multi-State firm indicator |  |  |  |
| Single State firm | 2,412,200 | 14.0 | 16.7 |
| Multi-State firm | 799,200 | 36.5 | 39.9 |
| Percent of employees that are full-time |  |  |  |
| Less than 25 percent | 124,100 | 21.0 | 22.0 |
| 25-49 percent | 250,900 | 16.9 | 20.3 |
| 50-74 percent | 614,500 | 21.1 | 24.2 |
| 75 percent or more | 2,247,000 | 19.5 | 22.4 |
| Presence of union employees |  |  |  |
| No union employees | 2,974,500 | 17.7 | 20.6 |
| Has union employees | 158,200 | 29.1 | 32.6 |
| Percent of low-wage employees ${ }^{5}$ |  |  |  |
| 50 percent or more of employees are low-wage | 223,600 | 14.1 | 17.8 |
| 50 percent or more of employees are not low-wage | 2,704,000 | 17.3 | 20.0 |

[^19]Table 11. Number of private establishments offering health insurance and percent with employee requirements for health benefits eligibility, according to selected characteristics: United States, 1993

| Establishment characteristics | Number of establishments offering health insurance ${ }^{1}$ | Eligibility requirements for employees |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Percent with minimum work hours required for eligibility ${ }^{2}$ | Percent with waiting period for new employees ${ }^{2}$ | Average waiting period in days ${ }^{2}$ |
| United States | 3,236,500 | 73.5 | 70.6 | 91 |
| Firm size ${ }^{3}$ |  |  |  |  |
| Less than 50 employees | 2,176,200 | 66.6 | 65.1 | 99 |
| 50 or more employees | 1,060,300 | 87.4 | 81.5 | 78 |
| Less than 10 employees | 1,300,600 | 60.4 | 55.2 | 107 |
| 10-24 employees | 584,100 | 74.7 | 78.6 | 95 |
| 25-99 employees | 493,000 | 79.3 | 82.0 | 82 |
| 100 or more employees | 856,800 | 88.8 | 80.8 | 77 |
| Industry group |  |  |  |  |
| Agriculture, forestry, and fishing | 65,200 | 61.6 | 66.1 | 191 |
| Mining | 21,800 | 72.6 | 64.9 | 84 |
| Construction | 214,300 | 54.5 | 64.7 | 111 |
| Manufacturing | 310,400 | 69.0 | 79.8 | 79 |
| Transportation, communication, and utilities | 166,900 | 75.4 | 75.7 | 93 |
| Wholesale trade | 328,500 | 72.0 | 74.1 | 82 |
| Retail trade | 635,500 | 78.2 | 77.6 | 102 |
| Finance, insurance, and real estate | 351,300 | 81.3 | 68.3 | 78 |
| Services | 1,142,600 | 74.0 | 64.5 | 86 |
| Ownership |  |  |  |  |
| For profit | 2,799,500 | 72.9 | 72.3 | 93 |
| Incorporated | 2,246,300 | 75.5 | 75.7 | 89 |
| Unincorporated | 553,300 | 62.4 | 58.2 | 115 |
| Nonprofit | 340,300 | 77.4 | 54.7 | 79 |
| Other . | 60,900 | 76.1 | 73.5 | 83 |
| Age of firm |  |  |  |  |
| Less than 5 years | 256,400 | 69.8 | 64.1 | 90 |
| 5-9 years | 456,400 | 68.4 | 70.0 | 97 |
| 10-24 years | 1,095,100 | 70.6 | 71.5 | 95 |
| 25 years or more | 1,366,600 | 77.7 | 70.7 | 87 |
| Multi-State firm indicator |  |  |  |  |
| Single State firm | 2,412,200 | 69.0 | 67.3 | 97 |
| Multi-State firm . | 799,200 | 86.8 | 80.1 | 76 |
| Metropolitan area indicator |  |  |  |  |
| Metropolitan area | 2,653,100 | 74.3 | 71.6 | 91 |
| Nonmetropolitan area | 583,400 | 70.1 | 65.8 | 92 |
| Percent of employees that are full-time |  |  |  |  |
| Less than 25 percent | 124,100 | 76.2 | 65.2 | 112 |
| 25-49 percent | 250,900 | 77.2 | 67.0 | 99 |
| 50-74 percent | 614,500 | 78.3 | 68.3 | 100 |
| 75 percent or more | 2,247,000 | 71.6 | 71.9 | 87 |
| Presence of union employees |  |  |  |  |
| No union employees | 2,974,500 | 73.0 | 70.3 | 93 |
| Has union employees | 158,200 | 71.1 | 74.7 | 75 |
| Percent of low-wage employees ${ }^{4}$ |  |  |  |  |
| 50 percent or more of employees are low-wage | 223,600 | 64.6 | 60.8 | 115 |
| 50 percent or more of employees are not low-wage | 2,704,000 | 72.8 | 71.0 | 91 |

[^20]Table 12. Percent of private sector employees working in establishments offering health insurance by firm size, according to selected characteristics: United States, 1993

| Establishment characteristics | Firm size ${ }^{1}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All firm sizes | Less than 10 employees | 10-24 <br> employees | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | $\begin{aligned} & \text { 100-999 } \\ & \text { employees } \end{aligned}$ | 1,000 or more employees | Less than 50 employees | 50 or more employees |
|  | Percent of employees working in establishments offering health insurance |  |  |  |  |  |  |  |
| United States | 83.1 | 39.2 | 68.8 | 84.2 | 95.8 | 99.3 | 58.3 | 96.8 |
| Industry group |  |  |  |  |  |  |  |  |
| Agriculture, forestry, and fishing | 54.7 | 26.5 | 61.0 | 84.0 | 82.6 | 85.1 | 47.0 | 81.1 |
| Mining | 91.9 | 38.1 | 88.1 | 94.2 | 94.9 | 100.0 | 70.8 | 97.2 |
| Construction | 63.1 | 38.1 | 66.9 | 78.2 | 87.6 | 99.8 | 53.1 | 87.6 |
| Manufacturing | 93.3 | 43.9 | 76.3 | 89.6 | 98.6 | 100.0 | 69.2 | 98.7 |
| Transportation, communication, and utilities | 91.2 | 46.1 | 72.2 | 84.5 | 98.8 | 99.9 | 66.0 | 98.3 |
| Wholesale trade | 86.9 | 52.1 | 81.6 | 93.7 | 96.4 | 100.0 | 72.3 | 98.2 |
| Retail trade | 72.1 | 27.1 | 49.5 | 73.2 | 90.1 | 98.6 | 43.1 | 94.2 |
| Finance, insurance, and real estate | 91.3 | 46.4 | 89.6 | 93.9 | 99.8 | 99.6 | 69.8 | 99.0 |
| Services | 82.8 | 42.8 | 72.3 | 85.1 | 95.3 | 98.7 | 60.9 | 96.3 |
| Ownership |  |  |  |  |  |  |  |  |
| For profit | 82.7 | 40.4 | 69.9 | 84.5 | 95.6 | 99.3 | 59.0 | 96.9 |
| Incorporated | 88.2 | 50.8 | 74.7 | 86.7 | 95.6 | 99.4 | 68.5 | 97.3 |
| Unincorporated | 52.6 | 27.4 | 48.5 | 65.8 | 95.9 | 96.3 | 35.4 | 91.7 |
| Nonprofit | 91.7 | 52.5 | 71.7 | 89.3 | 98.8 | 99.2 | 70.1 | 98.5 |
| Other | 91.5 | 41.3 | 82.1 | 92.4 | 96.4 | 98.7 | 69.8 | 97.8 |
| Age of firm |  |  |  |  |  |  |  |  |
| Less than 5 years | 59.9 | 32.0 | 48.8 | 70.2 | 89.0 | 97.6 | 42.0 | 90.9 |
| 5-9 years | 68.8 | 34.6 | 61.2 | 78.2 | 91.0 | 97.7 | 50.4 | 91.6 |
| 10-24 years | 76.0 | 41.3 | 72.0 | 85.1 | 95.4 | 98.0 | 59.9 | 94.9 |
| 25 years or more | 93.9 | 52.3 | 80.3 | 91.3 | 98.4 | 99.7 | 73.6 | 98.8 |
| Location of establishments in firm |  |  |  |  |  |  |  |  |
| 1 location only | 68.6 | 39.1 | 68.6 | 83.0 | 93.9 | 99.1 | 56.2 | 93.2 |
| 2 or more locations, all in same State | 90.3 | 41.4 | 69.0 | 87.4 | 95.2 | 99.8 | 72.9 | 95.6 |
| 2 or more locations, multiple States . | 98.5 | 65.9 | 86.6 | 91.3 | 98.4 | 99.3 | 86.7 | 98.9 |
| Metropolitan area indicator |  |  |  |  |  |  |  |  |
| Metropolitan area | 84.6 | 40.8 | 70.7 | 84.8 | 96.1 | 99.3 | 60.1 | 97.1 |
| Nonmetropolitan area . | 75.3 | 33.7 | 60.7 | 81.7 | 94.5 | 98.9 | 51.1 | 95.1 |
| Percent of employees that are full-time |  |  |  |  |  |  |  |  |
| Less than 25 percent | 61.8 | 13.2 | 22.0 | 57.9 | 86.2 | 95.9 | 26.6 | 88.7 |
| 25-49 percent | 69.5 | 26.0 | 49.6 | 70.1 | 87.5 | 98.1 | 41.5 | 92.0 |
| 50-74 percent | 77.1 | 34.4 | 64.3 | 76.7 | 94.2 | 98.7 | 49.1 | 96.0 |
| 75 percent or more | 88.5 | 46.9 | 79.4 | 91.0 | 97.8 | 99.8 | 68.4 | 98.2 |
| Presence of union employees |  |  |  |  |  |  |  |  |
| No union employees | 80.7 | 40.6 | 69.5 | 84.4 | 95.8 | 98.8 | 59.0 | 96.2 |
| Has union employees | 98.3 | 69.8 | 90.8 | 98.1 | 98.9 | 99.9 | 89.4 | 99.5 |
| Percent of low-wage employees ${ }^{2}$ |  |  |  |  |  |  |  |  |
| 50 percent or more of employees are low-wage | 49.3 | 16.5 | 27.1 | 51.8 | 78.4 | 92.7 | 27.1 | 80.2 |
| 50 percent or more of employees are not low-wage | 84.7 | 46.4 | 76.1 | 89.2 | 97.6 | 99.3 | 65.9 | 97.5 |

${ }^{1}$ Number of employees nationwide as reported by respondent.
${ }^{2}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
NOTES: Estimates in this table are based on a December 31, 1993, reference period. Denominators for the percents included in this table are provided in table III of the Technical notes.
SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

Table 13. Percent distribution of private sector employees by firm size, according to selected characteristics: United States, 1993

| Establishment characteristics | Firm size ${ }^{1}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All firm sizes | Less than 10 employees | $10-24$ <br> employees | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | $\begin{aligned} & \text { 100-999 } \\ & \text { employees } \end{aligned}$ | 1,000 or more employees | All firm sizes | Less than 50 employees | 50 or more employees |
|  | Percent distribution |  |  |  |  |  |  |  |  |
| United States | 100.0 | 16.0 | 10.9 | 16.5 | 21.3 | 35.3 | 100.0 | 35.6 | 64.4 |
| Industry group |  |  |  |  |  |  |  |  |  |
| Agriculture, forestry, and fishing | 100.0 | 42.7 | 20.5 | 19.5 | 9.9 | *7.5 | 100.0 | 77.4 | 22.6 |
| Mining | 100.0 | 8.0 | *7.0 | 12.7 | 30.2 | 42.1 | 100.0 | 19.9 | 80.1 |
| Construction | 100.0 | 38.0 | 18.2 | 26.2 | 13.0 | 4.5 | 100.0 | 71.2 | 28.8 |
| Manufacturing | 100.0 | 6.1 | 6.1 | 13.7 | 26.2 | 47.9 | 100.0 | 18.2 | 81.8 |
| Transportation, communication, and utilities | 100.0 | 8.6 | 6.1 | 14.0 | 17.9 | 53.4 | 100.0 | 21.8 | 78.2 |
| Wholesale trade | 100.0 | 17.2 | 15.1 | 21.4 | 20.7 | 25.6 | 100.0 | 43.5 | 56.5 |
| Retail trade | 100.0 | 19.6 | 13.2 | 18.4 | 15.4 | 33.4 | 100.0 | 43.3 | 56.7 |
| Finance, insurance, and real estate | 100.0 | 12.7 | 7.4 | 13.9 | 27.3 | 38.7 | 100.0 | 26.3 | 73.7 |
| Services . . . . . . . . . . . . . . | 100.0 | 17.5 | 12.0 | 16.0 | 22.3 | 32.2 | 100.0 | 38.2 | 61.8 |
| Ownership |  |  |  |  |  |  |  |  |  |
| For profit | 100.0 | 17.0 | 11.6 | 16.6 | 19.6 | 35.2 | 100.0 | 37.4 | 62.6 |
| Incorporated | 100.0 | 11.2 | 11.2 | 17.6 | 20.2 | 39.9 | 100.0 | 31.5 | 68.5 |
| Unincorporated | 100.0 | 49.0 | 13.6 | 11.1 | 16.6 | 9.6 | 100.0 | 69.5 | 30.5 |
| Nonprofit | 100.0 | 7.7 | 7.9 | 16.7 | 30.2 | 37.6 | 100.0 | 24.1 | 75.9 |
| Other | 100.0 | 7.5 | 6.6 | 17.9 | 25.4 | 42.5 | 100.0 | 22.3 | 77.7 |
| Age of firm |  |  |  |  |  |  |  |  |  |
| Less than 5 years | 100.0 | 32.9 | 18.7 | 20.4 | 16.7 | 11.3 | 100.0 | 63.5 | 36.5 |
| 5-9 years | 100.0 | 28.0 | 15.5 | 21.8 | 18.9 | 15.8 | 100.0 | 55.2 | 44.8 |
| 10-24 years | 100.0 | 24.8 | 16.9 | 22.4 | 21.9 | 13.9 | 100.0 | 53.9 | 46.1 |
| 25 years or more | 100.0 | 6.7 | 6.4 | 12.8 | 22.6 | 51.4 | 100.0 | 19.5 | 80.5 |
| Location of establishments in firm |  |  |  |  |  |  |  |  |  |
| 1 location only | 100.0 | 32.7 | 19.6 | 24.9 | 16.7 | 6.1 | 100.0 | 66.4 | 33.6 |
| 2 or more locations, all in same State | 100.0 | 2.9 | 9.7 | 22.6 | 42.2 | 22.5 | 100.0 | 23.1 | 76.9 |
| 2 or more locations, multiple States | 100.0 | 0.3 | 0.8 | 4.4 | 19.7 | 74.9 | 100.0 | 2.7 | 97.3 |
| Metropolitan area indicator |  |  |  |  |  |  |  |  |  |
| Metropolitan area | 100.0 | 14.7 | 10.6 | 16.3 | 21.3 | 37.1 | 100.0 | 33.8 | 66.2 |
| Nonmetropolitan area | 100.0 | 22.5 | 12.8 | 17.8 | 21.0 | 25.9 | 100.0 | 45.0 | 55.0 |
| Percent of employees that are full-time |  |  |  |  |  |  |  |  |  |
| Less than 25 percent | 100.0 | 17.7 | 12.9 | 21.0 | 20.6 | 27.8 | 100.0 | 43.4 | 56.6 |
| 25-49 percent | 100.0 | 20.5 | 14.4 | 17.8 | 17.7 | 29.6 | 100.0 | 44.7 | 55.3 |
| 50-74 percent | 100.0 | 21.8 | 11.3 | 13.3 | 17.8 | 35.8 | 100.0 | 40.3 | 59.7 |
| 75 percent or more | 100.0 | 13.7 | 10.2 | 16.8 | 22.7 | 36.6 | 100.0 | 32.4 | 67.6 |
| Presence of union employees |  |  |  |  |  |  |  |  |  |
| No union employees | 100.0 | 18.8 | 12.9 | 18.9 | 22.5 | 26.9 | 100.0 | 41.7 | 58.3 |
| Has union employees | 100.0 | 2.5 | 3.6 | 11.4 | 28.4 | 54.0 | 100.0 | 12.0 | 88.0 |
| Percent of low-wage employees ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
| 50 percent or more of employees are low-wage | 100.0 | 29.1 | 14.8 | 21.0 | 20.5 | 14.6 | 100.0 | 58.2 | 41.8 |
| 50 percent or more of employees are not low-wage | 100.0 | 17.2 | 13.0 | 20.0 | 24.2 | 25.6 | 100.0 | 40.5 | 59.5 |

