

Cummins Tier 4 Technology Overview



Agenda

- Emissions legislation
- Cummins Tier 4 Technology
- Cummins Advantage

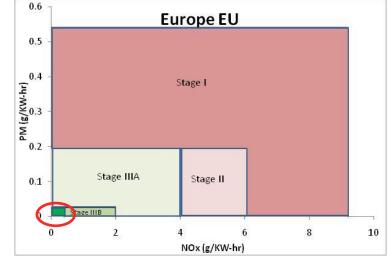


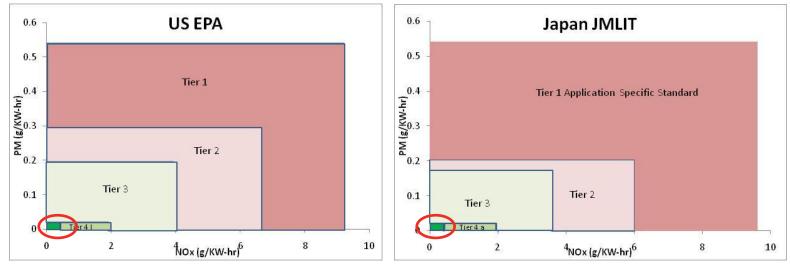
TIER 4 EMISSIONS LEGISLATION



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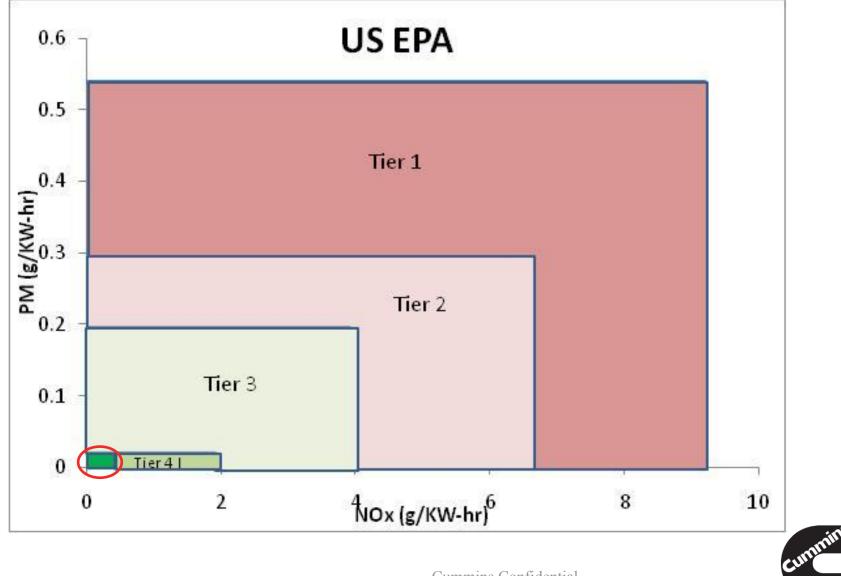
Emission Box for Off-Highway Engines