* Figure does not meet standard of reliability or precision.
${ }^{1}$ Number of employees nationwide as reported by respondent.
${ }^{2}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
NOTES: Estimates in this table are based on a December 31, 1993, reference period. Figures may not add to totals because of rounding. Denominators for the percents included in this table are provided in table III of the Technical notes.
SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

|  | State | Firm size ${ }^{1}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | All firm sizes | Less than 10 employees | $\begin{gathered} \text { 10-24 } \\ \text { employees } \end{gathered}$ | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | 100 or more employees | Less than 50 employees | 50 or more employees |
|  |  | Percent of employees working in establishments offering health insurance |  |  |  |  |  |  |
| United States |  | 83.1 | 39.2 | 68.8 | 84.2 | 98.0 | 58.3 | 96.8 |
| New England: |  |  |  |  |  |  |  |  |
| Maine |  | 82.3 | 50.4 | 71.3 | 80.8 | 98.7 | 61.2 | 97.4 |
| New Hampshire |  | 84.7 | 44.7 | 66.4 | 96.4 | 99.9 | 64.3 | 99.9 |
| Vermont |  | 82.7 | 43.6 | 82.0 | 97.6 | 99.7 | 65.5 | 99.1 |
| Massachusetts |  | 90.3 | 52.0 | 83.9 | 96.6 | 99.6 | 72.5 | 99.1 |
| Rhode Island |  | 89.4 | 56.6 | 80.9 | 98.8 | 99.8 | 73.2 | 99.5 |
| Connecticut |  | 87.9 | 52.8 | 78.6 | 86.5 | 99.6 | 68.7 | 98.1 |
| Middle Atlantic: |  |  |  |  |  |  |  |  |
| New York |  | 85.2 | 47.1 | 70.5 | 85.7 | 98.7 | 63.7 | 97.0 |
| New Jersey |  | 85.6 | 41.8 | 73.8 | 84.5 | 99.6 | 59.6 | 99.2 |
| Pennsylvania |  | 89.4 | 52.6 | 78.0 | 90.8 | 99.8 | 69.7 | 99.4 |
| East North Central: |  |  |  |  |  |  |  |  |
| Ohio |  | 86.8 | 39.3 | 85.2 | 85.1 | 98.2 | 64.6 | 97.5 |
| Indiana |  | 85.8 | 33.6 | 70.0 | 91.2 | 99.7 | 61.2 | 98.4 |
| Illinois |  | 85.9 | 39.7 | 77.2 | 82.5 | 98.0 | 60.8 | 96.7 |
| Michigan |  | 86.8 | 51.0 | 72.2 | 88.0 | 96.5 | 66.5 | 96.3 |
| Wisconsin |  | 84.5 | 40.0 | 69.5 | 90.6 | 97.6 | 61.3 | 97.2 |
| West North Central: |  |  |  |  |  |  |  |  |
| Minnesota |  | 82.4 | 33.7 | 66.2 | 85.9 | 98.2 | 57.3 | 97.2 |
| lowa |  | 79.0 | 34.9 | 58.0 | 87.6 | 98.9 | 55.4 | 96.2 |
| Missouri |  | 81.9 | 39.8 | 71.3 | 81.1 | 96.5 | 59.9 | 94.3 |
| North Dakota |  | 73.0 | 39.7 | 69.0 | 63.9 | 95.9 | 50.9 | 93.6 |
| South Dakota |  | 73.3 | 37.4 | 55.1 | 78.9 | 95.5 | 49.4 | 93.5 |
| Nebraska |  | 78.6 | 32.1 | 63.3 | 75.7 | 98.6 | 53.6 | 93.8 |
| Kansas |  | 79.5 | 35.9 | 68.1 | 82.6 | 96.1 | 53.1 | 95.6 |
| South Atlantic: |  |  |  |  |  |  |  |  |
| Delaware |  | 88.8 | 49.2 | 77.8 | 88.0 | 99.0 | 65.5 | 98.4 |
| Maryland |  | 85.9 | 44.4 | 74.1 | 92.2 | 98.0 | 64.6 | 97.8 |
| District of Columbia |  | 91.9 | 53.1 | 77.3 | 98.3 | 99.4 | 74.2 | 99.3 |
| Virginia |  | 86.1 | 44.4 | 71.2 | 90.7 | 99.3 | 63.2 | 99.4 |
| West Virginia |  | 79.8 | 40.0 | 64.5 | 78.3 | 97.7 | 55.6 | 97.1 |
| North Carolina |  | 84.9 | 40.9 | 68.6 | 83.4 | 99.2 | 59.1 | 97.5 |
| South Carolina |  | 81.7 | 36.8 | 57.9 | 79.9 | 99.0 | 51.7 | 96.9 |
| Georgia |  | 85.0 | 40.6 | 58.0 | 88.4 | 98.5 | 56.8 | 97.8 |
| Florida |  | 78.4 | 33.5 | 60.1 | 71.0 | 97.8 | 47.5 | 95.4 |
| East South Central: |  |  |  |  |  |  |  |  |
| Kentucky |  | 82.6 | 35.5 | 65.8 | 91.4 | 97.3 | 58.7 | 96.3 |
| Tennessee |  | 85.0 | 34.8 | 64.4 | 83.4 | 99.3 | 52.1 | 98.7 |
| Alabama |  | 82.6 | 35.5 | 67.1 | 80.9 | 98.6 | 57.0 | 97.5 |
| Mississippi |  | 76.2 | 27.8 | 46.5 | 77.7 | 95.8 | 41.3 | 94.8 |
| West South Central: |  |  |  |  |  |  |  |  |
| Arkansas |  | 76.6 | 22.4 | 60.1 | 75.1 | 98.2 | 42.5 | 96.1 |
| Louisiana |  | 75.4 | 22.6 | 61.4 | 80.2 | 92.8 | 48.1 | 92.2 |
| Oklahoma |  | 73.1 | 36.8 | 55.4 | 73.1 | 92.1 | 49.8 | 89.6 |
| Texas |  | 78.9 | 29.1 | 61.8 | 79.3 | 94.9 | 49.0 | 93.6 |
| Mountain: |  |  |  |  |  |  |  |  |
| Montana |  | 68.4 | 30.7 | 55.1 | 84.4 | 97.9 | 49.1 | 95.4 |
| Idaho |  | 78.0 | 36.1 | 66.9 | 85.0 | 99.8 | 56.3 | 98.6 |
| Wyoming |  | 72.6 | 36.7 | 70.9 | 74.9 | 97.2 | 53.5 | 93.0 |
| Colorado |  | 83.5 | 36.5 | 79.6 | 87.2 | 98.5 | 61.7 | 96.9 |
| New Mexico |  | 75.8 | 33.1 | 67.5 | 79.9 | 93.3 | 54.8 | 91.2 |
| Arizona |  | 83.2 | 38.3 | 68.4 | 79.4 | 97.6 | 57.3 | 95.6 |
| Utah |  | 80.3 | 34.8 | 49.6 | 83.6 | 99.2 | 49.8 | 98.2 |
| Nevada |  | 82.0 | 40.5 | 54.3 | 78.1 | 96.4 | 53.7 | 93.9 |
| Pacific: |  |  |  |  |  |  |  |  |
| Washington |  | 84.5 | 46.2 | 67.6 | 90.9 | 99.6 | 64.6 | 98.3 |
| Oregon |  | 79.6 | 45.0 | 65.2 | 85.8 | 95.8 | 59.7 | 95.0 |
| California |  | 79.7 | 32.8 | 67.8 | 80.8 | 98.1 | 53.1 | 97.4 |
| Alaska |  | 75.2 | 35.7 | 49.7 | 80.8 | 96.0 | 46.6 | 95.8 |
| Hawaii |  | 95.2 | 85.6 | 97.9 | 95.9 | 97.3 | 93.4 | 96.3 |

${ }^{1}$ Number of employees nationwide as reported by respondent.
NOTES: Estimates in this table are based on a December 31, 1993, reference period. Denominators for the percents included in this table can be found in table IV of the Technical notes. SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

Table 15. Percent distribution of private sector employees by firm size and State: United States, 1993

|  | State | Firm size ${ }^{1}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | All firm sizes | Less than 10 employees | 10-24 <br> employees | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | 100 or more employees | All firm sizes | Less than 50 employees | 50 or more employees |
|  |  | Percent distribution |  |  |  |  |  |  |  |
| United States |  | 100.0 | 16.0 | 10.9 | 16.5 | 56.6 | 100.0 | 35.6 | 64.4 |
| New England: |  |  |  |  |  |  |  |  |  |
| Maine |  | 100.0 | 19.9 | 15.2 | 14.6 | 50.4 | 100.0 | 41.7 | 58.3 |
| New Hampshire |  | 100.0 | 18.7 | 12.2 | 20.8 | 48.3 | 100.0 | 42.6 | 57.4 |
| Vermont |  | 100.0 | 24.1 | 17.9 | 14.5 | 43.5 | 100.0 | 48.6 | 51.4 |
| Massachusetts |  | 100.0 | 15.3 | 9.4 | 18.2 | 57.1 | 100.0 | 33.3 | 66.7 |
| Rhode Island |  | 100.0 | 17.7 | 13.9 | 16.5 | 51.9 | 100.0 | 38.5 | 61.5 |
| Connecticut |  | 100.0 | 16.1 | 10.6 | 15.3 | 58.0 | 100.0 | 34.7 | 65.3 |
| Middle Atlantic: |  |  |  |  |  |  |  |  |  |
| New York |  | 100.0 | 16.8 | 9.6 | 15.9 | 57.8 | 100.0 | 35.3 | 64.7 |
| New Jersey |  | 100.0 | 15.9 | 9.8 | 15.4 | 59.0 | 100.0 | 34.4 | 65.6 |
| Pennsylvania |  | 100.0 | 14.4 | 9.5 | 16.2 | 59.8 | 100.0 | 33.6 | 66.4 |
| East North Central: |  |  |  |  |  |  |  |  |  |
| Ohio |  | 100.0 | 13.6 | 10.3 | 16.2 | 59.9 | 100.0 | 32.7 | 67.3 |
| Indiana |  | 100.0 | 14.1 | 10.6 | 16.9 | 58.4 | 100.0 | 34.0 | 66.0 |
| Illinois |  | 100.0 | 13.4 | 10.3 | 13.7 | 62.7 | 100.0 | 30.0 | 70.0 |
| Michigan |  | 100.0 | 13.3 | 9.3 | 15.9 | 61.5 | 100.0 | 31.8 | 68.2 |
| Wisconsin |  | 100.0 | 15.0 | 10.9 | 19.8 | 54.4 | 100.0 | 35.3 | 64.7 |
| West North Central: |  |  |  |  |  |  |  |  |  |
| Minnesota |  | 100.0 | 14.7 | 13.5 | 16.5 | 55.3 | 100.0 | 37.1 | 62.9 |
| Iowa |  | 100.0 | 19.3 | 13.5 | 17.5 | 49.6 | 100.0 | 42.1 | 57.9 |
| Missouri |  | 100.0 | 15.2 | 12.9 | 17.9 | 54.0 | 100.0 | 36.1 | 63.9 |
| North Dakota |  | 100.0 | 22.3 | 14.5 | 20.0 | 43.2 | 100.0 | 48.2 | 51.8 |
| South Dakota |  | 100.0 | 21.9 | 14.1 | 22.7 | 41.3 | 100.0 | 45.8 | 54.2 |
| Nebraska |  | 100.0 | 17.9 | 12.2 | 16.4 | 53.5 | 100.0 | 37.8 | 62.2 |
| Kansas |  | 100.0 | 18.6 | 12.0 | 15.4 | 54.0 | 100.0 | 38.1 | 61.9 |
| South Atlantic: |  |  |  |  |  |  |  |  |  |
| Delaware |  | 100.0 | 13.5 | 8.4 | 15.2 | 62.9 | 100.0 | 29.1 | 70.9 |
| Maryland |  | 100.0 | 15.4 | 12.1 | 15.9 | 56.5 | 100.0 | 35.7 | 64.3 |
| District of Columbia |  | 100.0 | 10.9 | 10.2 | 15.5 | 63.5 | 100.0 | 29.4 | 70.6 |
| Virginia |  | 100.0 | 15.6 | 11.9 | 14.6 | 57.8 | 100.0 | 36.6 | 63.4 |
| West Virginia |  | 100.0 | 17.9 | 11.8 | 18.7 | 51.5 | 100.0 | 41.7 | 58.3 |
| North Carolina |  | 100.0 | 14.4 | 10.6 | 16.9 | 58.1 | 100.0 | 32.8 | 67.2 |
| South Carolina |  | 100.0 | 15.5 | 12.4 | 13.1 | 58.9 | 100.0 | 33.5 | 66.5 |
| Georgia |  | 100.0 | 13.9 | 9.5 | 16.3 | 60.3 | 100.0 | 31.2 | 68.8 |
| Florida |  | 100.0 | 16.7 | 10.9 | 17.2 | 55.2 | 100.0 | 35.6 | 64.4 |
| East South Central: |  |  |  |  |  |  |  |  |  |
| Kentucky |  | 100.0 | 16.7 | 10.7 | 16.6 | 55.9 | 100.0 | 36.4 | 63.6 |
| Tennessee |  | 100.0 | 13.6 | 9.8 | 13.2 | 63.4 | 100.0 | 29.4 | 70.6 |
| Alabama |  | 100.0 | 15.5 | 11.5 | 14.9 | 58.1 | 100.0 | 36.9 | 63.1 |
| Mississippi |  | 100.0 | 16.8 | 12.0 | 12.4 | 58.8 | 100.0 | 34.7 | 65.3 |
| West South Central: |  |  |  |  |  |  |  |  |  |
| Arkansas |  | 100.0 | 18.1 | 12.7 | 12.9 | 56.3 | 100.0 | 36.3 | 63.7 |
| Louisiana |  | 100.0 | 16.4 | 12.5 | 16.1 | 55.0 | 100.0 | 38.2 | 61.8 |
| Oklahoma |  | 100.0 | 19.5 | 12.4 | 19.5 | 48.7 | 100.0 | 41.4 | 58.6 |
| Texas |  | 100.0 | 15.7 | 9.8 | 15.0 | 59.5 | 100.0 | 32.8 | 67.2 |
| Mountain: |  |  |  |  |  |  |  |  |  |
| Montana |  | 100.0 | 28.4 | 17.7 | 21.4 | 32.6 | 100.0 | 58.3 | 41.7 |
| Idaho |  | 100.0 | 21.3 | 16.7 | 18.5 | 43.5 | 100.0 | 48.8 | 51.2 |
| Wyoming |  | 100.0 | 27.0 | 16.2 | 18.3 | 38.5 | 100.0 | 51.8 | 48.2 |
| Colorado |  | 100.0 | 17.5 | 10.2 | 20.0 | 52.3 | 100.0 | 38.2 | 61.8 |
| New Mexico |  | 100.0 | 20.4 | 11.3 | 17.6 | 50.7 | 100.0 | 42.4 | 57.6 |
| Arizona |  | 100.0 | 14.2 | 11.2 | 15.0 | 59.7 | 100.0 | 32.4 | 67.6 |
| Utah |  | 100.0 | 16.2 | 11.2 | 18.4 | 54.2 | 100.0 | 37.0 | 63.0 |
| Nevada |  | 100.0 | 12.9 | 9.3 | 18.2 | 59.6 | 100.0 | 29.7 | 70.3 |
| Pacific: |  |  |  |  |  |  |  |  |  |
| Washington |  | 100.0 | 17.9 | 11.5 | 21.5 | 49.2 | 100.0 | 40.9 | 59.1 |
| Oregon |  | 100.0 | 20.0 | 11.4 | 25.4 | 43.1 | 100.0 | 43.8 | 56.2 |
| California |  | 100.0 | 18.1 | 11.8 | 17.4 | 52.7 | 100.0 | 39.9 | 60.1 |
| Alaska |  | 100.0 | 21.6 | 10.9 | 17.3 | 50.1 | 100.0 | 41.8 | 58.2 |
| Hawaii | . . | 100.0 | 16.3 | 10.4 | 18.7 | 54.6 | 100.0 | 39.1 | 60.9 |

[^21]Table 16. Number of private sector employees, and percent eligible and enrolled in employer's plan by work schedule and selected establishment characteristics: United States, 1993

| Establishment characteristics | All employees |  |  |  | Employees that are full-time |  |  |  | Employees that are part-time |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of employees | Percent eligible for health benefits | Percent enrolled in employer's plan | Percent of eligible employees that enroll | Number of employees | Percent eligible for health benefits | Percent enrolled in employer's plan | Percent of eligible employees that enroll | Number of employees | Percent eligible for health benefits | Percent enrolled in employer's plan | Percent of eligible employees that enroll |
| United States | 98,323,100 | 67.9 | 57.6 | 84.8 | 76,861,400 | 81.9 | 70.8 | 86.5 | 21,461,700 | 17.9 | 10.2 | 56.9 |
| Firm size ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Less than 50 employees | 34,985,500 | 47.0 | 37.6 | 80.0 | 25,982,600 | 60.2 | 49.5 | 82.3 | 9,002,900 | 9.0 | 3.3 | 37.0 |
| 50 or more employees | 63,337,600 | 79.4 | 68.6 | 86.3 | 50,878,800 | 92.9 | 81.7 | 87.9 | 12,458,900 | 24.4 | 15.2 | 62.2 |
| Less than 25 employees | 26,452,500 | 41.7 | 33.3 | 79.9 | 19,493,500 | 53.4 | 43.9 | 82.2 | 6,959,100 | 8.8 | 3.5 | 39.6 |
| 25-99 employees | 16,250,000 | 66.6 | 53.8 | 80.8 | 12,633,700 | 82.5 | 68.2 | 82.6 | 3,616,200 | 10.9 | 3.5 | 32.0 |
| 100-999 employees | 20,910,600 | 77.2 | 65.0 | 84.1 | 16,892,000 | 92.1 | 78.7 | 85.5 | 4,018,600 | 14.8 | 7.1 | 48.2 |
| 1,000 or more employees | 34,710,000 | 82.9 | 73.4 | 88.5 | 27,842,200 | 95.3 | 86.0 | 90.3 | 6,867,800 | 32.7 | 22.3 | 68.3 |
| Industry group |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture, forestry, and fishing | 1,589,600 | 38.1 | 30.8 | 81.0 | 1,139,500 | 50.6 | 42.2 | 83.4 | 450,100 | 6.4 | 2.0 | 31.6 |
| Mining | 771,000 | 87.3 | 82.1 | 94.0 | 723,100 | 92.1 | 86.8 | 94.3 | 47,800 | *13.8 | *9.8 | 71.3 |
| Construction | 4,545,000 | 51.9 | 42.4 | 81.7 | 4,053,000 | 56.7 | 46.6 | 82.2 | 492,000 | 12.4 | 7.8 | 62.8 |
| Manufacturing | 19,211,400 | 86.5 | 78.3 | 90.5 | 18,080,100 | 90.7 | 82.4 | 90.8 | 1,131,300 | 19.3 | 13.1 | 68.0 |
| Transportation, communication, and utilities | 6,230,500 | 80.2 | 72.5 | 90.3 | 5,251,400 | 89.3 | 81.5 | 91.3 | 979,000 | 31.7 | 24.0 | 75.7 |
| Wholesale trade | 6,589,500 | 77.2 | 67.2 | 87.0 | 5,787,600 | 85.6 | 75.2 | 87.9 | 801,900 | 16.7 | 9.3 | 55.8 |
| Retail trade | 17,842,500 | 45.2 | 34.3 | 75.9 | 10,480,900 | 68.3 | 54.2 | 79.4 | 7,361,600 | 12.2 | 5.9 | 48.5 |
| Finance, insurance, and real estate | 8,034,700 | 80.2 | 67.9 | 84.7 | 6,850,400 | 90.2 | 77.3 | 85.7 | 1,184,300 | 22.1 | 13.6 | 61.5 |
| Services | 33,508,900 | 65.5 | 53.7 | 82.0 | 24,495,200 | 81.7 | 69.0 | 84.5 | 9,013,700 | 21.4 | 12.0 | 56.1 |
| Age of firm |  |  |  |  |  |  |  |  |  |  |  |  |
| Less than 5 years | 6,234,700 | 45.5 | 36.3 | 79.8 | 4,404,800 | 60.9 | 50.3 | 82.5 | 1,829,900 | 8.2 | 2.5 | 30.8 |
| 5-9 years | 11,462,200 | 54.3 | 42.6 | 78.5 | 8,618,500 | 68.9 | 55.4 | 80.4 | 2,843,700 | 10.3 | 4.0 | 39.3 |
| 10-24 years | 24,458,800 | 60.4 | 48.9 | 81.0 | 18,829,000 | 74.5 | 61.8 | 83.0 | 5,629,900 | 13.3 | 5.8 | 43.5 |
| 25 years or more | 51,962,400 | 78.2 | 68.4 | 87.4 | 41,844,400 | 91.1 | 81.0 | 88.9 | 10,118,000 | 24.9 | 16.1 | 64.5 |
| Percent of employees that are full-time |  |  |  |  |  |  |  |  |  |  |  |  |
| Less than 25 percent | 6,356,000 | 19.8 | 13.3 | 67.3 | 758,500 | 68.0 | 55.4 | 81.5 | 5,597,400 | 13.3 | 7.6 | 57.5 |
| 25-49 percent | 8,573,700 | 34.0 | 24.7 | 72.5 | 3,138,000 | 66.5 | 53.5 | 80.4 | 5,435,700 | 15.2 | 8.0 | 52.7 |
| 50-74 percent | 17,369,000 | 53.0 | 41.3 | 78.0 | 10,631,100 | 73.1 | 59.6 | 81.5 | 6,737,900 | 21.2 | 12.4 | 58.7 |
| 75 percent or more | 66,024,400 | 80.9 | 70.4 | 87.0 | 62,333,800 | 84.3 | 73.8 | 87.5 | 3,690,700 | 23.0 | 13.3 | 57.5 |
| Presence of union employees |  |  |  |  |  |  |  |  |  |  |  |  |
| No union employees | 77,922,200 | 64.8 | 53.7 | 82.9 | 59,899,500 | 79.8 | 67.7 | 84.9 | 18,022,700 | 14.9 | 7.2 | 48.2 |
| Has union employees | 11,102,400 | 87.4 | 80.2 | 91.7 | 9,661,100 | 93.8 | 86.7 | 92.4 | 1,441,300 | 44.6 | 36.6 | 82.0 |
| Percent of low-wage employees ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| 50 percent or more of employees are low-wage | 7,366,200 | 25.0 | 15.6 | 62.4 | 3,735,300 | 42.8 | 29.4 | 68.6 | 3,630,900 | 6.6 | 1.4 | 21.1 |
| 50 percent or more of employees are not low-wage $\qquad$ | 69,621,200 | 70.4 | 59.5 | 84.5 | 56,367,900 | 82.7 | 71.2 | 86.1 | 13,253,300 | 18.1 | 9.8 | 54.3 |

* Figure does not meet standard of reliability or precision.
${ }^{1}$ Number of employees nationwide as reported by respondent.
${ }^{2}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.

 sum to the U.S. estimates since unknowns for each of these categories are not included.
SOURCE: Centers for Disease Control and Prevention, National Centers for Health Statistics, National Employer Health Insurance Survey (NEHIS).

Table 17. Percent of private sector employees eligible for employer's health plan by firm size and State: United States, 1993

|  | State | Firm size ${ }^{1}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | All firm sizes | Less than 10 employees | $\begin{gathered} \text { 10-24 } \\ \text { employees } \end{gathered}$ | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | 100 or more employees | Less than 50 employees | 50 or more employees |
|  |  | Percent eligible for employer's health plan |  |  |  |  |  |  |
| United States |  | 67.9 | 32.1 | 55.7 | 66.6 | 80.8 | 47.0 | 79.4 |
| New England: |  |  |  |  |  |  |  |  |
| Maine |  | 68.9 | 38.8 | 59.3 | 65.8 | 84.5 | 50.1 | 82.4 |
| New Hampshire |  | 68.4 | 37.0 | 55.4 | 72.3 | 82.1 | 54.0 | 79.0 |
| Vermont |  | 63.6 | 34.6 | 63.7 | 82.5 | 73.3 | 52.2 | 74.4 |
| Massachusetts |  | 74.8 | 40.1 | 68.6 | 77.5 | 84.3 | 58.6 | 82.9 |
| Rhode Island |  | 76.0 | 47.1 | 66.8 | 88.3 | 84.3 | 62.7 | 84.2 |
| Connecticut |  | 71.3 | 40.9 | 60.9 | 66.3 | 83.0 | 52.4 | 81.4 |
| Middle Atlantic: |  |  |  |  |  |  |  |  |
| New York |  | 70.1 | 39.4 | 57.5 | 66.7 | 82.0 | 51.7 | 80.1 |
| New Jersey |  | 70.8 | 34.3 | 56.8 | 70.0 | 83.1 | 48.0 | 82.7 |
| Pennsylvania |  | 74.5 | 43.4 | 63.4 | 69.9 | 85.0 | 55.8 | 83.9 |
| East North Central: |  |  |  |  |  |  |  |  |
| Ohio |  | 73.2 | 31.6 | 67.4 | 71.2 | 84.2 | 51.4 | 83.9 |
| Indiana |  | 71.7 | 27.1 | 58.9 | 72.6 | 84.5 | 49.6 | 83.0 |
| Illinois |  | 71.2 | 31.4 | 59.6 | 67.8 | 82.3 | 48.0 | 81.1 |
| Michigan |  | 70.8 | 39.9 | 54.9 | 70.2 | 80.0 | 52.0 | 79.6 |
| Wisconsin |  | 66.5 | 32.7 | 46.8 | 67.2 | 79.6 | 45.7 | 77.9 |
| West North Central: |  |  |  |  |  |  |  |  |
| Minnesota |  | 66.2 | 27.0 | 51.6 | 61.8 | 81.5 | 43.0 | 79.9 |
| lowa |  | 64.8 | 27.1 | 45.8 | 68.0 | 83.4 | 43.9 | 79.9 |
| Missouri |  | 66.4 | 33.3 | 56.9 | 61.5 | 79.6 | 48.6 | 76.5 |
| North Dakota |  | 58.2 | 32.5 | 51.1 | 51.1 | 77.2 | 39.9 | 75.2 |
| South Dakota |  | 56.8 | 29.4 | 41.8 | 58.6 | 75.5 | 37.2 | 73.4 |
| Nebraska |  | 60.6 | 24.9 | 44.6 | 57.3 | 77.2 | 41.0 | 72.5 |
| Kansas |  | 66.4 | 29.0 | 60.6 | 63.7 | 81.3 | 44.4 | 79.9 |
| South Atlantic: |  |  |  |  |  |  |  |  |
| Delaware . |  | 73.2 | 41.8 | 50.8 | 68.3 | 84.0 | 50.4 | 82.5 |
| Maryland |  | 71.3 | 35.9 | 59.0 | 74.9 | 82.6 | 52.1 | 82.0 |
| District of Columbia |  | 80.4 | 46.8 | 67.9 | 83.9 | 87.3 | 64.4 | 87.1 |
| Virginia |  | 71.0 | 36.5 | 60.4 | 74.7 | 81.5 | 51.9 | 82.0 |
| West Virginia |  | 66.3 | 32.8 | 55.1 | 61.2 | 82.3 | 46.7 | 80.2 |
| North Carolina |  | 71.9 | 34.4 | 53.3 | 67.9 | 85.7 | 48.7 | 83.2 |
| South Carolina |  | 68.1 | 30.5 | 49.6 | 63.6 | 83.0 | 42.8 | 80.9 |
| Georgia |  | 70.8 | 32.4 | 47.6 | 66.4 | 84.5 | 46.7 | 81.7 |
| Florida |  | 62.6 | 28.1 | 48.3 | 56.4 | 77.8 | 39.5 | 75.4 |
| East South Central: |  |  |  |  |  |  |  |  |
| Kentucky |  | 68.1 | 29.3 | 56.1 | 72.6 | 80.7 | 48.8 | 79.1 |
| Tennessee |  | 72.4 | 29.0 | 54.5 | 67.0 | 85.6 | 44.1 | 84.2 |
| Alabama |  | 70.8 | 31.2 | 56.0 | 68.3 | 84.9 | 48.3 | 83.9 |
| Mississippi |  | 64.2 | 23.2 | 40.4 | 64.9 | 80.6 | 35.1 | 79.7 |
| West South Central: |  |  |  |  |  |  |  |  |
| Arkansas |  | 62.9 | 18.6 | 55.3 | 54.3 | 80.8 | 36.7 | 77.8 |
| Louisiana |  | 62.0 | 19.2 | 49.8 | 63.8 | 77.0 | 38.1 | 76.8 |
| Oklahoma |  | 56.4 | 33.2 | 44.6 | 57.6 | 68.1 | 43.1 | 65.8 |
| Texas |  | 64.7 | 24.1 | 55.4 | 63.2 | 77.4 | 41.5 | 76.0 |
| Mountain: |  |  |  |  |  |  |  |  |
| Montana |  | 52.4 | 22.9 | 46.6 | 61.3 | 75.5 | 38.9 | 71.3 |
| Idaho |  | 58.8 | 28.4 | 51.0 | 63.0 | 74.9 | 43.9 | 73.0 |
| Wyoming |  | 55.6 | 28.2 | 54.5 | 60.6 | 72.9 | 40.3 | 72.0 |
| Colorado |  | 66.4 | 29.8 | 65.7 | 70.6 | 77.1 | 49.9 | 76.6 |
| New Mexico |  | 58.4 | 27.6 | 50.1 | 62.3 | 71.3 | 43.3 | 69.5 |
| Arizona |  | 65.2 | 31.6 | 50.1 | 58.6 | 77.7 | 44.4 | 75.3 |
| Utah |  | 62.4 | 25.5 | 34.0 | 65.8 | 78.2 | 37.9 | 76.8 |
| Nevada |  | 62.0 | 32.3 | 42.4 | 60.5 | 71.9 | 43.1 | 70.0 |
| Pacific: |  |  |  |  |  |  |  |  |
| Washington |  | 67.5 | 38.4 | 54.1 | 74.8 | 78.1 | 52.7 | 77.8 |
| Oregon |  | 64.8 | 34.5 | 52.3 | 68.3 | 80.1 | 46.7 | 78.8 |
| California |  | 62.7 | 27.8 | 56.5 | 62.6 | 76.1 | 42.1 | 76.3 |
| Alaska |  | 61.2 | 27.0 | 45.2 | 59.9 | 80.0 | 37.4 | 78.4 |
| Hawaii |  | 83.3 | 75.7 | 83.5 | 77.9 | 87.3 | 80.0 | 85.4 |

${ }^{1}$ Number of employees nationwide as reported by respondent.
NOTES: Estimates in this table are based on a December 31, 1993, reference period. Denominators for the percents included in this table can be found in table IV of the Technical notes. SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