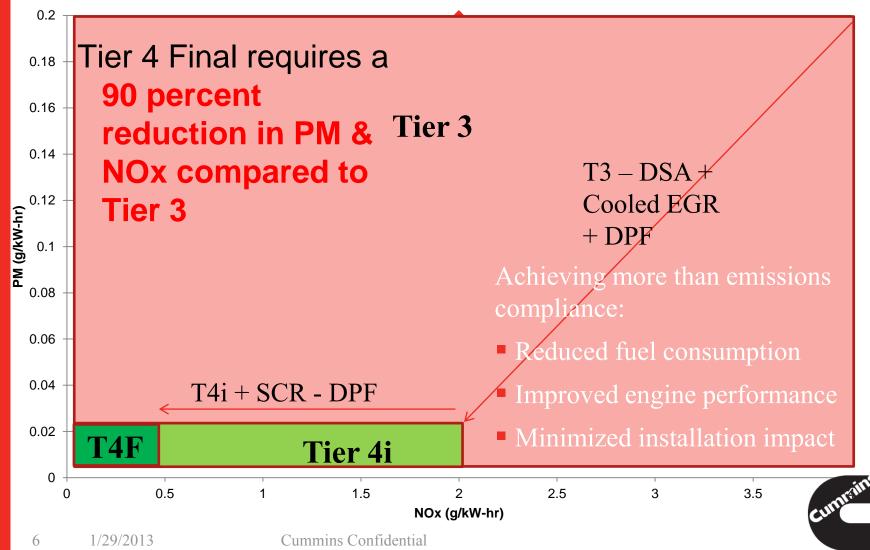


Emission Box for Off-Highway Engines



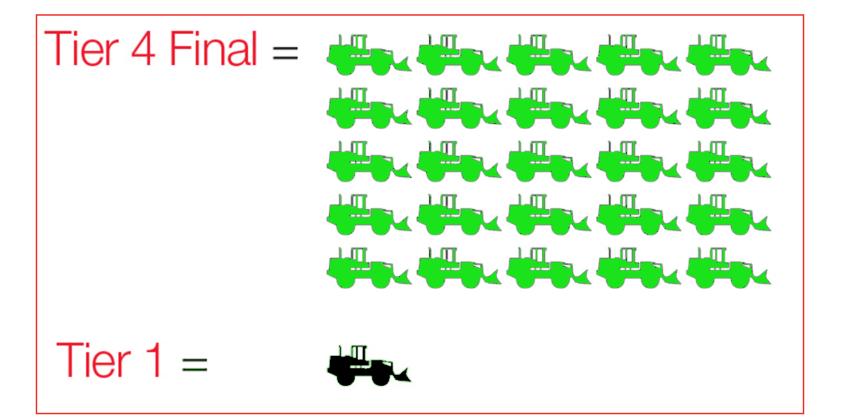
Emissions lineage

US Off-highway Emissions (<130kW)



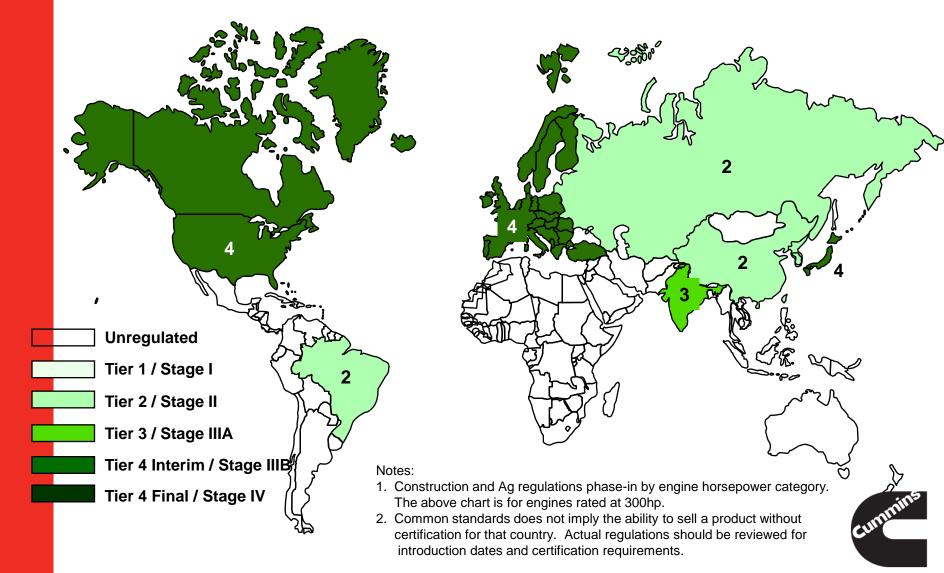
Achieving 'Near-Zero' Emissions

 Emissions from 25 x Tier 4 Final machines will be equivalent to just 1 x Tier 1 machine





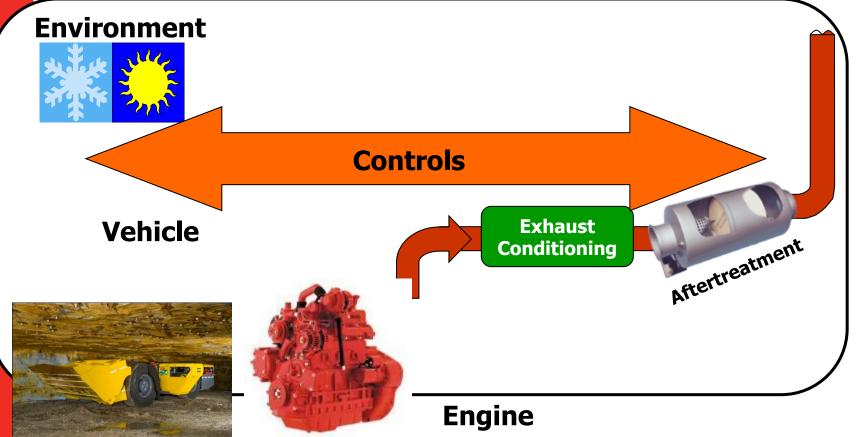
Construction and Ag - 2011



Tier 4 CUMMINS TECHNOLOGY REVIEW

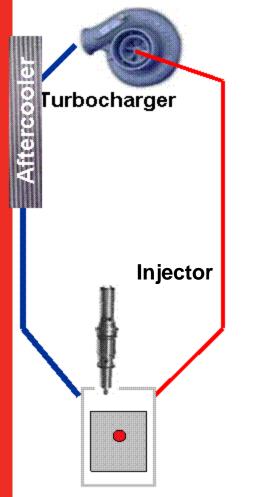


System Integration is Critical



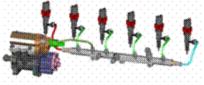
The machine, engine and aftertreatment are part of a single system designed to optimize performance reliability, cost and emissions

Building Blocks for Meeting Tier 4 Emissions



Cummins Tier 3 Engine

Possible Tier 4 Building Blocks



Flexible Fuel Systems



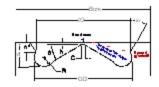
Air Handling



Advanced Controls



NOx Adsorber



Combustion Optimization



Cooled EGR



Particulate Filter





















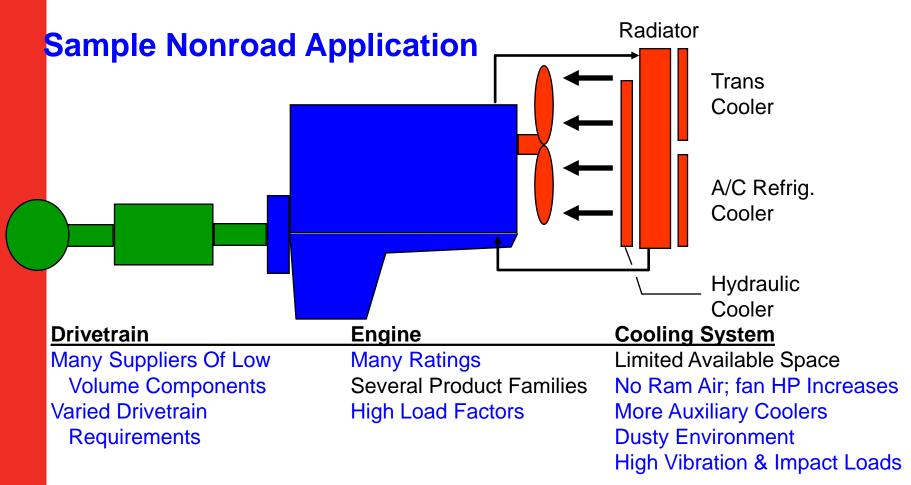






On-Highway \neq **Nonroad**

On-Highway \neq **Nonroad**



Fuel sulfur content up to 5000 ppm, gone to 500 then 15 ppm in US by 2010.

Many OEM's, Global Business



Key Tier 4 Development Areas

Heat Rejection

- Minimization
- Optimization of cooling systems
- Application Variation
 - Robust to installation variation
 - Cost impact for vehicle installation
- Environmental Robustness
 - Dust/Dirt
 - Surface temperature requirements
 - Vibration/Shock

Develop a solution with the lowest initial and life-content cost

"In-Cylinder" Development

- Exhaust Gas Recirculation (EGR)
- Advanced Combustion
- Variable Geometry Turbocharging (VGT)
- Fuel System



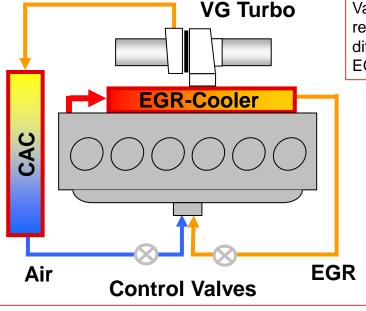
How EGR Works

 Cooled exhaust gas recirculation for NOx reduction for Cummins Tier 4/Stage IIIB

Recirculates the exhaust gas back into the cylinder reducing oxygen concentration. This lowers combustion temperature to reduce the formation of Oxides of Nitrogen (NOx)

Upgraded cooling package mitigates increased engine heat rejection

EGR system sensitivity to high sulfur fuel made it less viable for Tier 3 application, but offers potential for Tier 4 with ULSD



Control valve modulates the % EGR returned to cylinder

Variable geometry turbocharging is required to maintain correct pressure differential across the engine for ideal EGR flow

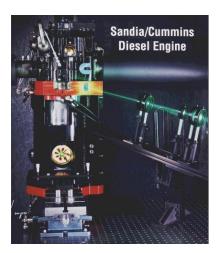


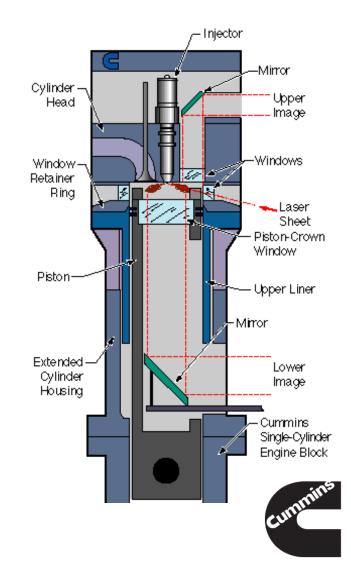
Advanced Combustion

 World class combustion research by Cummins & Sandia National Laboratories

 Laser-optical imaging of the combustion process gives precision modelling of injection spray & diffusion flame