Table 18. Percent of private sector employees enrolled in employer's health plan by firm size and State: United States, 1993

|  | State | Firm size ${ }^{1}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | All firm sizes | Less than 10 employees | $\begin{gathered} \text { 10-24 } \\ \text { employees } \end{gathered}$ | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | 100 or more employees | Less than 50 employees | 50 or more employees |
|  |  | Percent enrolled in employer's health plan |  |  |  |  |  |  |
| United States |  | 57.6 | 25.8 | 44.3 | 53.8 | 70.2 | 37.6 | 68.6 |
| New England: |  |  |  |  |  |  |  |  |
| Maine |  | 59.0 | 34.4 | 45.7 | 54.3 | 74.1 | 41.1 | 71.9 |
| New Hampshire |  | 55.0 | 28.3 | 37.4 | 56.5 | 69.3 | 40.3 | 66.0 |
| Vermont |  | 50.6 | 25.5 | 45.8 | 65.0 | 61.7 | 38.2 | 62.4 |
| Massachusetts |  | 60.5 | 30.2 | 52.4 | 57.6 | 70.9 | 43.7 | 68.9 |
| Rhode Island |  | 63.9 | 39.2 | 54.8 | 72.0 | 72.2 | 51.1 | 71.9 |
| Connecticut |  | 62.9 | 32.4 | 52.3 | 54.7 | 75.4 | 42.9 | 73.5 |
| Middle Atlantic: |  |  |  |  |  |  |  |  |
| New York |  | 61.3 | 31.2 | 46.1 | 54.5 | 74.4 | 40.9 | 72.4 |
| New Jersey |  | 62.5 | 29.9 | 49.4 | 57.9 | 74.7 | 40.8 | 73.9 |
| Pennsylvania |  | 64.1 | 36.5 | 53.7 | 56.3 | 74.5 | 45.3 | 73.6 |
| East North Central: |  |  |  |  |  |  |  |  |
| Ohio |  | 60.8 | 25.0 | 50.3 | 56.4 | 71.9 | 40.5 | 70.6 |
| Indiana |  | 59.9 | 21.5 | 39.7 | 55.5 | 74.1 | 36.7 | 71.9 |
| Illinois |  | 62.5 | 25.8 | 48.6 | 57.5 | 73.7 | 39.8 | 72.2 |
| Michigan |  | 61.9 | 33.1 | 43.1 | 57.7 | 72.1 | 43.5 | 70.6 |
| Wisconsin |  | 54.8 | 24.8 | 32.1 | 54.9 | 67.5 | 34.3 | 65.9 |
| West North Central: |  |  |  |  |  |  |  |  |
| Minnesota |  | 56.1 | 21.7 | 40.7 | 50.7 | 70.7 | 34.2 | 69.1 |
| lowa |  | 53.2 | 22.6 | 37.9 | 55.2 | 68.5 | 36.8 | 65.1 |
| Missouri |  | 56.7 | 27.3 | 45.7 | 49.7 | 70.0 | 39.5 | 66.5 |
| North Dakota |  | 46.1 | 26.4 | 38.5 | 38.4 | 62.4 | 31.3 | 59.8 |
| South Dakota |  | 44.7 | 22.7 | 32.3 | 38.9 | 63.8 | 29.0 | 57.9 |
| Nebraska |  | 47.8 | 18.2 | 36.5 | 44.2 | 61.4 | 32.5 | 57.2 |
| Kansas |  | 53.6 | 22.7 | 43.5 | 47.8 | 68.2 | 32.6 | 66.5 |
| South Atlantic: |  |  |  |  |  |  |  |  |
| Delaware . |  | 62.2 | 33.9 | 43.3 | 50.2 | 73.7 | 41.3 | 70.8 |
| Maryland |  | 57.6 | 26.3 | 43.0 | 58.1 | 69.2 | 38.3 | 68.4 |
| District of Columbia |  | 68.7 | 37.4 | 48.6 | 68.9 | 77.2 | 48.2 | 77.2 |
| Virginia |  | 57.6 | 26.2 | 44.5 | 57.4 | 68.9 | 38.6 | 68.6 |
| West Virginia |  | 54.0 | 25.6 | 36.8 | 49.3 | 69.4 | 35.1 | 67.5 |
| North Carolina |  | 62.6 | 27.2 | 43.9 | 58.2 | 76.1 | 39.8 | 73.8 |
| South Carolina |  | 59.7 | 24.9 | 43.0 | 53.4 | 73.8 | 35.8 | 71.7 |
| Georgia |  | 60.6 | 26.8 | 37.3 | 53.2 | 74.1 | 36.8 | 71.5 |
| Florida |  | 52.8 | 22.0 | 39.2 | 43.2 | 67.9 | 30.9 | 64.9 |
| East South Central: |  |  |  |  |  |  |  |  |
| Kentucky |  | 54.9 | 23.5 | 41.6 | 55.4 | 66.6 | 37.0 | 65.1 |
| Tennessee |  | 61.5 | 22.5 | 40.5 | 55.5 | 74.3 | 33.7 | 73.0 |
| Alabama |  | 57.2 | 22.6 | 44.5 | 52.9 | 70.1 | 36.8 | 69.2 |
| Mississippi |  | 55.0 | 17.7 | 30.6 | 51.9 | 71.2 | 26.6 | 70.1 |
| West South Central: |  |  |  |  |  |  |  |  |
| Arkansas |  | 51.8 | 14.0 | 41.8 | 41.2 | 68.5 | 27.6 | 65.6 |
| Louisiana |  | 51.1 | 14.7 | 38.6 | 48.2 | 65.6 | 28.5 | 65.0 |
| Oklahoma |  | 47.4 | 26.9 | 37.4 | 47.7 | 58.1 | 35.4 | 55.9 |
| Texas |  | 53.3 | 19.9 | 44.5 | 50.2 | 64.4 | 33.7 | 62.9 |
| Mountain: |  |  |  |  |  |  |  |  |
| Montana |  | 41.2 | 20.0 | 37.2 | 42.2 | 61.1 | 30.2 | 56.5 |
| Idaho |  | 46.2 | 23.7 | 38.7 | 47.0 | 59.9 | 34.8 | 57.2 |
| Wyoming |  | 44.4 | 22.7 | 43.2 | 41.7 | 61.5 | 31.7 | 58.2 |
| Colorado |  | 54.2 | 22.5 | 52.9 | 54.9 | 64.8 | 38.9 | 63.7 |
| New Mexico |  | 46.7 | 21.2 | 40.2 | 44.1 | 59.2 | 33.2 | 56.6 |
| Arizona |  | 53.7 | 24.8 | 35.7 | 45.3 | 66.0 | 32.3 | 63.9 |
| Utah |  | 48.4 | 18.8 | 27.0 | 47.3 | 62.0 | 26.6 | 61.1 |
| Nevada |  | 53.4 | 26.5 | 35.6 | 49.2 | 63.3 | 34.5 | 61.4 |
| Pacific: |  |  |  |  |  |  |  |  |
| Washington |  | 58.4 | 32.0 | 45.4 | 64.5 | 68.4 | 44.8 | 67.9 |
| Oregon |  | 57.2 | 28.2 | 41.5 | 61.2 | 72.6 | 38.8 | 71.6 |
| California |  | 54.4 | 23.2 | 47.3 | 53.5 | 67.1 | 36.0 | 66.7 |
| Alaska |  | 51.7 | 23.2 | 43.0 | 45.7 | 68.1 | 32.9 | 65.3 |
| Hawaii |  | 74.9 | 65.5 | 75.8 | 68.2 | 79.8 | 70.3 | 77.8 |

${ }^{1}$ Number of employees nationwide as reported by respondent.
NOTES: Estimates in this table are based on a December 31, 1993, reference period. Denominators for the percents included in this table can be found in table IV of the Technical notes. SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

## Technical notes

## Sample design

NEHIS was a sample survey of business establishments (specific locations), governments, and self-employed individuals with no employees and no other locations. This section summarizes the statistical design for the survey. Additional details are provided in previously released documents on the NEHIS survey design $(28,29)$.

Business establishments were sampled from the Dun's Market Identifiers file, a commercially available file maintained by the Dun and Bradstreet Corporation. This file is updated frequently. The version used to select the sample was the one available as of late November 1993. Governments were sampled from the 1992 Census of Governments. The Census of Governments is conducted every 5 years by the Bureau of the Census. The sample of self-employed individuals with no other employees or locations was identified through a screening of respondents, in the second half of the 1993 National Health Interview Survey, who indicated that they were primarily self-employed. The National Health Interview Survey (NHIS) is conducted by the Bureau of the Census for the National Center for Health Statistics.

The sample stratification and allocation were designed to support reliable State-level estimates of characteristics related to employers (for example, the percent of businesses or governments that offer health insurance to their employees) and employees (for example, the percent of employees that work in businesses or governments that offer health insurance to their employees).

The stratification in the private and public sectors was similar. Both sectors used State (the District of Columbia was treated as a "State equivalent") as a major stratifier. Within State, sampling units were classified into strata
defined by a two-way crossclassification.

In the private sector, the two-way cross-classification of establishments was by firm size and establishment size, where "size" was the number of employees reported on the Dun and Bradstreet Dun's Market Identifiers file. Business establishments with a missing establishment size, about 12 of the frame total, initially were placed in a separate stratum. "Firm" was defined as the entire parent "company" or "enterprise" for most companies; however, some variation in this procedure occurred for large companies with subsidiaries. Firstand second-level subsidiaries of large companies were split off from the parent company and treated as separate "firms" for assignment of firm size. The construction of firm size used number of employees and corporate linkage information on the Dun and Bradstreet Dun's Market Identifiers file.

Three firm size classifications were used: less than 50,50-999, and 1000 or more. Eight initial establishment size classifications were used: "missing," "1 no other," 1-5, 6-24, 25-49, 50-249, $250-999$, and 1000 or more. The " 1 no other" establishments were indicated in the sampling frame as having only one employee and one business location; these were put in a separate stratum because of the potential for overlap with "self-employed with no employees and no other locations." (Any business establishment selected from the Dun's Market Identifiers file with one employee and one company location was excluded from the sample since these were covered by the NHIS frame.) Before sampling, within each firm size, the "missing" classification for establishment size was combined with the size category with the largest number of establishments. Also, some strata with a small number of sampling units were combined with similar strata in the same State.

The basic allocation procedure was to first allocate the national sample to the States, then to sector within State, and then to individual strata within State or sector. Details of each step are given below.

The allocation to States was initially made on the basis of a target of completing 51,000 interviews. However, this sample size had to be reduced to 40,000 as a cost-cutting measure. The description here focuses on describing the allocation process in general terms, rather than providing an exact chronology.

The national sample was allocated to the States, proportional to the 0.3 power of State employment. This was a compromise between equal allocation to States, which would tend to favor State-level estimates at the expense of national estimates, and allocation proportional to State employment, which would tend to favor national estimates at the expense of estimates for many of the smaller States.

Each State sample was then allocated to the private and public sectors in proportion to State employment, except that the public sector employment was reduced by multiplying it by a factor of two-thirds. This reduction was based on the expectation that the variability of survey characteristics within the public sector in a State would be less than the corresponding variability within the private sector.

Within a State/sector, the overall strategy was to allocate the sample as a compromise between employee-type estimates and establishment-type estimates. This compromise was reached by allocating the sample to strata in proportion to the square root of the number of employees. However, a variety of factors and size adjustments were employed as part of the allocation process at this stage.

## Estimation

This section provides a summary of the construction of survey weights, and computation of variance estimates. Additional details are provided in previously released documents on the 1994 NEHIS estimation process (30-32).

All survey estimates that appear in this report were computed using survey weights. The survey weight that has been constructed for each 1994 NEHIS sample respondent reflects differential probabilities of selection and includes nonresponse adjustments. The survey weights for a few business establishments and governments were "trimmed," or reduced. The survey weights in the private sector were ratio adjusted so survey estimates of total employment would agree with independent totals provided by the Bureau of Labor Statistics.

The fundamental component of a sampled establishment's weight, the base weight, is the reciprocal of the probability of selection. The base weight would provide unbiased estimates of population totals in the absence of nonresponse. The variation in base weights reflects the fact that not all sample units in the 1994 NEHIS had the same selection probability.

Several types of nonresponse adjustments were done sequentially. Each of these adjustments was calculated by computing separate adjustment factors within cells, as follows:

where $w_{i}$ is the weight of the $i^{\text {th }}$ member of the nonresponse cell.

In effect, this adjustment
"weights up" the respondent sample to the total eligible sample in each cell. The intent in creating nonresponse adjustment cells is to define them in such a way that the survey characteristics of the respondents and nonrespondents in the same cell will be similar. Since
that is also the goal of defining sampling strata, each nonresponse cell was generally defined as a sampling stratum, or some group of strata.

The types of nonresponse adjustments that were made include an adjustment to account for potential eligible cases that were not contacted during prescreening, an adjustment for eligible
nonrespondents where it was unknown whether the nonrespondent offered health insurance, and an adjustment for those eligible nonrespondents where it was known whether the nonrespondent offered health insurance.

A general strategy that was followed during the nonresponse adjustment process was to collapse nonresponse cells to keep a minimum number of responding units in each cell that needed adjustment, and to control the maximum overall nonresponse adjustment factor to be approximately 2 . These procedures were used to help control the effects the nonresponse adjustments would have on the variances of survey estimates.

A relatively small number of weights (127 in the private sector, 4 in the public sector) were "trimmed," or reduced, to reduce the mean square error of survey estimates. These were cases that had such large weights that they would have had a substantial impact on the variances of survey estimates if they had not been reduced. Two types of characteristics were present for cases with excessive weights. First, the number of employees reported at the establishment or government during the NEHIS interview was far greater than the number of employees that was provided by the sampling frame. Second, these cases tended to fall in sampling strata with smaller sampling rates and therefore with relatively large assigned base weights. The combination of these factors generated a small number of sample cases where the weighted difference
between reported and expected size for the case would contribute a substantial percentage of the State estimate of the total number of employees in the sector (8 percent or more in the private sector and 5 percent or more in the public sector). For a case where weight trimming occurred, the base weight assigned was the same as if it had been in the stratum corresponding to the number of employees actually reported in the NEHIS interview.

Weights were ratio-adjusted in the private sector so that estimates of total employment would agree with independent totals provided by the Bureau of Labor Statistics. The independent totals were total employment by state (51), by broad Standard Industrial Classification Code groupings (2), and by four establishment size ranges, for a total of 408 cells. A few of the cells were collapsed to give a final total of 404 ratio adjustment cells.

Weighted estimates of the number of private establishments and their employees are presented in Tables I-IV. In spite of the ratio adjustments that were made, these estimates may differ somewhat from estimates from the ES-202 program from the Bureau of Labor Statistics (BLS) and estimates from the County Business Patterns (CBP) from the Bureau of Census. The NEHIS estimates of total establishments and employees agree reasonably well with estimates from these sources except for some specific subdomains. For example, the estimated number of establishments by nine standard industrial classification (SIC) groups (shown in table I) does not always match estimates from other government sources. Possible reasons for discrepancies include:

- Differences in employees excluded or reported: ES-202 excludes self-employed individuals whereas NEHIS included them; CBP excludes agricultural production workers while they are included in ES-202 and NEHIS. (The BLS counts used in the ratio adjustments were modified to

| Establishment characteristics | Firm size ${ }^{1}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All firm sizes | Less than 10 employees | 10-24 employees | $\begin{gathered} \text { 25-99 } \\ \text { employees } \end{gathered}$ | 100 or more employees | Less than 50 employees | 50 or more employees |
|  | Number of establishments ${ }^{2}$ |  |  |  |  |  |  |
| United States | 6,276,800 | 3,914,400 | 870,800 | 596,400 | 895,200 | 5,152,000 | 1,124,800 |
| Industry group |  |  |  |  |  |  |  |
| Agriculture, forestry, and fishing | 215,800 | 176,800 | 27,600 | 9,300 | 2,000 | 211,500 | 4,300 |
| Mining | 32,400 | 16,700 | 3,900 | 3,700 | 8,000 | 22,300 | 10,000 |
| Construction | 530,800 | 419,700 | 59,100 | 35,600 | 16,400 | 503,800 | 26,900 |
| Manufacturing | 510,900 | 273,400 | 79,600 | 70,700 | 87,100 | 393,300 | 117,600 |
| Transportation, communication, and utilities | 253,700 | 123,800 | 31,700 | 32,800 | 65,300 | 174,600 | 79,100 |
| Wholesale trade | 506,200 | 275,200 | 87,000 | 62,400 | 81,600 | 397,100 | 109,100 |
| Retail trade | 1,459,200 | 861,700 | 200,200 | 128,600 | 268,700 | 1,144,200 | 315,000 |
| Finance, insurance, and real estate | 542,400 | 290,700 | 53,500 | 55,100 | 143,100 | 372,800 | 169,600 |
| Services | 2,225,600 | 1,476,400 | 328,200 | 198,000 | 222,900 | 1,932,500 | 293,100 |
| Ownership |  |  |  |  |  |  |  |
| For profit | 5,354,500 | 3,363,400 | 753,500 | 488,800 | 748,700 | 4,415,800 | 938,600 |
| Incorporated | 3,403,400 | 1,669,000 | 608,000 | 431,000 | 695,400 | 2,535,800 | 867,600 |
| Unincorporated | 1,951,000 | 1,694,500 | 145,500 | 57,800 | 53,300 | 1,880,000 | 71,000 |
| Nonprofit | 514,400 | 248,100 | 84,400 | 79,400 | 102,400 | 382,700 | 131,700 |
| Other | 93,200 | 41,800 | 11,700 | 14,200 | 25,500 | 61,700 | 31,500 |
| Age of firm |  |  |  |  |  |  |  |
| Less than 5 years | 737,600 | 565,500 | 96,800 | 46,600 | 28,700 | 693,200 | 44,400 |
| 5-9 years | 1,108,100 | 801,300 | 148,400 | 92,100 | 66,300 | 1,007,800 | 100,300 |
| 10-24 years | 2,191,700 | 1,483,600 | 331,700 | 202,600 | 173,800 | 1,943,300 | 248,400 |
| 25 years or more | 1,902,900 | 809,400 | 268,100 | 242,300 | 583,100 | 1,219,100 | 683,800 |
| Location of establishments in firm |  |  |  |  |  |  |  |
| 1 location only | 4,676,300 | 3,737,000 | 625,900 | 271,500 | 41,900 | 4,560,000 | 116,200 |
| 2 or more locations, all in same State | 679,200 | 122,900 | 188,100 | 198,000 | 170,200 | 424,600 | 254,600 |
| 2 or more locations, multiple States | 859,500 | 32,300 | 48,500 | 118,600 | 660,100 | 132,700 | 726,800 |
| Metropolitan area indicator |  |  |  |  |  |  |  |
| Metropolitan area | 4,940,900 | 3,007,100 | 705,800 | 484,800 | 743,100 | 4,009,600 | 931,300 |
| Nonmetropolitan area . | 1,336,000 | 907,300 | 165,000 | 111,600 | 152,100 | 1,142,500 | 193,500 |
| Percent of employees that are full-time |  |  |  |  |  |  |  |
| Less than 25 percent | 466,700 | 285,300 | 68,400 | 49,200 | 63,900 | 387,200 | 79,600 |
| 25-49 percent | 611,700 | 370,100 | 92,600 | 51,500 | 97,500 | 494,900 | 116,800 |
| 50-74 percent | 1,413,400 | 986,200 | 163,800 | 89,600 | 173,800 | 1,205,200 | 208,200 |
| 75 percent or more | 3,785,000 | 2,272,800 | 546,000 | 406,100 | 560,000 | 3,064,700 | 720,200 |
| Presence of union employees |  |  |  |  |  |  |  |
| No union employees | 5,735,900 | 3,629,700 | 823,200 | 553,900 | 729,100 | 4,791,900 | 944,100 |
| Has union employees | 188,400 | 63,900 | 28,300 | 33,300 | 62,900 | 114,200 | 74,200 |
| Percent of low-wage employees ${ }^{3}$ |  |  |  |  |  |  |  |
| 50 percent or more of employees are low-wage | 886,100 | 653,400 | 89,900 | 60,700 | 82,100 | 788,000 | 98,100 |
| 50 percent or more of employees are not low-wage | 4,637,600 | 2,813,600 | 736,100 | 510,100 | 577,900 | 3,856,800 | 780,800 |