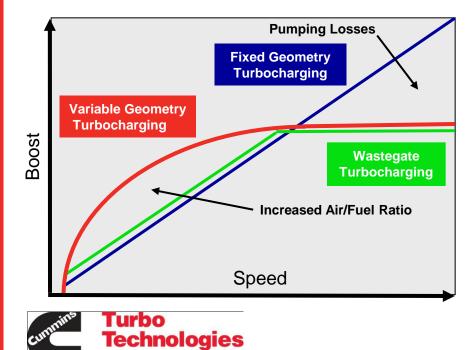
 Enhances Cummins capability to meet emissions & optimize for fuel economy





Cummins VGT

- Cummins variable geometry turbocharger with patented sliding nozzle design
- Improves boost efficiency across all engine speeds/loads
- Proven technology for Tier 4/Stage IIIB



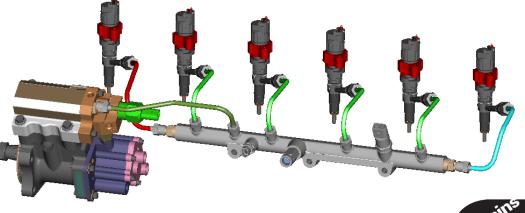


Fuel Systems

 Cummins designs & manufactures high pressure common rail fuel systems

- Tier 4/Stage IIIB fuel systems requires:
- higher fuel injection pressure
- very fast response with multiple injection events
- precise control of fuel metering timing
- Cummins next generation HPCR is recognized as industry leading technology





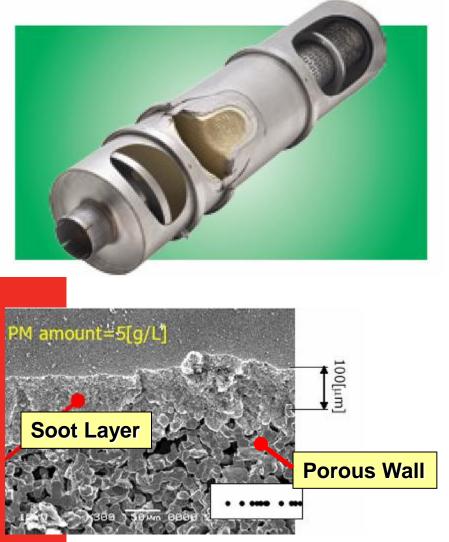


Aftertreatment Technology

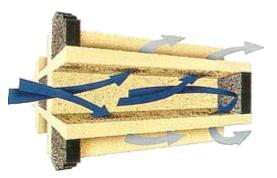
- Diesel Particulate Filters (DPF)
- Diesel Oxidation Filters (DOC)
- Selective Catalytic Reduction (SCR)



Wall Flow Particulate Filter

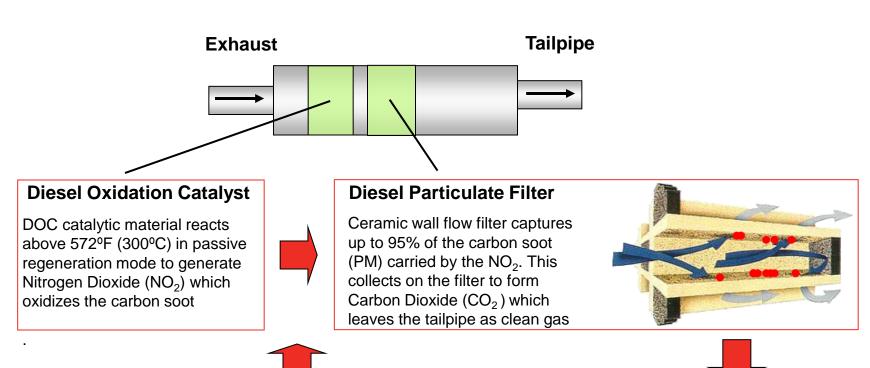


- A full filter consists of a porous ceramic honeycomb for collecting particles in the exhaust gas.
- The filter can be coated with precious metal for enhancing oxidation of hydrocarbons promoting low temperature oxidation of soot.
- On average, full filters reduce PM by about 90-95%.





How The DPF Works



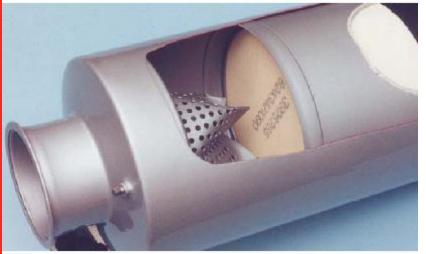
Active Regeneration

When soot accumulation in the DPF exceeds soot oxidation a periodic active regeneration mode is performed to prevent filter plugging. This is actuated by small quantities of fuel from a dosing injector or HPCR injection pulse during exhaust blow down. The heat released (no flame or burning) at 1022°F(550°C) ensures sufficient oxidation to remove soot

Filter Service

Build up of incombustible ash will eventually require filter service cleaning, though only required at very long intervals

Urea Based SCR: Overview



- A vanadia or zeolite based catalytic coating is applied to a honeycomb substrate
- A urea-water solution ("AdBlue" or "DEF") is used as a reagent for converting NOx to N2

- The urea is converted to ammonia in the exhaust above 200 deg C
- NOx conversion efficiency is high above 250 deg C.
- Averages 70-85% NOx reduction



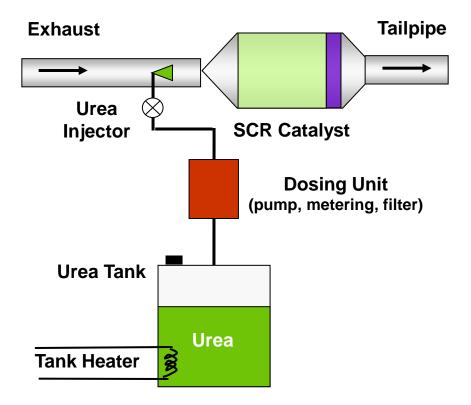
How SCR Works

Selective Catalytic Reduction

Urea solution is injected ahead of the catalyst. This converts to ammonia in the exhaust stream above 392°F (200°C)

The ammonia reacts with Oxides of Nitrogen (NOx) over the SCR catalyst to form harmless nitrogen & water

Urea is injected at a ratio of typically 5% to diesel fuel use, depending on duty cycle. Urea tank sizes vary, but must be refilled to ensure emissions compliance



Urea Solution

The urea-water solution (AdBlue in Europe, DEF in USA) is a clear liquid, non-hazardous & non-flammable with a 12 month shelf life. Heaters are required to prevent urea freezing at 11°F (-11°F)

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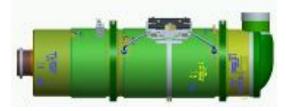
DPF & SCR Aftertreatment Configurations Examples



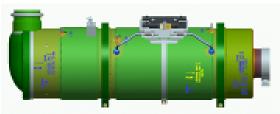


Vertical End-In End-Out

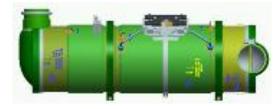
Horizontal End-In End-Out



Horizontal End-In Side-Out



Horizontal Side-In End-Out



Horizontal Side-In Side-Out



Vertical Side-In End-Out

Estimate of Application Impact of Cooled EGR & Aftertreatment for T4 QSB6.7

| | Estimated Change from Tier 3 |
|---------------------------|---|
| Heat Rejection to Coolant | 40% increase |
| Heat Rejection to CAC | 25% decrease |
| Engine Package | Addition of cooled EGR components |
| Aftertreatment Size | ~ 12 inch diameter X 27 inch long canned with inlet & outlet sections |
| System Weight | Engine ~ 1180 (wet) |
| | Aftertreatment ~ 85 lb |



TIER 4 CUMMINS ADVANTAGE



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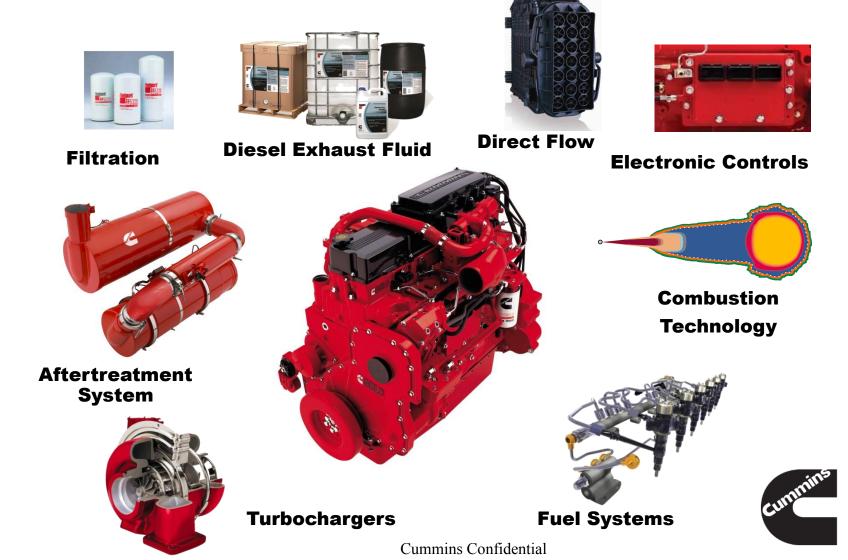
Experience Counts