[^22]| State |  | Firm size ${ }^{1}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | All firm sizes | Less than 10 employees | $\begin{gathered} \text { 10-24 } \\ \text { employees } \end{gathered}$ | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | 100 or more employees | Less than 50 employees | 50 or more employees |
|  |  | Number of establishments ${ }^{2}$ |  |  |  |  |  |  |
| United States |  | 6,276,800 | 3,914,400 | 870,800 | 596,400 | 895,200 | 5,152,000 | 1,124,800 |
| New England: |  |  |  |  |  |  |  |  |
| Maine |  | 34,900 | 22,200 | 5,300 | 2,900 | 4,400 | 29,200 | 5,700 |
| New Hampshire |  | 33,300 | 21,400 | 4,400 | 3,400 | 4,200 | 27,800 | 5,500 |
| Vermont |  | 20,400 | 14,000 | 2,900 | 1,500 | 2,000 | 17,700 | 2,700 |
| Massachusetts |  | 149,800 | 98,700 | 18,700 | 13,200 | 19,300 | 125,600 | 24,200 |
| Rhode Island |  | 25,300 | 16,600 | 4,000 | 1,800 | 3,000 | 21,500 | 3,900 |
| Connecticut |  | 84,200 | 54,000 | 11,700 | 7,300 | 11,200 | 70,100 | 14,200 |
| Middle Atlantic: |  |  |  |  |  |  |  |  |
| New York |  | 411,900 | 272,100 | 54,600 | 33,600 | 51,700 | 347,400 | 64,500 |
| New Jersey |  | 178,700 | 116,900 | 22,100 | 14,900 | 24,800 | 148,700 | 30,100 |
| Pennsylvania |  | 259,500 | 165,700 | 35,000 | 24,200 | 34,600 | 216,700 | 42,700 |
| East North Central: |  |  |  |  |  |  |  |  |
| Ohio |  | 247,800 | 150,700 | 36,500 | 23,700 | 36,800 | 202,100 | 45,700 |
| Indiana |  | 137,900 | 83,100 | 20,400 | 13,400 | 21,000 | 111,900 | 26,000 |
| Illinois |  | 261,600 | 160,600 | 37,400 | 24,000 | 39,600 | 211,800 | 49,800 |
| Michigan |  | 189,100 | 113,700 | 24,700 | 23,200 | 27,500 | 153,100 | 36,000 |
| Wisconsin |  | 125,400 | 79,500 | 16,800 | 14,000 | 15,200 | 104,300 | 21,200 |
| West North Central: |  |  |  |  |  |  |  |  |
| Minnesota |  | 128,500 | 76,200 | 21,000 | 12,400 | 18,900 | 105,000 | 23,500 |
| lowa |  | 93,300 | 61,400 | 12,300 | 9,300 | 10,300 | 79,300 | 14,100 |
| Missouri |  | 138,000 | 80,800 | 22,200 | 14,600 | 20,300 | 110,800 | 27,200 |
| North Dakota |  | 20,700 | 12,900 | 3,000 | 2,000 | 2,800 | 17,000 | 3,700 |
| South Dakota |  | 23,700 | 15,300 | 3,300 | 2,600 | 2,500 | 19,800 | 3,900 |
| Nebraska |  | 48,000 | 29,700 | 6,700 | 4,600 | 7,100 | 38,800 | 9,100 |
| Kansas |  | 72,200 | 45,000 | 10,200 | 6,100 | 10,900 | 58,700 | 13,500 |
| South Atlantic: |  |  |  |  |  |  |  |  |
| Delaware |  | 16,000 | 9,600 | 1,800 | 1,600 | 3,000 | 12,400 | 3,600 |
| Maryland |  | 114,900 | 68,800 | 17,000 | 12,600 | 16,400 | 93,000 | 21,900 |
| District of Columbia |  | 19,300 | 10,500 | 3,300 | 2,200 | 3,400 | 15,100 | 4,200 |
| Virginia |  | 152,600 | 89,900 | 23,700 | 16,200 | 22,800 | 124,700 | 27,900 |
| West Virginia |  | 37,300 | 22,700 | 4,700 | 3,800 | 6,100 | 30,100 | 7,200 |
| North Carolina |  | 168,000 | 101,300 | 23,900 | 17,500 | 25,300 | 135,600 | 32,400 |
| South Carolina |  | 82,200 | 50,100 | 13,100 | 6,600 | 12,500 | 67,000 | 15,200 |
| Georgia |  | 166,000 | 95,000 | 23,400 | 15,300 | 32,300 | 127,100 | 38,900 |
| Florida |  | 352,500 | 216,700 | 48,600 | 33,500 | 53,700 | 284,300 | 68,200 |
| East South Central: |  |  |  |  |  |  |  |  |
| Kentucky |  | 86,400 | 54,500 | 11,700 | 7,700 | 12,500 | 71,300 | 15,100 |
| Tennessee |  | 111,500 | 69,200 | 15,700 | 8,400 | 18,300 | 89,600 | 22,000 |
| Alabama |  | 94,900 | 56,100 | 14,000 | 8,700 | 16,200 | 76,400 | 18,500 |
| Mississippi |  | 56,900 | 34,800 | 8,400 | 4,200 | 9,600 | 45,800 | 11,100 |
| West South Central: |  |  |  |  |  |  |  |  |
| Arkansas |  | 63,600 | 40,900 | 9,500 | 5,500 | 7,800 | 53,300 | 10,300 |
| Louisiana |  | 91,400 | 53,400 | 12,500 | 9,400 | 16,100 | 71,600 | 19,800 |
| Oklahoma |  | 84,800 | 56,100 | 10,800 | 7,100 | 10,900 | 71,300 | 13,500 |
| Texas |  | 409,600 | 247,500 | 53,300 | 39,300 | 69,500 | 325,400 | 84,100 |
| Mountain: |  |  |  |  |  |  |  |  |
| Montana |  | 29,400 | 20,400 | 4,200 | 2,300 | 2,500 | 26,100 | 3,300 |
| Idaho |  | 33,800 | 21,300 | 5,700 | 2,700 | 4,200 | 28,600 | 5,200 |
| Wyoming |  | 16,900 | 11,500 | 2,100 | 1,100 | 2,200 | 14,200 | 2,800 |
| Colorado |  | 104,100 | 63,600 | 13,400 | 11,500 | 15,600 | 84,200 | 19,900 |
| New Mexico |  | 42,600 | 26,900 | 5,200 | 3,700 | 6,800 | 34,800 | 7,800 |
| Arizona |  | 93,900 | 55,500 | 13,700 | 9,600 | 15,100 | 75,100 | 18,900 |
| Utah |  | 44,900 | 27,500 | 6,100 | 4,800 | 6,600 | 36,200 | 8,700 |
| Nevada |  | 33,900 | 19,600 | 5,100 | 4,500 | 4,700 | 27,100 | 6,800 |
| Pacific: |  |  |  |  |  |  |  |  |
| Washington |  | 144,700 | 90,300 | 20,000 | 15,900 | 18,500 | 120,700 | 24,000 |
| Oregon |  | 91,700 | 59,600 | 11,100 | 9,700 | 11,300 | 76,200 | 15,500 |
| California |  | 804,300 | 523,200 | 110,200 | 74,000 | 96,900 | 681,900 | 122,400 |
| Alaska |  | 15,200 | 9,600 | 1,700 | 1,500 | 2,300 | 12,300 | 2,900 |
| Hawaii |  | 29,300 | 18,000 | 3,600 | 3,100 | 4,500 | 23,800 | 5,500 |

${ }^{1}$ Number of employees nationwide as reported by respondent. $\quad{ }^{2}$ An establishment is defined as a business at a single physical location.
NOTES: Estimates in this table are based on a December 31, 1993, reference period. See Technical notes under Estimation for discussion on comparability of these estimates with those of other data sources. Figures may not add to totals because of rounding.
SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

| Establishment characteristics | Firm size ${ }^{1}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All firm sizes | Less than 10 employees | $\begin{gathered} \text { 10-24 } \\ \text { employees } \end{gathered}$ | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | $\begin{aligned} & \text { 100-999 } \\ & \text { employees } \end{aligned}$ | 1,000 or more employees | Less than 50 employees | 50 or more employees |
|  | Number of employees |  |  |  |  |  |  |  |
| United States | 98,323,100 | 15,725,700 | 10,726,800 | 16,250,000 | 20,910,600 | 34,710,000 | 34,985,500 | 63,337,600 |
| Industry group |  |  |  |  |  |  |  |  |
| Agriculture, forestry, and fishing | 1,589,600 | 678,600 | 325,200 | 309,700 | 157,500 | 118,700 | 1,230,100 | 359,500 |
| Mining | 771,000 | 61,800 | 53,900 | 97,900 | 233,000 | 324,400 | 153,100 | 617,800 |
| Construction | 4,545,000 | 1,729,200 | 827,800 | 1,193,000 | 590,600 | 204,400 | 3,235,600 | 1,309,400 |
| Manufacturing | 19,211,400 | 1,179,000 | 1,175,700 | 2,625,300 | 5,030,500 | 9,200,800 | 3,503,700 | 15,707,700 |
| Transportation, communication, and utilities | 6,230,500 | 537,200 | 381,000 | 870,600 | 1,115,400 | 3,326,200 | 1,359,000 | 4,871,500 |
| Wholesale trade | 6,589,500 | 1,135,200 | 991,900 | 1,409,200 | 1,363,700 | 1,689,500 | 2,866,500 | 3,723,000 |
| Retail trade | 17,842,500 | 3,504,600 | 2,353,700 | 3,274,600 | 2,750,100 | 5,959,400 | 7,717,300 | 10,125,200 |
| Finance, insurance, and real estate | 8,034,700 | 1,022,800 | 596,600 | 1,115,000 | 2,190,600 | 3,109,700 | 2,116,800 | 5,918,000 |
| Services | 33,508,900 | 5,877,200 | 4,021,000 | 5,354,600 | 7,479,300 | 10,776,800 | 12,803,400 | 20,705,500 |
| Ownership |  |  |  |  |  |  |  |  |
| For profit | 79,742,500 | 13,590,100 | 9,213,500 | 13,225,300 | 15,656,200 | 28,057,500 | 29,815,600 | 49,926,900 |
| Incorporated | 67,360,500 | 7,524,300 | 7,526,000 | 11,848,300 | 13,597,700 | 26,864,300 | 21,216,200 | 46,144,300 |
| Unincorporated | 12,382,000 | 6,065,800 | 1,687,500 | 1,377,000 | 2,058,500 | 1,193,200 | 8,599,400 | 3,782,600 |
| Nonprofit | 13,888,200 | 1,064,300 | 1,090,900 | 2,313,200 | 4,195,500 | 5,224,400 | 3,341,700 | 10,546,600 |
| Other | 2,196,800 | 165,700 | 146,000 | 394,200 | 557,800 | 933,100 | 489,600 | 1,707,200 |
| Age of firm |  |  |  |  |  |  |  |  |
| Less than 5 years | 6,234,700 | 2,052,600 | 1,163,200 | 1,273,200 | 1,038,600 | 707,100 | 3,958,300 | 2,276,400 |
| 5-9 years | 11,462,200 | 3,214,500 | 1,773,200 | 2,495,600 | 2,166,000 | 1,812,900 | 6,326,800 | 5,135,400 |
| 10-24 years | 24,458,800 | 6,071,300 | 4,139,000 | 5,486,000 | 5,365,400 | 3,397,100 | 13,179,000 | 11,279,800 |
| 25 years or more | 51,962,400 | 3,501,800 | 3,340,200 | 6,671,400 | 11,719,800 | 26,729,200 | 10,158,600 | 41,803,800 |
| Location of establishments in firm |  |  |  |  |  |  |  |  |
| 1 location only | 46,399,200 | 15,174,000 | 9,095,200 | 11,540,700 | 7,748,900 | 2,840,400 | 30,824,700 | 15,574,400 |
| 2 or more locations, all in same State | 12,905,800 | 378,700 | 1,258,100 | 2,913,800 | 5,450,600 | 2,904,700 | 2,974,900 | 9,930,900 |
| 2 or more locations, multiple States | 37,821,900 | 98,100 | 305,000 | 1,654,400 | 7,436,300 | 28,328,100 | 1,011,100 | 36,810,900 |
| Metropolitan area indicator |  |  |  |  |  |  |  |  |
| Metropolitan area | 82,530,300 | 12,169,700 | 8,707,300 | 13,432,200 | 17,602,000 | 30,619,000 | 27,882,800 | 54,647,500 |
| Nonmetropolitan area | 15,792,800 | 3,556,000 | 2,019,500 | 2,817,800 | 3,308,600 | 4,091,000 | 7,102,700 | 8,690,100 |
| Percent of employees that are full-time |  |  |  |  |  |  |  |  |
| Less than 25 percent | 6,356,000 | 1,121,900 | 820,900 | 1,337,800 | 1,308,400 | 1,766,900 | 2,760,500 | 3,595,500 |
| 25-49 percent | 8,573,700 | 1,760,800 | 1,231,000 | 1,525,100 | 1,515,800 | 2,540,900 | 3,832,200 | 4,741,500 |
| 50-74 percent | 17,369,000 | 3,788,100 | 1,956,300 | 2,308,600 | 3,090,100 | 6,226,000 | 6,997,100 | 10,371,900 |
| 75 percent or more | 66,024,400 | 9,054,900 | 6,718,600 | 11,078,400 | 14,996,300 | 24,176,200 | 21,395,700 | 44,628,800 |
| Presence of union employees |  |  |  |  |  |  |  |  |
| No union employees | 77,922,200 | 14,663,400 | 10,072,700 | 14,702,000 | 17,504,300 | 20,979,700 | 32,490,300 | 45,431,900 |
| Has union employees | 11,102,400 | 282,800 | 400,300 | 1,261,500 | 3,157,500 | 6,000,300 | 1,327,600 | 9,774,700 |
| Percent of low-wage employees ${ }^{2}$ |  |  |  |  |  |  |  |  |
| 50 percent or more of employees are low-wage | 7,366,200 | 2,144,100 | 1,092,600 | 1,544,500 | 1,512,000 | 1,073,100 | 4,286,800 | 3,079,500 |
| 50 percent or more of employees are not low-wage | 69,621,200 | 11,998,500 | 9,055,700 | 13,913,000 | 16,843,600 | 17,810,400 | 28,169,900 | 41,451,300 |

${ }^{1}$ Number of employees nationwide as reported by respondent.
${ }^{2}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
NOTES: Estimates in this table are based on a December 31, 1993, reference period. See Technical notes under Estimation for discussion on comparability of these estimates with those of other data sources. Figures may not add to totals because of rounding. Totals by ownership, age of firm, location of establishment, and presence of union employees, or percent of low-wage employees do not sum to the U.S. estimates since unknowns for each of these categories are not included.
SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

| State | Firm size ${ }^{1}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All firm sizes | Less than 10 employees | $\begin{gathered} \text { 10-24 } \\ \text { employees } \end{gathered}$ | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | 100 or more employees | Less than 50 employees | 50 or more employees |
|  | Number of employees |  |  |  |  |  |  |
| United States | 98,323,100 | 15,725,700 | 10,726,800 | 16,250,000 | 55,620,600 | 34,985,500 | 63,337,600 |
| New England: |  |  |  |  |  |  |  |
| Maine | 452,000 | 89,800 | 68,700 | 65,900 | 227,700 | 188,600 | 263,400 |
| New Hampshire | 456,800 | 85,500 | 55,800 | 95,000 | 220,500 | 194,600 | 262,300 |
| Vermont | 235,700 | 56,800 | 42,200 | 34,100 | 102,600 | 114,700 | 121,100 |
| Massachusetts | 2,543,900 | 390,200 | 239,900 | 461,900 | 1,451,900 | 845,900 | 1,697,900 |
| Rhode Island | 380,100 | 67,200 | 52,800 | 62,900 | 197,300 | 146,300 | 233,900 |
| Connecticut | 1,385,700 | 223,000 | 147,200 | 212,100 | 803,300 | 480,600 | 905,000 |
| Middle Atlantic: |  |  |  |  |  |  |  |
| New York | 6,598,300 | 1,111,300 | 630,300 | 1,046,000 | 3,810,700 | 2,326,600 | 4,271,700 |
| New Jersey | 2,994,900 | 475,400 | 292,100 | 461,700 | 1,765,700 | 1,029,300 | 1,965,600 |
| Pennsylvania | 4,540,100 | 655,900 | 432,000 | 736,600 | 2,715,700 | 1,527,600 | 3,012,500 |
| East North Central: |  |  |  |  |  |  |  |
| Ohio | 4,375,500 | 593,800 | 452,800 | 708,900 | 2,620,000 | 1,429,200 | 2,946,300 |
| Indiana | 2,345,400 | 331,000 | 249,200 | 395,300 | 1,369,900 | 796,400 | 1,549,000 |
| Illinois | 4,763,700 | 637,300 | 489,400 | 652,400 | 2,984,500 | 1,428,600 | 3,335,000 |
| Michigan | 3,554,800 | 471,100 | 331,300 | 566,500 | 2,185,900 | 1,131,600 | 2,423,100 |
| Wisconsin | 2,159,100 | 323,500 | 234,800 | 427,100 | 1,173,700 | 762,500 | 1,396,600 |
| West North Central: |  |  |  |  |  |  |  |
| Minnesota | 2,020,800 | 297,200 | 273,500 | 333,400 | 1,116,700 | 750,600 | 1,270,200 |
| lowa | 1,146,500 | 221,400 | 155,100 | 201,100 | 569,000 | 482,900 | 663,600 |
| Missouri | 2,115,200 | 321,300 | 272,900 | 379,100 | 1,142,000 | 764,500 | 1,350,800 |
| North Dakota | 240,800 | 53,800 | 34,900 | 48,200 | 103,900 | 116,000 | 124,800 |
| South Dakota | 279,300 | 61,200 | 39,300 | 63,400 | 115,300 | 127,900 | 151,400 |
| Nebraska | 671,100 | 120,300 | 81,700 | 110,000 | 359,100 | 253,900 | 417,200 |
| Kansas | 983,000 | 183,000 | 117,700 | 151,800 | 530,600 | 374,100 | 608,900 |
| South Atlantic: |  |  |  |  |  |  |  |
| Delaware | 305,800 | 41,200 | 25,700 | 46,400 | 192,400 | 88,800 | 216,900 |
| Maryland | 1,773,700 | 273,500 | 214,800 | 282,500 | 1,003,000 | 633,600 | 1,140,100 |
| District of Columbia | 382,500 | 41,600 | 38,900 | 59,200 | 242,800 | 112,300 | 270,200 |
| Virginia | 2,443,700 | 381,500 | 291,200 | 357,400 | 1,413,700 | 893,900 | 1,549,800 |
| West Virginia | 527,900 | 94,700 | 62,500 | 98,900 | 271,800 | 220,100 | 307,800 |
| North Carolina | 2,902,400 | 417,300 | 308,400 | 489,700 | 1,687,000 | 953,100 | 1,949,300 |
| South Carolina | 1,333,300 | 207,200 | 165,300 | 174,800 | 785,900 | 446,200 | 887,100 |
| Georgia | 2,767,600 | 384,000 | 264,100 | 451,500 | 1,668,000 | 864,500 | 1,903,100 |
| Florida | 5,208,300 | 869,900 | 568,900 | 894,100 | 2,875,400 | 1,853,800 | 3,354,500 |
| East South Central: |  |  |  |  |  |  |  |
| Kentucky | 1,348,600 | 225,700 | 144,000 | 224,500 | 754,400 | 491,100 | 857,500 |
| Tennessee | 2,073,200 | 281,900 | 203,300 | 273,800 | 1,314,200 | 608,800 | 1,464,400 |
| Alabama | 1,457,600 | 226,300 | 167,600 | 217,400 | 846,300 | 537,800 | 919,700 |
| Mississippi | 869,800 | 146,000 | 104,400 | 108,300 | 511,200 | 302,100 | 567,700 |
| West South Central: |  |  |  |  |  |  |  |
| Arkansas | 889,900 | 160,900 | 113,400 | 114,500 | 501,100 | 323,300 | 566,600 |
| Louisiana | 1,403,200 | 229,600 | 175,200 | 226,200 | 772,200 | 536,000 | 867,100 |
| Oklahoma | 1,073,500 | 208,800 | 132,700 | 209,600 | 522,400 | 444,300 | 629,200 |
| Texas | 6,561,900 | 1,033,000 | 640,400 | 984,000 | 3,904,600 | 2,153,100 | 4,408,900 |
| Mountain: |  |  |  |  |  |  |  |
| Montana | 287,100 | 81,400 | 50,800 | 61,300 | 93,600 | 167,300 | 119,800 |
| Idaho | 387,300 | 82,600 | 64,700 | 71,700 | 168,400 | 189,200 | 198,100 |
| Wyoming | 161,100 | 43,500 | 26,000 | 29,400 | 62,100 | 83,500 | 77,600 |
| Colorado | 1,515,300 | 265,500 | 153,900 | 302,800 | 793,100 | 579,200 | 936,100 |
| New Mexico | 526,900 | 107,500 | 59,300 | 92,800 | 267,300 | 223,500 | 303,400 |
| Arizona | 1,480,300 | 209,800 | 165,300 | 221,700 | 883,500 | 480,100 | 1,000,200 |
| Utah | 691,300 | 112,200 | 77,300 | 127,000 | 374,800 | 255,600 | 435,700 |
| Nevada | 650,800 | 84,200 | 60,200 | 118,500 | 387,800 | 193,000 | 457,800 |
| Pacific: |  |  |  |  |  |  |  |
| Washington | 2,007,700 | 358,700 | 230,600 | 430,800 | 987,600 | 821,000 | 1,186,700 |
| Oregon | 1,185,100 | 237,500 | 135,300 | 301,300 | 510,900 | 518,700 | 666,400 |
| California | 11,219,500 | 2,035,000 | 1,321,000 | 1,948,000 | 5,915,500 | 4,482,200 | 6,737,300 |
| Alaska | 182,600 | 39,500 | 20,000 | 31,700 | 91,400 | 76,300 | 106,300 |
| Hawaii | 462,400 | 75,200 | 48,100 | 86,700 | 252,400 | 180,700 | 281,700 |

[^23]NOTES: Estimates in this table are based on a December 31, 1993, reference period. Figures may not add to totals because of rounding
SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).
account for self-employed individuals.)

- Differences in definitions of establishments: In ES-202, if a single physical location has two or more distinct and significant activities, each activity is counted as a separate establishment; and also in ES-202, small nonprofit organizations, certain religious organizations, and church-chartered schools are excluded.
- Possible differences in coverage of the establishment universe between the NEHIS sampling frame and those used for the other government sources.
- Differential response rates among subdomains, not adjusted for separately in the nonresponse weight adjustments in NEHIS.
- Possible differences in reporting errors between NEHIS respondents, and respondents or administrative records used for the other two.

Thus, when comparing employment and establishment estimates shown in this report with those compiled by other data sources, the user should keep in mind definitional, coverage, and methodological differences that affect the comparison of data items.

## Firm-size adjustment of estimates

Since firm size (number of employees nationwide) is a strong determinant of the establishment's likelihood of offering health insurance and of self-insuring health plans, a fair comparison of "health insurance offer rate" or "selfinsurance rate" by State should take into account the varying firm-size distribution among the 50 States and the District of Columbia. In order to remove the influence of firm-size, a method of controlling for firm-size distribution was employed in computing the adjusted rates of "offering health insurance" and of "self-insurance." Basically, the
adjustment computes new estimates that would result if the firm-size distributions were the same among all States that are being compared. The weighted national distribution of establishments serves as the "standard" distribution. All private establishments in the United States were distributed into 10 firm-size groups as follows:
Weighted percent distribution of establishments by firm size

|  | Weighted <br> total number <br> and percent <br> distribution <br> of all private <br> establishments | Weighted <br> total number <br> and percent <br> distribution <br> of private <br> establishments <br> that offered <br> major health <br> insurance* |
| :--- | :---: | :---: |
| Firm size | $6,276,810$ | $3,062,878$ |
| $2-5$ | 46.8 | 25.7 |
| $6-9$ | 15.6 | 15.3 |
| $10-19$ | 11.2 | 14.1 |
| $20-29$ | 4.5 | 6.6 |
| $30-49$ | 4.0 | 6.2 |
| $50-99$ | 3.7 | 6.3 |
| $100-499$ | 5.0 | 9.0 |
| $500-999$ | 1.5 | 2.8 |
| $1,000-4,999$ | 3.0 | 5.5 |
| 5,000 or more | 4.7 | 8.5 |
| Total | $100 \%$ | $100 \%$ |

* Cases with unknown self-insurance status are excluded.

The first set of percent distributions (in the second column) was used in computing adjusted percents of offer health insurance and the second set of percents was used in computing adjusted percents of establishments with major plans that self-insure. For each State, the percent of establishments that have some characteristic (for example, offers health insurance) was multiplied by the "standard" distribution percent to compute the expected proportion of percent offering for that firm-size group among all firm-size groups. These 10 expected proportions for individual firm-size groups were then summed to produce the adjusted percent for the whole State.

## Reliability of the estimates

All survey data are subject to two types of errors: sampling error and the nonsampling error. The sampling error consists of the error
in a survey estimate that is attributed to the fact that a sample, rather than a complete census, was used to compute the estimates in this report. The standard error measures the variation that a survey estimate would have over repeated samples selected the same way, but does not include estimates of any systematic biases that may be in the data.

For example, if a large enough sample (typically, 30 or more cases) has been selected so that estimates of means, totals, etc. can be assumed to have a distribution that is approximately "normal," the chance is 68 in 100 that an estimate from the sample would differ from a complete census by less than the standard error. The chances are 95 in 100 that the difference would be less than twice the standard error. These types of statements cannot be made when sample sizes are too small to make the assumption that statistics have a "normal" distribution. Some estimates that appear in this report are based on small sample sizes and hence should not be assumed to have a "normal" distribution.

The relative standard error (RSE) of an estimate is obtained by dividing the standard error by the estimate itself and is expressed as a percent of the estimate. In this report, an asterisk (*) is used to indicate any estimate with more than a 30 -percent relative standard error.

## Estimation of standard errors

The SUDAAN software package was used to directly compute estimates of standard errors for all estimates that appear in this report. The SUDAAN procedures derive estimates of standard errors through a first-order Taylor series approximation of the deviation of estimates from their expected values. A description of this software package and the approach it uses has been published (9). Some directly estimated standard errors
are presented in tables V and VI. Table V contains standard errors associated with firm-size adjusted percent estimates and table VI contains standard errors associated with the average waiting period in days. For all other estimates, a method of approximating standard errors is described below instead of providing direct estimates of standard errors due to space constraints of the report.

## Standard error approximations

The SUDAAN procedures can be used to compute standard error estimates for estimates from a complex survey design, such as the NEHIS, given sufficient sample design information. Standard errors were computed, using SUDAAN, for all estimates presented in this report. However, to conserve space in the report, a generalized procedure for approximating the standard errors for most NEHIS estimates was developed.

After obtaining standard error estimates using SUDAAN, regression techniques were then used to produce equations from which a standard error for any estimate of total or percent could be approximated. Separate variance functions were fit for total estimates of establishments and employees, as well as for percents of these statistics. These regression equations are discussed below. Parameters included in these equations by type of estimate are presented in table VII.

For a percent $p$, an approximate standard error, $\mathrm{SE}(p)$, may be computed using the formula

$$
\operatorname{SE}(p)=\frac{a \sqrt{p(100-p)}}{(\text { denominator })^{b}}
$$

where

[^24]Table V. Standard errors for firm size, adjusted percent of private establishments offering health insurance, and for firm-size adjusted percent of establishments that self-insure when offering health insurance

| State | Standard errors for firm-size adjusted percent of establishments offering health insurance ${ }^{1}$ | Standard errors for firm-size adjusted percent of establishments that self-insure when offering health insurance ${ }^{2}$ |
| :---: | :---: | :---: |
|  | Percent |  |
| United States | 0.4 | 0.3 |
| New England: |  |  |
| Maine | 2.4 | 1.2 |
| New Hampshire | 2.5 | 2.2 |
| Vermont | 2.1 | 2.0 |
| Massachusetts | 1.9 | 1.3 |
| Rhode Island | 2.5 | 1.9 |
| Connecticut | 2.2 | 1.6 |
| Middle Atlantic: |  |  |
| New York | 1.7 | 1.3 |
| New Jersey | 2.0 | 1.7 |
| Pennsylvania | 1.8 | 1.1 |
| East North Central: |  |  |
| Ohio | 1.8 | 1.5 |
| Indiana | 1.8 | 1.3 |
| Illinois | 1.9 | 1.3 |
| Michigan | 2.0 | 1.2 |
| Wisconsin | 1.9 | 1.5 |
| West North Central: |  |  |
| Minnesota | 2.1 | 1.7 |
| lowa | 2.1 | 1.9 |
| Missouri | 2.0 | 1.5 |
| North Dakota | 2.5 | 2.2 |
| South Dakota | 2.4 | 1.8 |
| Nebraska | 2.1 | 1.6 |
| Kansas | 2.1 | 1.8 |
| South Atlantic: |  |  |
| Delaware | 2.9 | 2.0 |
| Maryland | 2.1 | 1.7 |
| District of Columbia | 2.9 | 2.0 |
| Virginia | 2.0 | 1.4 |
| West Virginia | 2.4 | 1.7 |
| North Carolina | 2.0 | 1.5 |
| South Carolina | 2.2 | 1.4 |
| Georgia | 2.0 | 1.4 |
| Florida | 1.9 | 1.4 |
| East South Central: |  |  |
| Kentucky | 2.1 | 1.5 |
| Tennessee | 1.9 | 1.8 |
| Alabama | 2.1 | 1.7 |
| Mississippi | 2.2 | 1.7 |
| West South Central: |  |  |
| Arkansas | 2.0 | 1.9 |
| Louisiana | 1.9 | 2.0 |
| Oklahoma | 2.2 | 2.1 |
| Texas | 1.8 | 1.9 |
| Mountain: |  |  |
| Montana | 2.3 | 2.2 |
| Idaho | 2.3 | 2.2 |
| Wyoming | 2.3 | 2.2 |
| Colorado | 2.0 | 1.7 |
| New Mexico | 2.3 | 1.6 |
| Arizona | 2.2 | 1.9 |
| Utah . | 2.3 | 1.2 |
| Nevada | 2.6 | 1.8 |
| Pacific: |  |  |
| Washington | 2.0 | 1.2 |
| Oregon | 2.1 | 1.5 |
| California | 1.6 | 1.4 |
| Alaska | 2.5 | 2.2 |
| Hawaii | 2.2 | 1.4 |

${ }^{1}$ The corresponding percent estimates are presented in table 3. ${ }^{2}$ The corresponding percent estimates are presented in table 7. SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