- No engine manufacturer has this exper with Tier 4 technology:
 - 1,000,000 EGR Engines
 - 650,000 DPFs
 - 350,000 SCR systems produced
 - 100,000 XPI systems produced
 - 3 million VGTs produced
- The emissions requirement for later off-highway markets were part of the initial design profile of EGR, VGT & DPF
- We leverage our automotive platforms to develop products that are validated for the off-highway market



System Integration

 Unique in the industry – we design, build and integrate the complete system



Clear Advantage: Fuel-Efficiency

Tier 4 Interim fuel saving up to 5% typical over Tier 3 Tier 4 Final fuel saving **Over Tier 4 Interim** Typical fuel saving at 5%

(2500 hours / 6 gals hr)

C02 savings (1 gal = 22.2 lbs)

Power Output / Transient Response

Preliminary estimates: additional 2-3% (more than offsetting DEF cost)

750 gallons per year \$3000 saved

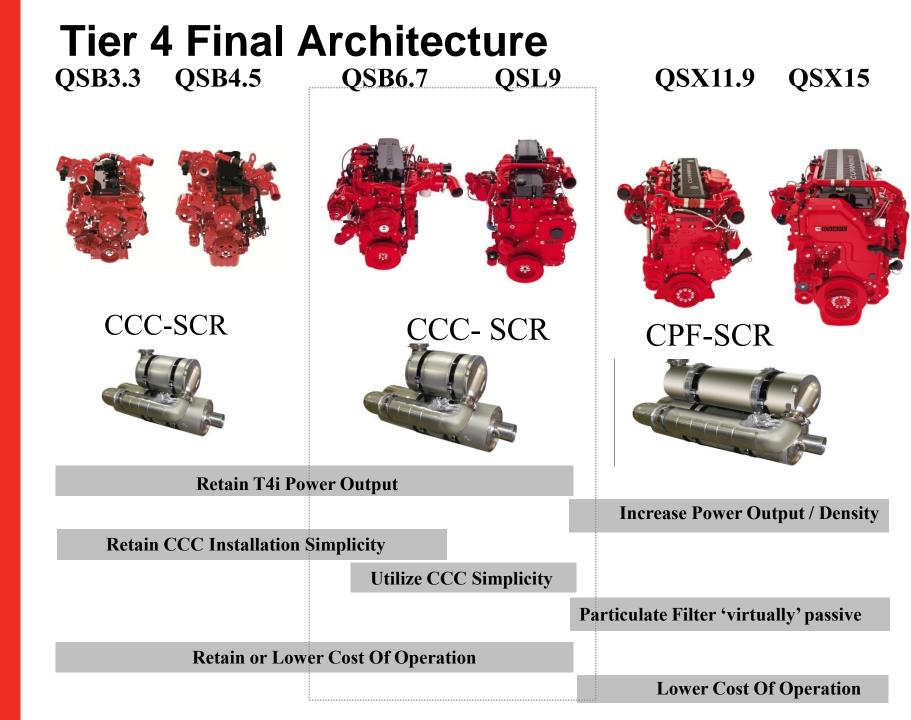
8 tons less per year

Retain Tier 4 Interim high output & improved response



Clear Advantage. Every Time. Cummins Confidential





Engines Pre-designed For Final

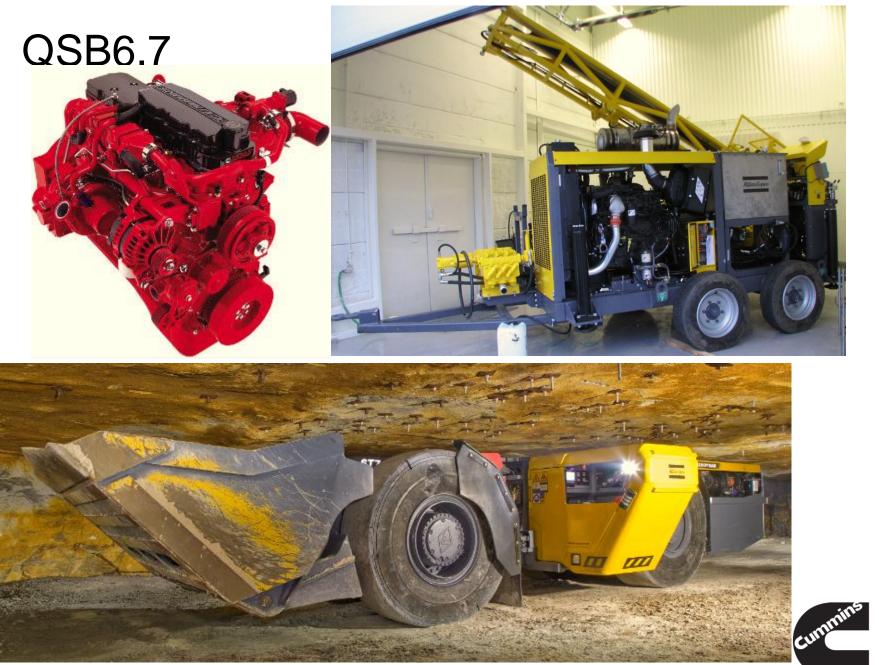
- Tier 4 Interim engines pre-designed for Final
- No significant change to engine installation envelope
- Ready to integrate with incremental SCR aftertreatment