Table VI. Standard errors for average waiting days required for an employee to be eligible for health insurance in establishments with such requirement, according to selected characteristics: United States, 1993

| Establishment characteristics | Standard errors for average waiting period in days ${ }^{1}$ |
| :---: | :---: |
|  | Days |
| United States | 1.5 |
| Firm size ${ }^{2}$ |  |
| Less than 50 employees | 2.2 |
| 50 or more employees | 1.0 |
| Less than 10 employees | 2.9 |
| 10-24 employees | 5.0 |
| 25-99 employees | 1.8 |
| 100 or more employees | 1.0 |
| Industry group |  |
| Agriculture, forestry, and fishing | 47.3 |
| Mining | 17.9 |
| Construction | 5.6 |
| Manufacturing | 2.2 |
| Transportation, communication, and utilities | 5.2 |
| Wholesale trade | 4.2 |
| Retail trade | 2.8 |
| Finance, insurance, and real estate | 3.2 |
| Services | 1.8 |
| Ownership |  |
| For profit | 1.6 |
| Incorporated | 1.2 |
| Unincorporated | 7.7 |
| Nonprofit | 3.3 |
| Other | 5.3 |
| Age of firm |  |
| Less than 5 years | 3.9 |
| 5-9 years | 3.7 |
| 10-24 years | 2.2 |
| 25 years and more | 2.7 |
| Multi-State firm indicator |  |
| Single State firm | 2.0 |
| Multi-State firm | 1.3 |
| Metropolitan area indicator |  |
| Metropolitan area | 1.7 |
| Nonmetropolitan area | 2.2 |
| Percent of employees that are full-time |  |
| Less than 25 percent | 7.5 |
| 25-49 percent | 4.1 |
| 50-74 percent | 2.9 |
| 75 percent or more | 1.9 |
| Presence of union employees |  |
| No union employees | 1.6 |
| Has union employees | 5.1 |
| Percent of low-wage employees ${ }^{3}$ |  |
| 50 percent or more of employees are low-wage | 5.8 |
| 50 percent or more of employees are not low-wage | 1.6 |

[^25]
## Employee-related percent example:

Table 12, row 2 , and column 1 show an estimate of $p=54.7$ percent for the percent of private sector employees working in establishments offering health insurance in the industry groups agriculture, forestry, and fishing. The denominator of the percent can be found in table III, row 2 , column 1 : $1,589,600$. The generalized variance function gives an estimated standard error (to the nearest 10th of a percent) of

$$
\mathrm{SE}(p)=\frac{3.651 \sqrt{54.7(45.3)}}{(1,589,600)^{0.313}}=2.1 \%
$$

## Establishment-related percent example:

Table 1, row 2, and column 1 show an estimate of $p=30.2$ percent for the percent of establishments offering health insurance in the industry groups agriculture, forestry, and fishing. The denominator of the percentage can be found in table I, row 2 , and column 1: 215,800 . The generalized variance function gives an estimated standard error (to the nearest 10th of a percent) of

$$
\operatorname{SE}(p)=\frac{2.298 \sqrt{30.2(69.8)}}{(215,800)^{0.345}}=1.5 \%
$$

For a total " $x$," an approximate standard error, $\mathrm{SE}(x)$, may be computed using the formula

$$
\mathrm{SE}(x)=\left(a x^{2}+b x\right)^{2 / 3}
$$

where

$$
\begin{array}{ll}
a, b \quad & \text { are variance function } \\
\text { parameters, given in } \\
\text { table VII. }
\end{array}
$$

For establishment-related totals of 4.7 million or less, the variance function parameters given in the table on page 46 should be used. However, for establishment-related totals of more than 4.7 million, a value of 20,000 should be used for the estimated standard error.

## Employee-related total example:

Table III, row 1, and column 1 shows an estimate of $x=98,323,100$
employees. The generalized variance function gives a estimated standard error (to the nearest 100) of

$$
\begin{aligned}
\mathrm{SE}(x) & =\left[(-0.000000132)(98323100)^{2}\right. \\
& +\sim 19.553)(98323100) \#^{2 / 3}=747,600
\end{aligned}
$$

Establishment-related total examples:
Table I, row 1, and column 1 shows an estimate of $x=6,276,800$ establishments. Since $x$ is greater than 4.7 million, an estimated standard error of 20,000 should be used.

Table I, row 2, and column 1 shows an estimate of $x=215,800$ establishments in the industry group agriculture, forestry, and fishing. Since $x$ is less than 4.7 million, the generalized variance function should be used. The function gives a estimated standard error (to the nearest 100) of

$$
\begin{aligned}
\operatorname{SE}(x) & =\left[(-0.000000483)(215800)^{2}\right. \\
& +(2.878)(215800)]^{2 / 3}=7,100
\end{aligned}
$$

Graphical displays of the estimated standard errors for total estimates of establishments and employees are given in figures I and II. A logarithmic scale is used for both axes in the graphical displays in order to show additional detail for small estimates while displaying the full range of estimates.

## Hypothesis testing

Some hypothesis testing was done using standard error estimates produced by SUDAAN. The general form of the statistic used for the hypothesis test was:

$$
\frac{\left|X_{1}-X_{2}\right|}{\sqrt{\hat{V}\left(X_{1}\right)+\hat{V}\left(X_{2}\right)}}
$$

The denominator of this statistic approximates the variance of the difference with the sum of the individual variances, omitting the subtraction of a covariance term. The covariance term is likely to be positive, resulting in an overestimate of the variance of the difference. Additionally, a Bonferroni-type

Table VII. Coefficients for use in the approximate standard error equations for establishment and employee estimates from the National Employer Health Insurance Survey by type of estimate: United States, 1993

|  | Coefficients <br> for percentages <br> percents |  | $b$ |  | Coefficients for <br> weighted totals |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Type of <br> estimate | $a$ | $b$ |  | $a$ | $b$ |  |
| Establishments | 2.298 | 0.345 |  | $-0.000000483^{*}$ | $2.878^{*}$ |  |
| Employees | 3.651 | 0.313 |  | -0.000000132 | 19.553 |  |

*These should not be used for establishment-related estimates of 4.7 million or more; see text for more details.

Figure I. Standard errors for establishment-related totals
Estimated standard error


Example of use of chart: An estimate of 1,000,000 establishments offering health insurance has a standard error of about 18,000.
SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

Figure II. Standard errors for employee-related totals


Example of use of chart: An estimate of 5,000,000 employees enrolled in an employersponsored health plan has a standard error of 200,000.
SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

Table VIII. Private sector establishment unit response rates by firm size and State: National Employer Health Insurance Survey

| State | All firm sizes | Firm size ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Less than 100 employees |  |  |  | 100 or more employees |  |  |  |  | Less than 50 employees | 50 or more employees |
|  |  | Total | $\begin{aligned} & \text { Less than } \\ & 10 \\ & \text { employees } \end{aligned}$ | 10-24 <br> employees | $\begin{aligned} & \text { 25-99 } \\ & \text { employees } \end{aligned}$ | Total | $\begin{aligned} & \text { 100-499 } \\ & \text { employees } \end{aligned}$ | 500 or more employees | $\begin{aligned} & \text { 100-999 } \\ & \text { employees } \end{aligned}$ | $\begin{aligned} & \text { 1,000 or } \\ & \text { more } \\ & \text { employees } \end{aligned}$ |  |  |
| United States | 70.5 | 77.3 | 78.1 | 76.3 | 74.9 | 60.2 | 70.8 | 56.1 | 70.3 | 54.6 | 77.6 | 63.0 |
| Alabama | 70.8 | 78.1 | 78.2 | 73.3 | 80.8 | 61.8 | 71.7 | 58.7 | 72.2 | 56.9 | 77.9 | 64.6 |
| Alaska | 74.8 | 78.9 | 78.3 | 72.5 | 87.1 | 66.3 | 67.0 | 66.0 | 72.8 | 61.4 | 78.3 | 69.5 |
| Arizona | 70.3 | 78.8 | 79.8 | 70.4 | 79.7 | 58.5 | 74.9 | 52.4 | 71.0 | 52.0 | 78.9 | 62.2 |
| Arkansas | 75.7 | 82.3 | 82.9 | 83.8 | 79.5 | 65.4 | 78.2 | 61.4 | 82.3 | 57.4 | 82.1 | 68.7 |
| California | 66.0 | 73.8 | 76.2 | 69.3 | 68.6 | 54.2 | 65.7 | 49.8 | 64.0 | 48.5 | 74.6 | 57.2 |
| Colorado | 70.8 | 78.9 | 79.4 | 81.1 | 76.1 | 57.6 | 73.3 | 51.8 | 73.5 | 49.2 | 79.3 | 61.0 |
| Connecticut | 64.4 | 70.5 | 71.1 | 69.6 | 69.1 | 55.1 | 72.0 | 47.8 | 70.6 | 46.1 | 70.6 | 57.8 |
| Delaware | 63.3 | 73.7 | 72.7 | 75.1 | 75.6 | 49.6 | 56.9 | 47.7 | 55.2 | 47.3 | 73.2 | 53.7 |
| District of Columbia | 67.8 | 71.9 | 70.2 | 73.0 | 75.5 | 62.1 | 74.8 | 56.8 | 69.1 | 57.1 | 70.1 | 66.0 |
| Florida | 63.7 | 70.7 | 70.8 | 68.6 | 71.3 | 53.6 | 63.1 | 50.6 | 62.9 | 49.1 | 71.2 | 56.5 |
| Georgia | 67.3 | 75.4 | 76.9 | 70.9 | 74.7 | 59.2 | 70.5 | 55.7 | 67.7 | 55.4 | 75.2 | 61.5 |
| Hawaii | 66.1 | 71.4 | 67.9 | 74.9 | 76.4 | 59.3 | 65.9 | 55.9 | 66.5 | 53.7 | 69.8 | 63.1 |
| Idaho | 75.5 | 83.6 | 84.2 | 83.4 | 81.1 | 58.1 | 75.8 | 52.0 | 75.9 | 49.0 | 83.5 | 63.2 |
| Illinois | 68.9 | 74.5 | 74.5 | 77.4 | 72.6 | 60.9 | 71.2 | 56.8 | 69.2 | 56.3 | 74.7 | 63.4 |
| Indiana | 70.6 | 78.8 | 80.1 | 73.6 | 78.1 | 59.7 | 67.9 | 56.0 | 68.6 | 53.9 | 78.2 | 63.8 |
| lowa | 80.9 | 86.0 | 86.3 | 91.6 | 80.3 | 70.8 | 78.1 | 68.3 | 78.4 | 67.1 | 86.7 | 72.9 |
| Kansas | 77.7 | 81.6 | 81.0 | 80.8 | 83.9 | 71.3 | 75.7 | 69.6 | 75.7 | 68.9 | 81.6 | 73.2 |
| Kentucky | 71.1 | 79.6 | 82.6 | 77.3 | 72.0 | 59.7 | 71.4 | 55.2 | 70.3 | 53.7 | 80.9 | 62.0 |
| Louisiana | 69.0 | 74.3 | 76.4 | 71.3 | 71.0 | 61.9 | 67.6 | 59.9 | 69.5 | 58.1 | 75.6 | 63.1 |
| Maine | 78.4 | 82.6 | 83.7 | 85.2 | 76.9 | 69.4 | 81.4 | 63.5 | 82.1 | 59.2 | 83.6 | 71.1 |
| Maryland | 66.2 | 70.8 | 73.3 | 66.9 | 65.3 | 59.3 | 63.3 | 57.4 | 65.3 | 55.7 | 71.2 | 61.1 |
| Massachusetts | 65.3 | 71.6 | 72.6 | 70.3 | 69.6 | 55.9 | 67.2 | 51.2 | 66.0 | 49.8 | 71.4 | 59.3 |
| Michigan | 68.9 | 73.8 | 75.2 | 73.3 | 69.3 | 61.1 | 76.6 | 55.3 | 74.4 | 53.5 | 74.5 | 62.8 |
| Minnesota | 74.5 | 83.3 | 83.6 | 81.9 | 82.0 | 60.4 | 70.2 | 55.9 | 68.8 | 54.7 | 83.6 | 64.8 |
| Mississippi | 72.1 | 79.5 | 80.5 | 71.9 | 80.7 | 62.2 | 70.6 | 59.2 | 69.3 | 58.3 | 79.1 | 65.4 |
| Missouri | 70.3 | 79.4 | 79.7 | 83.6 | 74.7 | 57.7 | 71.2 | 53.0 | 69.8 | 51.9 | 80.5 | 60.7 |
| Montana | 85.7 | 89.9 | 89.9 | 94.4 | 86.1 | 74.0 | 85.1 | 69.2 | 81.4 | 69.6 | 90.2 | 77.7 |
| Nebraska | 78.0 | 84.4 | 83.7 | 82.4 | 87.4 | 66.3 | 75.4 | 63.1 | 75.6 | 61.0 | 84.1 | 70.4 |
| Nevada | 68.4 | 73.7 | 74.1 | 74.8 | 72.7 | 61.0 | 72.3 | 57.2 | 71.8 | 55.7 | 73.8 | 63.4 |
| New Hampshire | 73.7 | 78.2 | 77.9 | 78.0 | 78.6 | 65.0 | 63.0 | 65.8 | 67.7 | 62.9 | 77.7 | 68.4 |
| New Jersey | 65.3 | 67.9 | 67.3 | 65.9 | 71.3 | 61.6 | 66.4 | 59.6 | 66.9 | 58.4 | 67.2 | 63.5 |
| New Mexico | 78.0 | 80.8 | 79.2 | 85.5 | 83.0 | 73.1 | 86.5 | 68.7 | 87.6 | 65.1 | 80.6 | 74.6 |
| New York | 61.1 | 66.1 | 66.8 | 62.4 | 65.1 | 53.4 | 58.9 | 50.6 | 61.3 | 48.0 | 66.2 | 55.7 |
| North Carolina | 67.8 | 76.5 | 76.7 | 78.4 | 74.2 | 58.3 | 73.2 | 53.2 | 71.7 | 52.2 | 76.5 | 61.1 |
| North Dakota | 80.3 | 85.9 | 85.3 | 90.7 | 83.8 | 68.3 | 75.7 | 64.3 | 74.4 | 64.1 | 86.6 | 71.0 |
| Ohio | 69.0 | 77.1 | 79.3 | 78.7 | 69.4 | 58.7 | 72.4 | 53.3 | 71.9 | 51.5 | 78.0 | 60.9 |
| Oklahoma | 71.7 | 78.6 | 80.0 | 71.7 | 77.3 | 58.9 | 70.0 | 54.0 | 69.4 | 52.9 | 79.3 | 62.0 |
| Oregon | 75.9 | 82.8 | 82.5 | 76.6 | 87.0 | 62.9 | 78.2 | 56.0 | 76.4 | 54.0 | 81.9 | 68.4 |
| Pennsylvania | 70.1 | 77.1 | 77.4 | 77.1 | 76.5 | 59.8 | 70.3 | 55.4 | 66.7 | 55.5 | 77.4 | 62.8 |
| Rhode Island | 68.1 | 71.7 | 73.9 | 67.8 | 65.3 | 61.1 | 64.9 | 58.9 | 68.3 | 55.4 | 72.0 | 63.0 |
| South Carolina | 66.8 | 75.3 | 76.8 | 78.0 | 68.9 | 57.2 | 70.3 | 53.8 | 69.1 | 52.6 | 76.7 | 58.7 |
| South Dakota | 82.3 | 88.2 | 88.8 | 87.2 | 85.1 | 66.6 | 83.8 | 57.4 | 85.1 | 53.3 | 88.7 | 71.4 |
| Tennessee | 70.0 | 79.0 | 82.8 | 73.8 | 72.4 | 60.0 | 63.8 | 58.7 | 67.6 | 56.2 | 80.1 | 62.1 |
| Texas | 67.3 | 73.2 | 74.4 | 73.3 | 68.5 | 59.7 | 77.3 | 54.0 | 74.4 | 52.6 | 74.4 | 60.6 |
| Utah | 74.2 | 82.8 | 87.2 | 80.9 | 71.0 | 62.7 | 76.9 | 57.5 | 77.0 | 55.0 | 85.4 | 63.4 |
| Vermont | 77.9 | 82.7 | 83.1 | 88.7 | 76.9 | 64.2 | 78.2 | 54.4 | 75.7 | 52.7 | 83.7 | 66.8 |
| Virginia | 65.8 | 74.1 | 75.8 | 75.4 | 68.0 | 54.7 | 60.4 | 52.8 | 60.3 | 52.0 | 75.2 | 57.1 |
| Washington | 73.0 | 79.8 | 80.0 | 80.7 | 77.5 | 61.4 | 79.1 | 54.8 | 76.6 | 52.6 | 80.5 | 63.8 |
| West Virginia | 71.5 | 81.6 | 83.1 | 79.1 | 77.3 | 57.6 | 66.1 | 54.6 | 66.9 | 53.1 | 81.9 | 61.1 |
| Wisconsin | 74.8 | 81.4 | 81.5 | 82.2 | 80.8 | 64.5 | 79.1 | 57.2 | 72.4 | 58.5 | 81.7 | 67.8 |
| Wyoming | 80.5 | 86.6 | 85.2 | 92.8 | 89.8 | 67.0 | 68.2 | 66.6 | 70.3 | 65.3 | 85.9 | 71.7 |

[^26]Table IX. Private sector item response rates for selected establishment variables: National Employer Health Insurance Survey

| Establishment variable | Item response rate |
| :---: | :---: |
| Number of full-time employees | 93.0 |
| Number of part-time employees | 93.0 |
| Total number of employees eligible | 95.1 |
| Number of full-time employees eligible | 94.4 |
| Number of part-time employees eligible | 94.2 |
| Are retirees 65 years of age and over eligible for health insurance? | 98.3 |
| Are retirees under 65 years of age eligible for health insurance? | 97.8 |
| Total number of employees covered | 94.4 |
| Number of full-time employees covered | 93.3 |
| Number of part-time employees covered | 94.0 |
| Waiting period of new employees for eligibility | 90.0 |
| Minimum work hours required per week for eligibility | 98.1 |
| Type of ownership | 96.8 |
| Age of firm | 95.7 |
| Location of establishments in firm | 98.9 |
| Percent of low-wage employees ${ }^{1}$ | 82.9 |
| Establishment self-insures at least one plan | 94.3 |

${ }^{1}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
multiple comparison procedure was used when a related group of hypothesis tests were done.