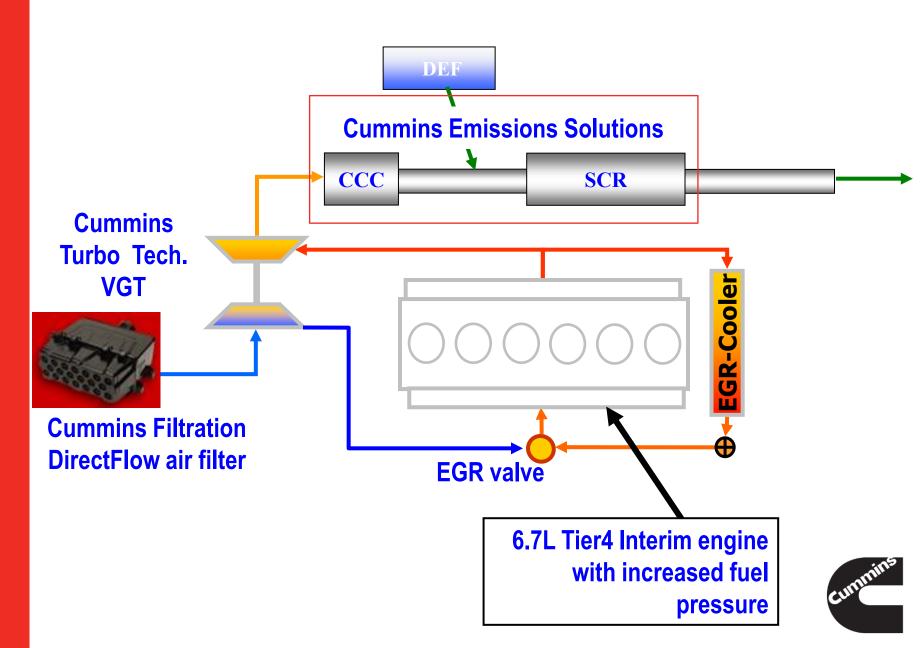


Tier 4 Interim and Tier 4 Final



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Tier4 Final QSB6.7 Architecture



Interim to Final: QSB6.7 2011/12 146-300 hp





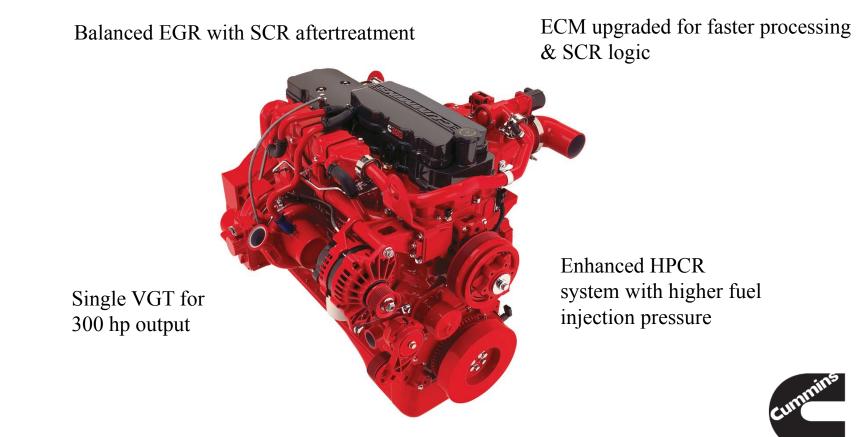
Ultra-Clean Aftertreatment CCC-SCR Cummins Compact Catalyst

Selective Catalytic Reduction



Interim to Final: QSB6.7

- Same power output and performance
- Fuel consumption further reduced
- No change to engine installation