## Nonsampling error

There are many potential sources of nonsampling errors including: inability to identify all cases in the target population, definition and classification errors due to differences in interpretation of questions, reporting and processing errors, and biases due to nonresponse or incomplete response. To the extent possible, these types of errors were kept to a minimum by methods built into the survey procedures.

Undercoverage of business establishments by the Dun's Market Identifiers file is known to exist, especially for smaller establishments, but has not been reliably estimated. One concern is the lag between the time an establishment is initiated and the time it is included in the file.

Unit and item response rate tables appear in this Technical notes (see tables VIII and IX). Item response rates were computed as the percent of respondents reporting a survey item. Item nonresponse was low for most of the estimates presented in this report (about

10 percent or less). Unit nonresponse rates were high for some subgroups of the private sector (for example, establishments in large firms).

Unit response rates were calculated as the ratio of the total number of survey respondents to the estimated number of sample establishments eligible for the survey. The estimate of the number of sample establishments eligible for the survey consists of four components: (a) the number of survey respondents, (b) the number of nonrespondents that provided enough survey information so that it was known that they were eligible, (c) an estimate of the number of eligible cases among those that could not be located during screening, and (d) an estimate of the number of eligible cases among those that were located during screening, but were nonrespondents to screening.

In order to minimize the potential for bias in survey estimates, and to allow for more complete data for analysis, missing responses were imputed for five important variables: (a) number of full-time employees, (b) number of full-time employees eligible for health insurance, (c) number of full-time employees enrolled in a health insurance plan, (d) total
number of employees eligible for health insurance, and (e) total number of employees enrolled in a health insurance plan. For these five variables, the item response rate varied from 93 percent to 95 percent.

A "hot deck" imputation procedure was used to impute missing values for these five variables. With this procedure, missing values were replaced by corresponding values obtained from a donor (for example, a randomly selected establishment that reported all five of these variables). The process was set up to select donors with survey characteristics similar to those of the establishments with missing responses (donees). This was done by creating imputation cells defined by cross-classifications of variables that were identified as being correlated to survey measures. Potential donors and donees were both placed into imputation cells based on their characteristics. For each donee, a donor was then selected at random from the potential donors in the same imputation cell.

Since the total number of employees was available for all responding establishments in the survey, imputations were based on donor ratios of the five imputation variables to the total number of employees. For example, if the number of full-time employees enrolled in health insurance is missing for an establishment, it would be imputed by multiplying the number of employees in the donee establishment by the donor ratio of the number of enrolled full-time employees to the total number of employees. If more than one of the five imputation variables was missing from a donee, all would be imputed from ratios derived from the same donor.

As part of the imputation process, care was taken to impute values that were consistent with reported values. For example, when imputing the number of full-time employees enrolled in health insurance, steps were taken to be sure that the imputed number
would not be larger than the reported number of eligible full-time employees. Avoiding inconsistencies required some variation from the basic approach of imputing based strictly on ratios.

## Definitions

Conventional or indemnity plan-A plan in which the covered person seeks care from his or her own choice of providers on a fee-for-service basis. Either the patient or the provider submits the claims. Plans reported as fee-for-service with PPO riders were counted as PPO plans.

Employee-Person on the payroll on December 31, 1993. Excludes employees under personal service contracts and persons hired from a temporary agency. For this report, the number of employees at an establishment includes the owner if he or she worked at the location of the establishment.

Establishment-An economic unit, at a single physical location, where business is conducted or services or industrial operations are performed. Self-employed persons with no employees and no other locations are excluded in this report.
Firm-Business organization or entity consisting of one domestic establishment (location) or more under common ownership or control.

Firm size-Number of employees at all locations of the business nationwide, as reported by the survey respondent.
Government-A Federal, State, or local government. Unlike an establishment, a government may have more than one location.

Health insurance-Includes basic, major medical, single service such as dental, and special plans such as long-term care insurance that the employer offered as of December 31, 1993.

Health maintenance organization (HMO)—Offers comprehensive health care from a specified set of providers for fixed periodic payments. HMO providers may be employees or under contract to the HMO. Care from providers outside the HMO is only covered in emergencies or when the patient is referred by an HMO provider. For this report, Open-ended HMO's and Point of Service (POS) plans that include some HMO-like features but allow patients to use providers outside the HMO with higher patient costs, have been combined with HMO's. Exclusive Provider Organizations (EPO) are also combined with HMO's.

Industry group-Major activity of the establishment as classified by the Standard Industrial Classification (SIC) system.
Major health plan-Plans that typically cover both inpatient hospital stays and outpatient physician services. In this report, these plans were classified as one of the following: health maintenance organization, preferred provider organization, or conventional or indemnity plan. Excludes single service plans such as dental only, long-term care, dread disease, hospital indemnity, and disability plans.
Managed care plan-In this report, refers to plans classified as preferred provider organizations ( $\mathrm{PPO}^{\prime} \mathrm{s}$ ) or health maintenance organizations (HMO's). Excludes plans classified as conventional or indemnity.

Offer health insurance-An employer is considered to offer health insurance if one or more employees receive, or have the option to receive, their health insurance through that employer. The employer may pay all, part, or none of the cost of the insurance. Plans obtained through unions or associations are included if contributed to by the employer. Offer health insurance is essentially equivalent to "offer major health plan" as only 0.1 percent of all private establishments offered single service or special plans only.
Preferred provider organization (PPO) plan- Fee-for-service plan in which the covered person may seek care from a provider associated with the plan (preferred provider) or a provider outside the plan (nonpreferred provider). Typically the patient pays more when he or she sees a nonpreferred provider.
Self-insured plan-A plan is considered self-insured by the employer when the financial risk for medical claims is borne partially or entirely by the employer.

Work schedule-Full-time compared with part-time were respondent defined.

## How to obtain the data

Requests for additional information concerning this survey and the availability of NCHS products and services should be directed to the Data Dissemination Branch. This Branch provides information about NCHS publications, electronic microdata files, and unpublished tabulations. At the time this publication went to press, microdata files were unavailable due to confidentiality issues relating to data release; however, work in this area was continuing.

Data Dissemination Branch,
Division of Data Services
National Center for Health
Statistics
6525 Belcrest Road, Rm. 1064
Hyattsville, Maryland 20782-2003
(301) 436-8500

Internet Address:
www.cdc.gov/nchswww /
nchshome.htm

## DEPARTMENT OF

## HEALTH \& HUMAN SERVICES

Centers for Disease Control and Prevention
National Center for Health Statistics OSTAGE \& FEES PAID PHS/NCHS

6525 Belcrest Road
PERMIT NO. G-281
Hyattsville, Maryland 20782-2003

OFFICIAL BUSINESS
PENALTY FOR PRIVATE USE, \$300


[^0]:    ${ }^{1}$ Most uninsured workers will not be affected by the Health Care Portability and Accountability Act of 1996. This recently enacted legislation guarantees health insurance coverage for workers who switch jobs or have preexisting conditions. According to a recent study, only 1 percent of adults without health insurance are uninsured because of preexisting conditions (3).

[^1]:    ${ }^{2}$ A national census of employment establishments maintained from a variety of public sources by Dun and Bradstreet.

[^2]:    ${ }^{3}$ Notice of Office of Management and Budget Action on OMB No. 0920-0341, $3 / 25 / 94$.

[^3]:    ${ }^{4}$ Even though efforts were made to keep firm size breaks consistent from table to table, this was not always achieved. Because some tables only presented estimates on a subgroup of the sample (for example, establishments that offer health insurance), the sample size became smaller and thus the reliability of the estimates were less stable. In such situations, we adopted different firm size groups to increase the sample size for each table cell.

[^4]:    ${ }^{5}$ According to a recent study (16), the most common reason small firms (less than 50 employees) reported not offering health insurance was because premiums were too high ( 90 percent). In addition, 80 percent were concerned that the firm's profits were too variable, and three-fourths said that premium increases were too uncertain. Fifty-four percent reported that their workers preferred higher wages; a similar percentage reported their workers were already covered by a spouse or parent. One-third reported employee turnover too high to warrant providing coverage. Finally, providing insurance as an administrative burden and inability to qualify for group rates were cited as reasons of not offering by about one-half of the respondents.

[^5]:    ${ }^{6}$ Low-wage is defined as earning less than $\$ 10,000$ per year or less than $\$ 5.00$ per hour.

[^6]:    ${ }^{7}$ It is possible that the percent of establishments located in a MA in the New England States may be overstated. The Area Resource File (ARF), September 1993 version, a reference file created from various sources by the Department of Health and Human Services, was used to assign counties to MA's in New England, and information available from the Bureau of Census' public access servers on the Internet was used to assign counties to MA's outside of New England. Because MA in New England is defined at the subcounty level and the MA codes in the ARF are assigned at the county level, some misclassification of MA's derived from ARF may have occurred for business establishments in Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont.

[^7]:    ${ }^{8}$ Caution should be exercised in interpretation of self-insurance estimates for establishments in firms of 500 or more employees. The unit response rate for these establishments was only 56 percent nationally, while the item response rate for reported self-insurance was 94 percent.

[^8]:    ${ }^{9}$ Estimates for establishments in firms with 1,000 or more employees are problematic since the unit response rate for these establishments was 55 percent nationally.

[^9]:    ${ }^{10}$ At the end of 1993 there were an estimated 98 million private employees, including owners, in the United States. Self-employed persons with no other employees (SENE), estimated to be about 4.9 million persons, are not included in employee estimates presented in this report, but will be presented in a separate report. The number of employees reported in this survey may be overestimated to the extent that employees working multiple jobs may be reported more than once.

[^10]:    ${ }^{11}$ CPS estimates presented excluded self-employed individuals, while NEHIS estimates presented included self-employed owners, if they employed at least one other worker. Sampling error and over- or under-reporting may account for other differences reported in these two surveys.

[^11]:    SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey.

[^12]:    ${ }^{12}$ The percent of employees enrolled in their employer's plan in Hawaii, the District of Columbia, Pennsylvania, Rhode Island, and New Jersey was higher than that for the Nation. The percent of employees enrolled in their employer's plan in Arkansas, Louisiana, Vermont, Utah, Nebraska, Oklahoma, New Mexico, Idaho, North Dakota, South Dakota, Wyoming, and Montana, however, was below that for the Nation.

[^13]:    ${ }^{1}$ Number of employees nationwide as reported by respondent.
    ${ }^{2}$ An establishment is defined as a business at a single physical location.
    ${ }^{3}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
    NOTES: Estimates in this table are based on a December 31, 1993, reference period. Denominators for the percents included in this table are provided in table I of the Technical notes. SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

[^14]:    ${ }^{1}$ Number of employees nationwide as reported by respondent.

[^15]:    ${ }^{1}$ Number of employees nationwide as reported by respondent. ${ }^{2}$ See the Technical notes for a description of the procedure used to calculate the firm-size adjusted percents.
    ${ }^{3} \mathrm{An}$ establishment is defined as a business at a single physical location.
    NOTES: Estimates in this table are based on a December 31, 1993, reference period. Denominators for the percents included in this table are provided in table II of the Technical notes.
    SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

[^16]:    Figure does not meet standard of reliability or precision.
    ${ }^{1}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year. Denominators exclude cases with any missing data in wage and salary categories.
    ${ }^{2}$ Denominators exclude cases with missing data.
    ${ }^{3} \mathrm{An}$ establishment is defined as a business at a single physical location.
    NOTES: Estimates in this table are based on a December 31, 1993, reference period. Figures may not add to totals because of rounding

[^17]:    * Figure does not meet standard of reliability or precision.
    ${ }^{1}$ An establishment is defined as a business at a single physical location.
    ${ }^{2}$ Major health plans typically cover hospital care and doctor visits.
    ${ }^{3}$ Number of employees nationwide as reported by respondent.
    ${ }^{4}$ Denominators exclude cases with unknown self-insurance status.
    ${ }^{5}$ Includes establishments that self-insure one or more plans entirely themselves and those that partially self-insure one or more plans (that is, with stop-loss or reinsurance)
    ${ }^{6}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
     presence of union employees, or percent of low-wage employees do not sum to the U.S. estimate since unknowns for each of these categories are not included.
    SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

[^18]:    ${ }^{1}$ An establishment is defined as a business at a single physical location. $\quad{ }^{2}$ Major health plans typically cover hospital care and doctor visits.
    ${ }^{3}$ In this report, point of service (POS) plans are included with HMO's. ${ }^{4}$ Number of employees nationwide as reported by respondent.
    ${ }^{5}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
     presence of union employees, or percent of low-wage employees do not sum to the U.S. estimate since unknowns for each of these categories are not included

    SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS)

[^19]:    ${ }^{1}$ An establishment is defined as a business at a single physical location.
    ${ }^{2}$ Includes establishments with no retirees.
    ${ }^{3}$ Denominators exclude unknowns.
    ${ }^{4}$ Number of employees nationwide as reported by respondent.
    ${ }^{5}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
     employees, or percent of low-wage employees do not sum to the U.S. estimate since unknowns for each of these categories are not included.
    SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

[^20]:    ${ }^{1} \mathrm{An}$ establishment is defined as a business at a single physical location.
    ${ }^{2}$ Denominators exclude unknowns.
    ${ }^{3}$ Number of employees nationwide as reported by respondent.
    ${ }^{4}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
     union employees, or percent of low-wage employees do not sum to the U.S. estimate since unknowns for each of these categories are not included.
    SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

[^21]:    ${ }^{1}$ Number of employees nationwide as reported by respondent.
    NOTES: Estimates in this table are based on a December 31, 1993, reference period. Figures may not add to totals because of rounding. Denominators for the percents included in this table are provided in table IV of the Technical notes.
    SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

[^22]:    ${ }^{1}$ Number of employees nationwide as reported by respondent.
    ${ }^{2}$ An establishment is defined as a business at a single physical location.
    ${ }^{3}$ Low-wage employees earned less than $\$ 5$ per hour or less than $\$ 10,000$ per year.
     sources. Totals by ownership, age of firm, location of establishment, percent of full-time employees, and presence of union employees, or percent of low-wage employees do not sum to the U.S. estimates since unknowns for each of these categories are not included.

    SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

[^23]:    ${ }^{1}$ Number of employees nationwide as reported by respondent.

[^24]:    $a, b$ are variance function parameters, given in table VII; denominator is the denominator of the percent.

[^25]:    ${ }^{1}$ The estimates of average waiting period are presented in table 11.
    ${ }^{2}$ Number of employees nationwide as reported by respondent.
    TLow.wage employeses eanned less than 55 per hour or less than 510,000 per year.
    SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics, National Employer Health Insurance Survey (NEHIS).

[^26]:    ${ }^{1}$ Firm size available from the Dun's Marker Identifiers file and adjusted by Westat, used for sample selection. See Technical notes under Sample design for details.