QSB6.7 engine lineage

| QSB6.7 GT174hp | Т3 | T4i | T4F |
|-----------------------|--------------------|------------------------|---------------------------|
| ECM | CM850 | CM2250 | CM2350 |
| Fuel pressure | 1600 bar | 1800 bar | 2200 bar |
| Turbocharger | WGT | VGT | VGT |
| NOx control | DSA | Cooled EGR | Cooled EGR + SCR |
| Crankcase ventilation | OCV, impactor only | OCV, coalescing filter | OCV, coalescing filter |
| Aftertreatment | None | DOC+DPF | DOC+SCR |



QSL9



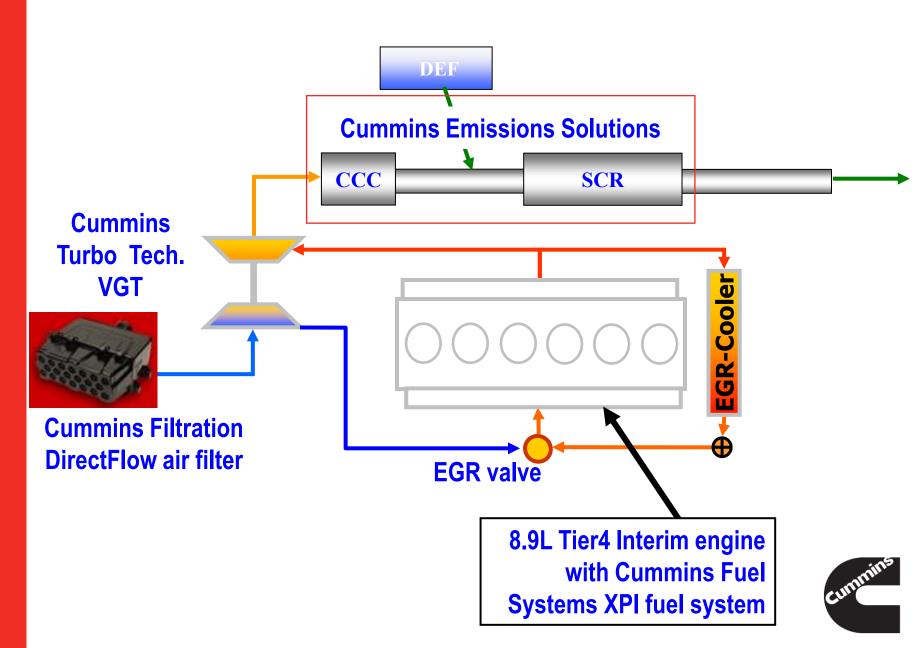






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Tier4 Final QSL9 Architecture



Interim to Final: QSL9 2011 190-400 hp

2014



Ultra-Clean Aftertreatment CCC-SCR

Cummins Compact Catalyst Selective Catalytic Reduction

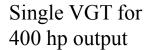


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Interim to Final: QSL9

- Same power output and performance
- Fuel consumption further reduced
- No change to engine installation

Balanced EGR with SCR aftertreatment





ECM upgraded for faster processing & SCR logic

XPI fuel system capable for Tier 4 Final



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QSL9 engine lineage

| QSL9 | Т3 | T4i | T4F |
|-----------------------|--------------------|---------------------------|---------------------------|
| ECM | CM850 | CM2250 | CM2350 |
| Fuel pressure | 1600 bar | 2100 bar | 2100 bar |
| Turbocharger | WGT | VGT | VGT |
| NOx Control | DSA | Cooled EGR | Cooled EGR + SCR |
| Crankcase ventilation | OCV, impactor only | OCV, coalescing filter | OCV, coalescing filter |
| Aftertreatment | None | DOC+DPF | DOC+SCR |



Program Schedule

- Alpha build
 Q4 2011/Q1 2012
- Beta build Q4 2012/Q1 2013
- Limited Production Q4 2013
- Full Production January 1, 2014



Field Test Activity

- Tier 4 VPI Service Team has compiled over 30,000 field test hours during Tier 4 Interim testing
- Tier 4 Final field test plan should achieve over 50,000 field test hours prior to launch
 - Several T4i field tests continuing on to T4F
- Field testing has incorporated 1) Cummins QSB6.7/QSL9 engines, 2) Cummins Emission Solutions Aftertreatment Systems, and 3) Cummins Filtration Direct Flow Air Filtration to understand how our Tier 4 solution performs as a package
- Field test engines are monitored daily for issues
- Ultimate goal release a reliable product



Summary

- Cummins Tier 4 work has been underway since 2004
- We are leveraging our on-highway experience with these potential technologies while using standard tools and processes to ensure we select the right technology for off-highway
- Cummins Inc. is uniquely positioned to deliver an integrated and optimized system for Tier 4



Questions?

